

THE  
WOOLMARK  
COMPANY



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# WOOL PRODUCTS SOURCING GUIDE

VIETNAM  
2020

4th edition

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# VIETNAM

## TEXTILE INDUSTRY BACKGROUND

Vietnam's economy is in transition from a centrally planned to a market-based economy and is being integrated into the global economy. Almost all Vietnamese enterprises are small and medium in size. The Vietnamese dong is pegged to the US dollar at an exchange rate of one USD equivalent to 22,71 Vietnamese dong (June 2017)<sup>1</sup>.

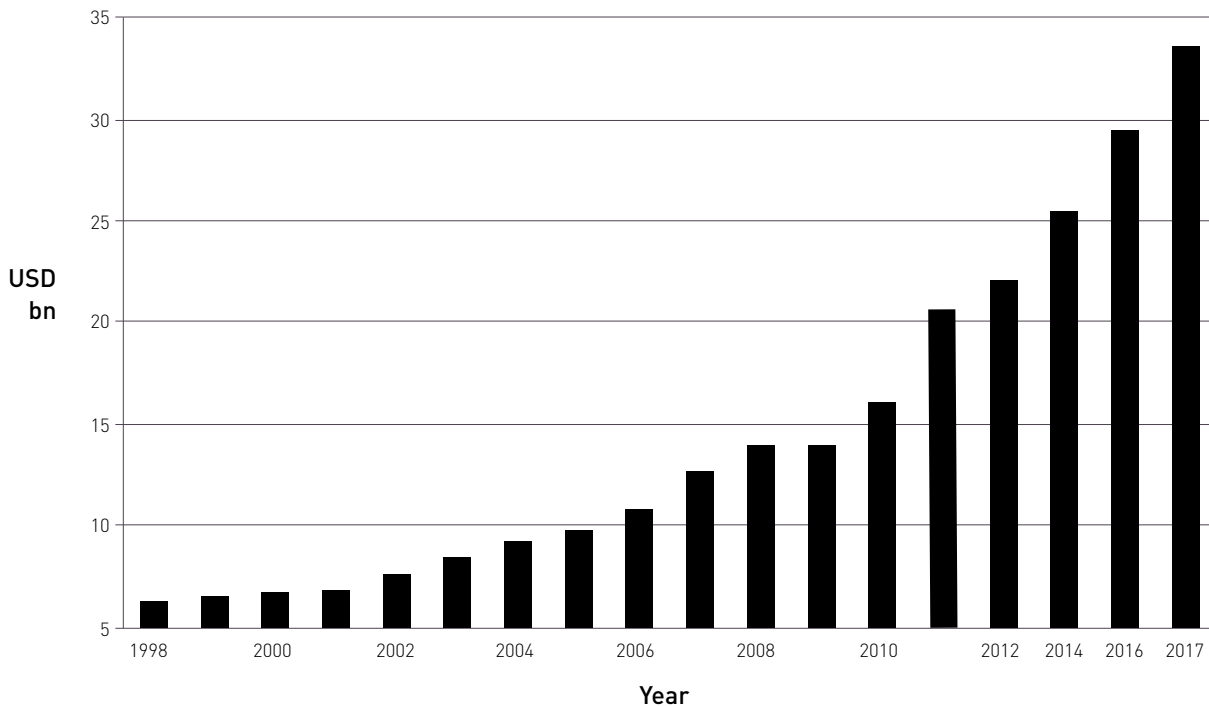
The textile industry in Vietnam employs more than 2.7 million people (25 per cent of the industrial workforce) and it is the second largest export earner in the manufacturing sector.

Of the 6000 textile enterprises, more than 59 per cent are privately owned, 40 per cent are owned through foreign direct investment and less than

one per cent are state owned. 70 per cent of the enterprises are engaged in garment making with 60 per cent of exports being Cut Make Trim (CMT)<sup>2</sup>.

In the top 5 of apparel exporting nations, Vietnam accounted for 17 per cent of world apparel exports in 2017<sup>3</sup>. Textile exports have steadily grown to USD31.1bn in 2017 from a modest USD1.35bn in 1998. The major markets in 2017 were the USA (39.3%), the EU (19.5%), Japan (15.5%), Korea (10.4%) and China (7.5%), with other countries totalling 7.8%. Apparel exports rose by 10.23 per cent in 2017 and are expected to maintain a growth rate of more than 13 per cent for 2018.

### Vietnamese Apparel Exports



Source: Vietnam Chamber of Commerce and Industry and the Vietnam Textile and Garment Association

<sup>1</sup> The State Bank of Vietnam forex rate as on June 2017

<sup>2</sup> VITAS

<sup>3</sup> Global Sourcing Snapshots, just style



CHINA

Hanoi



BURMA

LAOS

*Gulf of Tonkin*

VIETNAM

THAILAND

Dã Nang

*South China Sea*

CAMBODIA

Nha Trang

Ho Chi Minh City

*Gulf of Thailand*

Can Tho

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<b>CAPITAL CITY:</b>	Hanoi
<b>AREA:</b>	329,560 Sqkm
<b>POPULATION:</b>	93,375,112
<b>LANGUAGE:</b>	Vietnamese (official), Chinese, English, and French
<b>RELIGION:</b>	Buddhism, Taoism, and Catholic
<b>CLIMATE:</b>	North Vietnam has a Southern Mediterranean climate and South Vietnam has a tropical monsoon climate type.
<b>MAJOR PORTS:</b>	Cam Pha, Da Nang, Haiphong, Ho Chi Minh, Phu My, Quy Nhon
<b>ECONOMY:</b>	Since early 2000, Vietnam has been progressively moving away from a centrally planned economy to a socialist-oriented market economy.
<b>CURRENCY:</b>	The Vietnamese Dong (JUN 2015: 1USD = 21,673VND)

Vietnam's major strengths, which make it a viable sourcing destination for textiles and garments, are:

- Political and social stability
- Large well-established textile manufacturing industry and infrastructure
- Large skilled and low-cost workforce
- Trade access: FTAs with Japan, Korea, China, India, Australia, New Zealand, ASEAN and Eurasian Economic Union (EEU).
- The Comprehensive and Progressive Trans Pacific Partnership (CPTPP) and the FTA with the European Union (EU), which will be approved soon, will present added market access.
- Abundant water supply and electric power.

The Vietnamese industry relies on imports of woollen raw materials, i.e. yarns, fabrics, chemicals and finishes. With the 'yarn forward rule' expected to be implemented as a result of the CPTPP, large foreign companies are seeking investment opportunities to establish joint venture companies for production of raw materials and textiles.

#### **WOOLMARK AND VIETNAM**

The Woolmark Company first started to make inroads into the Vietnam market in 2012. Since then, The Woolmark Company has been working closely with partners throughout the supply chain. Today The Woolmark Company collaborates with more than 90 partners including flat bed knitters, circular knitters and garment making companies. They have transferred technical knowhow about the manufacturing of wool products, disseminated information about sources of raw materials, chemicals and machines, and organised international trade missions to connect our project partners with buyers.

The Woolmark Company has additionally established strategic partnerships with the Hanoi University of Technology, Textile Research Institute and VINATEX to provide a resource for education, testing and research and industry networking, cooperation and leadership.

## SUPPLIER LISTING - CIRCULAR KNIT APPAREL

### DONG PHUONG KNITTING CO (DOPISEX)

YEAR ESTABLISHED:	1972
SPECIALISES IN:	CIRCULAR KNITTED FABRIC MAKING
ADDRESS:	XUYEN A INDUSTRIAL ZONE, 3 STREET, TRAM LAC GRANGE, MY HANH BAC, DUC HOA, LONG AN PROVINCE, VIETNAM
TELEPHONE NO.:	+84 72 3751 801
FAX NO.:	+84 72 3751 802
COMPANY EMAIL:	DUCCUONG@DOPISEX.NET
WEBSITE:	DONGPHUONG.COM.VN
CHIEF EXECUTIVE OFFICER (CEO):	MR. HOANG CUONG
DEALING PERSON:	MR. NGUYEN DUC CUONG
EMAIL ADDRESS:	DUCCUONG@DOPISEX.NET
CELL PHONE NO.:	+84 90331 3511
PRODUCTION PROCESS:	YARN > CIRCULAR KNITTING > DYEING > FINISHING > CUTTING & MAKING
MACHINE GAUGES AND QUANTITY:	24G, 28G FOR SINGLE JERSEY, 18G, 20G FOR RIB, 24G FOR INTERLOCK
PRODUCTION CAPACITY (tons/yr; pieces/yr):	3,000 TONS
MINIMUM ORDER (MOQ):	1,000 PCS
LEAD TIME:	60-90 DAYS
MARKETS ALREADY BEING EXPORTED TO:	JAPAN, US, EU
NAME OF MAJOR BRANDS, RETAILERS:	GUNZE, ISACO

### DONG XUAN KNITTING CO (DOXIMEX)

YEAR ESTABLISHED:	1959
SPECIALISES IN:	MANUFACTURES, EXPORT AND TRADE OF KNIT PRODUCTS
ADDRESS:	524 MINH KHAI STR., HAI BA TRUNG DISTRICT, HA NOI. S.R. VIETNAM
TELEPHONE NO.:	+84 4 3633 6726
FAX NO.:	+84 4 3633 6717
COMPANY EMAIL:	DOXIMEX@HN.VNN.VN
WEBSITE:	DOXIMEX.VN
CHIEF EXECUTIVE OFFICER (CEO):	TRUONG THI THANH HA
DEALING PERSON:	PHAM NGOC DIEP - DEPUTY GENERAL DIRECTOR OF BUSINESS
EMAIL ADDRESS:	DIEPPN@DOXIMEX.VN
CELL PHONE NO.:	+84 91208 3706
PRODUCTION PROCESS:	KNITTING > DYEING & FINISHING > CUTTING & MAKING > PACKING
MACHINE GAUGES AND QUANTITY:	KNITTING MACHINE
QUANTITY: ABOUT 120 MACHINES, MACHINE GAUGES: + SINGLE MACHINE:	20G, 24G, 28G, + RIB MACHINE: 18G, + INTERLOCK MACHINE: 21G, 22G
PRODUCTION CAPACITY (tons/yr, pieces/yr)	14,500,000 PCS/ YEAR
MINIMUM ORDER (MOQ):	5000 PCS/COLOUR/STYLE
LEAD TIME:	50 DAYS FOR GARMENTS, 30 DAYS FOR FABRICS
MARKETS ALREADY BEING EXPORTED TO:	JAPAN
NAME OF MAJOR BRANDS, RETAILERS:	KATAKURA (AEON, CECIL), KAFULAS, ITOCHU

### HUE TEXTILE & GARMENT JOINT STOCK CO (HUEGATEX)

YEAR ESTABLISHED:	1988
SPECIALISES IN:	SPINNING, CIRCULAR KNITTED FABRIC & GARMENT MAKING
ADDRESS:	THUY DUONG WARD, HUONG THUY TOWN, HUE CITY, THUA THIEN HUE PROVINCE, VIETNAM
TELEPHONE NO.:	+84 5 4386 4326
FAX NO.:	+84 5 4386 4338
COMPANY EMAIL:	CONTACT@HUEGATEX.COM.VN
WEBSITE:	HUEGATEX.COM.VN
CHIEF EXECUTIVE OFFICER (CEO):	MR. NGUYEN BA QUANG
DEALING PERSON:	MR. THANH TY
EMAIL ADDRESS:	THANHTY@HUEGATEX.COM.VN
CELL PHONE NO.:	+84 91349 5550
PRODUCTION PROCESS:	YARN > CIRCULAR KNITTING > DYEING > FINISHING > CUTTING & MAKING
MACHINE GAUGES AND QUANTITY:	20G, 24G, 28G FOR SINGLE MACHINES, 18G, 24G FOR RIB MACHINES, 21G FOR INTERLOCK MACHINES
PRODUCTION CAPACITY (tons/yr; pieces/yr):	1,500 TONS OF FABRICS , 9,000,000 PCS OF GARMENTS
MINIMUM ORDER (MOQ):	5,000 PCS/COLOUR
LEAD TIME:	60-75 DAYS
MARKETS ALREADY BEING EXPORTED TO:	USA, EU, JAPAN, KOREA
NAME OF MAJOR BRANDS, RETAILERS:	PERRY ELLIS, SEARS, HANSAE, LI&FUNG, JC PENNY, KOHL'S, VALLEY VIEW, REGATTA





## SUPPLIER LISTING - FLAT BED KNITWEAR

### APEX DA LAT LTD

YEAR ESTABLISHED:	1994
SPECIALISES IN:	12GG LADIES & UNIFORM SWEATERS
ADDRESS:	21 DANG THAI THAN STREET, WARD 3, DALAT CITY, VIET NAM
TELEPHONE NO.:	+84 63 824024
FAX NO.:	+84 63 3823892
COMPANY EMAIL:	MARKCHONG@APEXDALAT.COM
WEBSITE:	APEXDALAT.COM UNIFORMSWEATERSVIETNAM.COM
CHIEF EXECUTIVE OFFICER (CEO):	MR. CHONG CHEE YONG
DEALING PERSON:	MRS. NGUYEN TRAN HOAI Y
EMAIL ADDRESS:	SALES.HOAIY@APEXDALAT.COM
CELL PHONE NO.:	+84 913934338
PRODUCTION PROCESS:	KNITTING > LINKING > WASHING > STEAM IRONING > PACKING
MACHINE GAUGES AND QUANTITY:	12GG x 121
PRODUCTION CAPACITY (tons/yr, pieces/yr)	700,000 PCS/YR
MINIMUM ORDER (MOQ):	500PCS/COLOUR/STYLE/ORDER
LEAD TIME:	90 DAYS FOR INITIAL AND 70 DAYS FOR REPEAT
MARKETS ALREADY BEING EXPORTED TO:	GERMANY, UK, FRANCE, BELGIUM, AUSTRALIA, NEW ZEALAND, CANADA, SPAIN, BRAZIL, AMERICA, JAPAN, KOREA
NAME OF MAJOR BRANDS, RETAILERS:	OTTO GROUP, KLINGEL, DAMART INTERNATIONAL, BLUEMAX, CAL COUP

### AU CO WOOL KNITTING COOPERATIVE

YEAR ESTABLISHED:	1976
SPECIALISES IN:	FLAT-BED KNITTING & CROCHET FOR SWEATERS
ADDRESS:	150 KY CON, NGUYEN THAI BINH WARD, DIST. 1, HCMC, VIETNAM
TELEPHONE NO.:	+84 8 3829 8007
FAX NO.:	+84 8 3914 4103
COMPANY EMAIL:	AUCOCOOP@VNN.VN
CHIEF EXECUTIVE OFFICER (CEO):	MRS. NGUYEN THI TAN PHUC
DEALING PERSON:	MRS. NGUYEN THI TAN PHUC
EMAIL ADDRESS:	AUCOCOOP@VNN.VN
CELL PHONE NO.:	+84 91545 2173
PRODUCTION PROCESS:	FLAT-BED KNITTING > LINKING > FINISHING > HYDRO-EXTRACTOR > TUMBLE DRY > STEAM IRONING > FOLDING > PACKING
MACHINE GAUGES & QUANTITY:	6.5G, 7G, 12G
PRODUCTION CAPACITY (tons/yr, pieces/yr):	50,000 PCS
MINIMUM ORDER (MOQ):	AS PER BUYER REQUEST
LEAD TIME:	30-45 DAYS
MARKETS ALREADY BEING EXPORTED TO:	JAPAN, FRANCE
MAJOR BRANDS, RETAILERS:	LE-MARCHE, NENE LA CHATTE NOIRE, YAMAKEN, BEIGE, UN-AVAILABLE

### ASIATEX CO LTD

YEAR ESTABLISHED:	2009
SPECIALISES IN:	PRODUCTION, IMPORT & EXPORT SWEATERS & ACCESSORIES
ADDRESS:	NO. 8B ALLEY 262A NGUYEN TRAI ST., THANH XUAN DIST., HANOI, VIETNAM
TELEPHONE NO.:	+84 4 2321 3921
COMPANY EMAIL:	QUOCHOANGNGUYEN76@GMAIL.COM
CHIEF EXECUTIVE OFFICER (CEO):	MR. NGUYEN QUOC HOANG
DEALING PERSON:	MR. NGUYEN QUOC HOANG
EMAIL ADDRESS:	QUOCHOANGNGUYEN76@GMAIL.COM
CELL PHONE NO.:	+84 91208 0227; +84 96945 3373
PRODUCTION PROCESS:	FLAT-BED KNITTING > LINKING > FINISHING > HYDRO-EXTRACTOR > TUMBLE DRY > STEAM IRONING > LIGHTING INSPECTION > POLY-BAGGING > METAL DETECTOR > PACKING IN CARTONS
MACHINE GAUGES & QUANTITY:	3G, 5G, 7G, 10G, 12G, 14G
PRODUCTION CAPACITY (tons/yr, pieces/yr):	300,000 PCS
MINIMUM ORDER (MOQ):	1,000 PCS
LEAD TIME:	40-60 DAYS
MARKETS ALREADY BEING EXPORTED TO:	EUROPE, JAPAN, KOREA
MAJOR BRANDS, RETAILERS:	KIM'S CLUB, MDF, NAVAL, APPLY, ALTO, J.VIM

### COMO CO LTD

YEAR ESTABLISHED:	2004
SPECIALISES IN:	SWEATERS & PADDING WINTER JACKETS KNITTED SWEATERS, COATS, SHIRTS, LADIES BLOUSES, JEANS, FANCY YARNS FOR SWEATERS, SHIRTING & SUITING FABRIC, DENIM AND KNITTED FABRIC
ADDRESS:	324 LE VAN SY STR., WARD 14, DISTRICT 3, HO CHI MINH CITY, VIETNAM
TELEPHONE NO.:	+84 8 393 11 598, +84 8 393 11 597
COMPANY EMAIL:	COMO.SALES@COMOLIMITED.COM
WEBSITE:	COMOLIMITED.COM
CHIEF EXECUTIVE OFFICER (CEO):	MR. NGUYEN HUU PHUC
DEALING PERSON:	MRS. PHAM THI NGOC QUYEN
EMAIL ADDRESS:	PHUC@COMOLIMITED.COM QUYEN@COMOLIMITED.COM
CELL PHONE NO.:	+84 938 012 775 -MR. NGUYEN HUU PHUC +84 908 890 309 - MRS. PHAM THI NGOC QUYEN
PRODUCTION PROCESS:	ASSOCIATED FACTORIES WITH PROCESS: YARN > FLAT-BED KNITTING > LINKING > WASHING > HYDRO-EXTRACTOR > TUMBLE DRY > STEAM IRONING > FOLDING
MACHINE GAUGES AND QUANTITY:	FROM GAUGE 5 TO 14
PRODUCTION CAPACITY (tons/yr, pieces/yr):	SWEATER: 50,000PCS/YR, JACKET (DOWN & PADDING): 100,000PCS/ YR, COAT: 70,000PCS/YR, SHIRT: 150,000PCS/YR, DRESS/BLOUSE: 60,000/YR, JEANS: 100,000/YR
MINIMUM ORDER (MOQ):	60 DAYS FOR FABRIC/TRIMMING PRODUCTION, 30-45 DAYS FOR GARMENT PRODUCTION
LEAD TIME:	60 DAYS FOR FABRIC/TRIMMING PRODUCTION, 30-45 DAYS FOR GARMENT PRODUCTION
MARKETS ALREADY BEING EXPORTED TO:	JAPAN, EUROPE, AUSTRALIA
MAJOR BRANDS, RETAILERS:	RIN INTERNATIONAL, AMBIDEX, FATMOOSE, RAINDEER, POPUPSHOP, SURGAMIST, KRONSTADT, RB-SELLARS, DENIM PROJECT, KAYE JONES, GINIA

## SUPPLIER LISTING - FLAT BED KNITWEAR

### DA LAT TRADING JOINT STOCK CO

YEAR ESTABLISHED:	1998
SPECIALISES IN:	PRODUCTION, IMPORT AND EXPORT SWEATERS & ACCESSORIES
ADDRESS:	KM2.5, PHUNG HUNG ROAD, KIEN HUNG WARD, HA DONG DIST., HANOI, VIETNAM
TELEPHONE NO.:	+84 4 3688 1346
FAX NO.:	+84 4 3688 1411
COMPANY EMAIL:	VUTRAN.DALAT@GMAIL.COM
WEBSITE:	DALATSWEATER.VN
CHIEF EXECUTIVE OFFICER (CEO):	MR. TRAN ANH VU
DEALING PERSON:	MR. TRAN ANH VU
EMAIL ADDRESS:	VUTRAN.DALAT@GMAIL.COM
CELL PHONE NO.:	+84 9 1555 2244
PRODUCTION PROCESS:	FLAT-BED KNITTING > LINKING > FINISHING > HYDRO-EXTRACTOR > TUMBLE DRY > STEAM IRONING > FOLDING > PACKING
MACHINE GAUGES AND QUANTITY:	3G, 5G, 7G, 10G, 12G, 14G
PRODUCTION CAPACITY:	500,000 PCS
MINIMUM ORDER (MOQ):	1,000 PCS
LEAD TIME:	60-90 DAYS
MARKETS ALREADY BEING EXPORTED TO:	EUROPE, JAPAN, KOREA
MAJOR BRANDS, RETAILERS:	BATY, MIND BRIDGE, SHESMISS, CROCODILE, ARNOLD PALMER, JACK & JILL, ETC.

### DAN PHUONG CO LTD

YEAR ESTABLISHED:	1994
SPECIALISES IN:	FLAT-BED KNITTING FOR SWEATERS
ADDRESS:	13/9C, KP5, TAN THOI NHAT WARD, DIST. 12, HCMC, VIETNAM
TELEPHONE NO.:	+84 8 3719 1472
FAX NO.:	+84 8 3719 1473
COMPANY EMAIL:	LOANDANPHUONG@YAHOO.COM
CHIEF EXECUTIVE OFFICER (CEO):	MRS. NGUYEN THI LOAN
DEALING PERSON:	MRS. NGUYEN THI LOAN
EMAIL ADDRESS:	LOANDANPHUONG@YAHOO.COM
CELL PHONE NO.:	+84 91366 1417
PRODUCTION PROCESS:	FLAT-BED KNITTING > LINKING > FINISHING > HYDRO-EXTRACTOR > TUMBLE DRY > STEAM IRONING > FOLDING > PACKING
MACHINE GAUGES AND QUANTITY:	5G, 7G, 9G, 12G, 14G
PRODUCTION CAPACITY (tons/yr; pieces/yr):	600,000 PCS
MINIMUM ORDER (MOQ):	1000 PCS/STYLE
LEAD TIME:	60 DAYS FOR LOCAL YARNS, 90 DAYS FOR IMPORTED YARNS
MARKETS ALREADY BEING EXPORTED TO:	KOREA, JAPAN
NAME OF MAJOR BRANDS, RETAILERS:	YAMAKEN, HANA

### FATEX CO LTD (FATEX)

YEAR ESTABLISHED:	2002
SPECIALISES IN:	PRODUCTION, IMPORT AND EXPORT SWEATERS & ACCESSORIES (HATS, SCARVES, GLOVES, ETC.)
ADDRESS:	NO. 10 ALLEY 252, NGOC THUY ST., LONG BIEN DIST., HANOI, VIETNAM
TELEPHONE NO.:	+84 4 3871 2377
FAX NO.:	+84 4 3871 4666
COMPANY EMAIL:	FATEXWOOLLENCAP@GMAIL.COM
CHIEF EXECUTIVE OFFICER (CEO):	MRS. PHAM THI KIM THOA
DEALING PERSON:	MR. LE THE CHINH
EMAIL ADDRESS:	THECHINH.ND@GMAIL.COM
CELL PHONE NO.:	+84 98219 0626
PRODUCTION PROCESS:	FLAT-BED KNITTING > LINKING > FINISHING > HYDRO-EXTRACTOR > TUMBLE DRY > STEAM IRONING > FOLDING
MACHINE GAUGES & QUANTITY:	3G, 5G, 7G, 12G, 14G
PRODUCTION CAPACITY (tons/yr; pieces/yr):	300 TONS/YEAR
MINIMUM ORDER (MOQ):	100 PCS
LEAD TIME:	DEPEND ON THE VOLUME OF ORDER AND MATERIALS
MARKETS ALREADY BEING EXPORTED TO:	JAPAN, KOREA, EUROPE & AMERICA
NAME OF MAJOR BRANDS & RETAILERS:	UNITED COLORS OF BENETTON, RELISHED, CANIFA

### HA NOI KNITTING FASHION LTD CO

YEAR ESTABLISHED:	2014
SPECIALISES IN:	FLAT-BED KNITTING FASHION
ADDRESS:	CHUA TONG, LA PHU WARD, HOAI DUC DIST., HA NOI, VIETNAM
TELEPHONE NO.:	+84 4 3321 6588
FAX NO.:	+84 4 3321 6588
COMPANY EMAIL:	HANOI.TOPFASHION@GMAIL.COM
WEBSITE:	HANOIKNITWEAR.COM
CHIEF EXECUTIVE OFFICER (CEO):	TA TUONG QUANG
DEALING PERSON:	TA TUONG QUANG
EMAIL ADDRESS:	HANOI.TOPFASHION@GMAIL.COM
CELL PHONE NO.:	+84 90457 8568
PRODUCTION PROCESS:	YARN > FLAT-BED KNITTING > LINKING > WASHING > HYDRO-EXTRACTOR > TUMBLE DRY > STEAM IRONING > FOLDING
MACHINE GAUGES AND QUANTITY:	3G, 5G, 7G, 12G, 14G
PRODUCTION CAPACITY:	500,000 PCS/YEAR
MINIMUM ORDER (MOQ):	500 PCS/ORDER
LEAD TIME:	20 DAYS
MARKETS ALREADY BEING EXPORTED TO:	ASEAN, EASTERN EUROPE



## SUPPLIER LISTING - FLAT BED KNITWEAR

### HOANG DUONG CO LTD

YEAR ESTABLISHED:	2001
SPECIALISES IN:	PRODUCTION, IMPORT & EXPORT SWEATERS & ACCESSORIES
ADDRESS:	KM21+800, HIGHWAY NO.5A, BAN YEN NHAN TOWN, MY HAO DIST., HUNG YEN PROVINCE, VIETNAM
TELEPHONE NO.:	+84 3 21394 2234
FAX NO.:	+84 3 21394 2235
COMPANY EMAIL:	SALES@HOANGDUONG.COM
CHIEF EXECUTIVE OFFICER (CEO):	MR. NGUYEN THANH TUNG
DEALING PERSON:	MR. NGUYEN THANH TUNG MS. NGUYEN NGOC
EMAIL ADDRESS:	TUNGNT@HOANGDUONG.COM SALE@HOANGDUONG.COM
CELL PHONE NO.:	+84 1 66781 2345, +84 9 6244 2335
PRODUCTION PROCESS:	FLAT-BED KNITTING > LINKING > FINISHING > HYDRO-EXTRACTOR > TUMBLE DRY > STEAM IRONING > FOLDING > PACKING
MACHINE GAUGES AND QUANTITY:	3G, 7G, 12G, 14G
PRODUCTION CAPACITY (tons/yr, pieces/yr)	720,000 PCS/YEAR
MINIMUM ORDER (MOQ):	3,000 PCS/STYLE/ORDER, 800-1,000 PCS/COLOUR
LEAD TIME:	60 DAYS
MARKETS ALREADY BEING EXPORTED TO:	JAPAN, KOREA, EUROPE
NAME OF MAJOR BRANDS, RETAILERS:	BACK NUMBER, PARICI, ARNOLD PALMER TIMELESS, SHESMISS, LIST, ARNALDO BASSINI

### KTG VIETNAM

YEAR ESTABLISHED:	2008
SPECIALISES IN:	SPINNING & FLAT-BED KNITTING FOR SWEATERS
ADDRESS:	LOT DH-5, PHU BAI INDUSTRIAL PARK, HUONG THUY DIST., THUA THIEN HUE PROVINCE, VIETNAM
TELEPHONE NO.:	+84 54 3951 222
FAX NO.:	+84 54 3951 296
COMPANY EMAIL:	INFO@VIETNAMKNITTED.COM
WEBSITE:	KTGVIETNAM.COM
DEALING PERSON:	MR. GEORGI TODOROV, SALES MANAGER
EMAIL ADDRESS:	GEORGI.TODOROV@VIETNAMKNITTED.COM
CELL PHONE NO.:	+84 93520 9099
PRODUCTION PROCESS:	SPINNING YANR > FLAT-BED KNITTING > LINKING > FINISHING > HYDRO-EXTRACTOR > TUMBLE DRY > STEAM IRONING > FOLDING > PACKING
MACHINE GAUGES AND QUANTITY:	3G, 5G, 7G, 12G
PRODUCTION CAPACITY (tons/yr, pieces/yr):	1,200,000 PCS
MINIMUM ORDER (MOQ):	5,000 PCS/STYLE
LEAD TIME:	30 DAYS
MARKETS ALREADY BEING EXPORTED TO:	EUROPE, USA
NAME OF MAJOR BRANDS, RETAILERS:	H&M, VF (WRANGLER, LEE), EL CORTE INGLES, HENRY COTTONS, CERRUTI, RESERVED, LPP S.A., BIEDRONKA

### HONG THAI PRIVATE ENTERPRISE

YEAR ESTABLISHED:	2005
SPECIALISES IN:	FLAT-BED KNITTING FOR SWEATERS
ADDRESS:	41 LAM SON, PHUOC HOA, NHA TRANG CITY, VIETNAM
TELEPHONE NO.:	+84 58 3875 950
FAX NO.:	+84 58 3880 508
COMPANY EMAIL:	DNTNHONGTHAI@VNN.VN
CHIEF EXECUTIVE OFFICER (CEO):	MR. TRAN QUOC THAI
DEALING PERSON:	MR. TRAN QUOC THAI, DIRECTOR
EMAIL ADDRESS:	DNTNHONGTHAI@VNN.VN
CELL PHONE NO.:	+84 97768 3388
PRODUCTION PROCESS:	FLAT-BED KNITTING > LINKING > FINISHING > HYDRO-EXTRACTOR > TUMBLE DRY > STEAM IRONING > FOLDING > PACKING
MACHINE GAUGES AND QUANTITY:	7G, 12G
PRODUCTION CAPACITY (tons/yr, pieces/yr):	300,000 PCS
MINIMUM ORDER (MOQ):	1,000 PCS/STYLE
LEAD TIME:	30-45 DAYS
MARKETS ALREADY BEING EXPORTED TO:	APAN, EU, USA
NAME OF MAJOR BRANDS, RETAILERS:	YAMAKEN

### LAN VIET SWEATERS CO LTD

YEAR ESTABLISHED:	1997
SPECIALISES IN:	PRODUCTION, IMPORT & EXPORT SWEATERS & ACCESSORIES
ADDRESS:	TRUONG AN IP, AN KHANH COMMUNE, HOAI DUC DIST., HANOI, VIETNAM
TELEPHONE NO.:	+84 4 3384 5462
FAX NO.:	+84 4 3384 5462
COMPANY EMAIL:	LANVIETSWEATERS@GMAIL.COM
WEBSITE:	LANVIETSWEATER.COM
CHIEF EXECUTIVE OFFICER (CEO):	MR. HUNG THAN
DEALING PERSON:	MR. DUNG THAN
EMAIL ADDRESS:	LANVIETSWEATERS@GMAIL.COM
CELL PHONE NO.:	+84 98938 9888
PRODUCTION PROCESS:	FLAT-BED KNITTING > LINKING > FINISHING > HYDRO-EXTRACTOR > TUMBLE DRY > STEAM IRONING > FOLDING > PACKING
MACHINE GAUGES AND QUANTITY:	5G, 7G, 14G
PRODUCTION CAPACITY (tons/yr, pieces/yr)	40 TONS/YEAR, 120,000 PIECES/YEAR
MINIMUM ORDER (MOQ):	500 PCS
LEAD TIME:	30 DAYS
MARKETS ALREADY BEING EXPORTED TO:	EASTERN EUROPE, KOREA, USA
NAME OF MAJOR BRANDS, RETAILERS:	VIA BROKER AGENT

## SUPPLIER LISTING - FLAT BED KNITWEAR

### SAIGON WOOL COMPANY (LS GROUP)

YEAR ESTABLISHED:	1976
SPECIALISES IN:	FLAT-BED KNITTING FOR SWEATERS
ADDRESS:	255 HOANG VAN THU ST., WARD 2, TAN BINH DIST., HCMC, VIETNAM
TELEPHONE NO.:	+84 8 3844 5899
FAX NO.:	+84 8 3844 3228
COMPANY EMAIL:	SAIGONWOOL@LSC.COM.VN
WEBSITE:	LSG.COM.VN
CHIEF EXECUTIVE OFFICER (CEO):	MRS. VU THANH THUY
DEALING PERSON:	MRS. VU THANH THUY, GENERAL DIRECTOR
EMAIL ADDRESS:	SAIGONWOOL@LSC.COM.VN
CELL PHONE NO.:	+84 97937 5525
PRODUCTION PROCESS:	FLAT-BED KNITTING > LINKING > FINISHING > HYDRO-EXTRACTOR > TUMBLE DRY > STEAM IRONING > FOLDING > PACKING
MACHINE GAUGES AND QUANTITY:	3G, 5G, 7G, 12G, 14G, 16G
PRODUCTION CAPACITY (tons/yr; pieces/yr):	500,000 PCS
MINIMUM ORDER (MOQ):	500 - 1,000 PCS/STYLE
LEAD TIME:	60-90 DAYS
MARKETS ALREADY BEING EXPORTED TO:	FRANCE, JAPAN, NEW ZEALAND
NAME OF MAJOR BRANDS, RETAILERS:	JONH HENRY, FRED, FILTEX, TMC

### MINH LOC LTD CO

YEAR ESTABLISHED:	2004
SPECIALISES IN:	PRODUCTION AND BUSINESS: SWEATER, SCARF, HAT
ADDRESS:	TRUONG AN INDUSTRIAL ZONE, AN KHANH WARD, HOAI DUC DIST., HA NOI, VIET NAM
TELEPHONE NO.:	+84 4 3365 6668
FAX NO.:	+84 4 3365 6669
COMPANY EMAIL:	MINHLOCWOOL@GMAIL.COM
WEBSITE:	MINHLOCWOOL.COM
CHIEF EXECUTIVE OFFICER (CEO):	NGUYEN DUY SINH
DEALING PERSON:	NGUYEN DUY LOC
EMAIL ADDRESS:	MINHLOCWOOL@GMAIL.COM
CELL PHONE NO.:	+84 91305 9666
PRODUCTION PROCESS:	YARN > CIRCULAR KNITTING > DYEING > FINISHING > CUTTING & MAKING YARN > FLAT-BED KNITTING > LINKING > WASHING > HYDRO- EXTRACTOR > TUMBLE DRY > STEAM IRONING > FOLDING
MACHINE GAUGES AND QUANTITY:	3G, 5G, 7G, 12G
PRODUCTION CAPACITY	2,000,000 PCS /YR
MINIMUM ORDER (MOQ):	200 PCS/COLOUR, 600 PCS/ORDER
LEAD TIME:	15 DAYS
MARKETS ALREADY BEING EXPORTED TO:	US, JAPAN, EU
NAME OF MAJOR BRANDS, RETAILERS:	PURE LAKE, CAP DIRECT

### MINH PHUONG CO LTD

YEAR ESTABLISHED:	1996
SPECIALISES IN:	FLAT-BED KNITTING
ADDRESS:	LA PHU, HOAI DUC, HANOI, VIETNAM
TELEPHONE NO.:	+84 4 3384 5938
FAX NO.:	+84 4 3384 5939
COMPANY EMAIL:	BRIGHTFUTURE80@GMAIL.COM
WEBSITE:	MINHPHUONGHT.COM.VN
CHIEF EXECUTIVE OFFICER (CEO):	MR. TA TUONG HUYNH
DEALING PERSON:	MR. TA TUONG TRUNG, ASSISTANT TO DIRECTOR
EMAIL ADDRESS:	TRUNGLKL@YAHOO.COM, BRIGHTFUTURE80@GMAIL.COM
CELL PHONE NO.:	+84 94645 8888
PRODUCTION PROCESS:	FLAT-BED KNITTING > LINKING > FINISHING > HYDRO-EXTRACTOR > TUMBLE DRY > STEAM IRONING > FOLDING > PACKING
MACHINE GAUGES AND QUANTITY:	2G, 3G, 5G, 7G, 9G, 10G, 12G, 14G
PRODUCTION CAPACITY (tons/yr; pieces/yr):	300,000 pcs
MINIMUM ORDER (MOQ):	1,000 PCS/ORDER
LEAD TIME:	10 DAYS FOR LOCAL YARNS, 30 DAYS FOR IMPORTED YARNS
MARKETS ALREADY BEING EXPORTED TO:	GERMANY, CZECH, HUNGARY, TAIWAN
NAME OF MAJOR BRANDS, RETAILERS:	J&Y, KEVO, BUFFALO

### MUA DONG TEXTILE JOINT STOCK CORP

YEAR ESTABLISHED:	1960
SPECIALISES IN:	SPINNING & FLAT-BED KNITTING
ADDRESS:	47 NGUYEN TUAN ST., THANH XUAN DIST., HANOI, VIETNAM
TELEPHONE NO.:	+84 4 3858 4517
FAX NO.:	+84 4 3858 2061
COMPANY EMAIL:	CONTACT@MUADONG.COM.VN
WEBSITE:	MUADONG.COM.VN
CHIEF EXECUTIVE OFFICER (CEO):	MR. NGUYEN HOAI DUC
DEALING PERSON:	MR. DOAN TRUNG SON, DEPUTY GENERAL DIRECTOR
EMAIL ADDRESS:	TRUNGSON@MUADONG.COM.VN, THU@MUADONG.COM.VN
CELL PHONE NO.:	+84 98301 7268
PRODUCTION PROCESS:	SPINNING YARN > FLAT-BED KNITTING > LINKING > FINISHING > HYDRO-EXTRACTOR > TUMBLE DRY > STEAM IRONING > PACKING
MACHINE GAUGES AND QUANTITY:	3G, 5G, 7G, 12G
PRODUCTION CAPACITY (tons/yr; pieces/yr):	150,000 - 200,000 DOZEN/YEAR (DEPENDING ON STYLE)
MINIMUM ORDER (MOQ):	1,000 PCS/ORDER
LEAD TIME:	90 DAYS FOR LOCAL YARN, 120 DAYS FOR IMPORTED YARN
MARKETS ALREADY BEING EXPORTED TO:	EU, DENMARK
NAME OF MAJOR BRANDS, RETAILERS:	MAINLY FOR DOMESTIC MARKET

## SUPPLIER LISTING - FLAT BED KNITWEAR

### NAKATO LIMITED CO

YEAR ESTABLISHED:	2013
SPECIALISES IN:	SWEATER, SCARF, HAT
ADDRESS:	TRUONG AN INDUSTRIAL ZONE, AN KHANH WARD, HOAI DUC DIST., HA NOI, VIET NAM
TELEPHONE NO.:	+84 4 3321 6425
COMPANY EMAIL:	NAKATO.CO@HOTMAIL.COM, HANHCHINHNAKATO@GMAIL.COM
CHIEF EXECUTIVE OFFICER (CEO):	TRUONG MINH CUONG
DEALING PERSON:	TRUONG MINH CUONG
EMAIL ADDRESS:	TRUONGMINHCUONG@GMAIL.COM
CELL PHONE NO.:	+84 91271 8998
PRODUCTION PROCESS:	YARN > FLAT-BED KNITTING > LINKING > WASHING > HYDRO-EXTRACTOR > TUMBLE DRY > STEAM IRONING > FOLDING
MACHINE GAUGES AND QUANTITY:	2G, 3.5G, 5G, 14G
PRODUCTION CAPACITY	250,000 PCS/YR
MINIMUM ORDER (MOQ):	1000 PCS/ORDER
LEAD TIME:	90 DAY FOR LOCAL YARN, 120 DAY FOR IMPORT YARN
MARKETS ALREADY BEING EXPORTED TO:	ITALY, HUNGARY, US, GERMANY, KOREA, AUSTRALIA, SPAIN, JAPAN
NAME OF MAJOR BRANDS, RETAILERS:	US, HUNGARY, JAPAN

### NAM PHUONG MANUFACTURING & TRADING EXPORT CO LTD (NAPHUMEX)

YEAR ESTABLISHED:	1993
SPECIALISES IN:	FLAT-BED KNITTING FOR SWEATERS
ADDRESS:	54 NGUYEN KHUYEN ST., BAO LOC TOWN, LAM DONG PROVINCE, VIETNAM
TELEPHONE NO.:	+84 63 3717 595
FAX NO.:	+84 63 3862 639
COMPANY EMAIL:	NAPHUMEX@HCM.VNN.VN
CHIEF EXECUTIVE OFFICER (CEO):	MR. VU VAN NGOC
DEALING PERSON:	MR. VU VAN NGOC, DIRECTOR
EMAIL ADDRESS:	NAPHUMEX@HCM.VNN.VN
CELL PHONE NO.:	+84 91393 4156
PRODUCTION PROCESS:	FLAT-BED KNITTING > LINKING > FINISHING > HYDRO-EXTRACTOR > TUMBLE DRY > STEAM IRONING > FOLDING > PACKING
MACHINE GAUGES AND QUANTITY:	2G, 3G, 3.5G, 5G, 6.5G, 7G, 12G
PRODUCTION CAPACITY (tons/yr; pieces/yr):	100,000 - 150,000 DOZENS
MINIMUM ORDER (MOQ):	100 DOZENS/STYLE
LEAD TIME:	30-60 DAYS
MARKETS ALREADY BEING EXPORTED TO:	JAPAN, EU, USA, SOUTH AMERICA
NAME OF MAJOR BRANDS, RETAILERS:	A&C, ERICA, JCP, KOHL, NINE, JONES, DRESSBAND

### NAM THANH KNIT & GARMENT JOINT STOCK CO (NATACO)

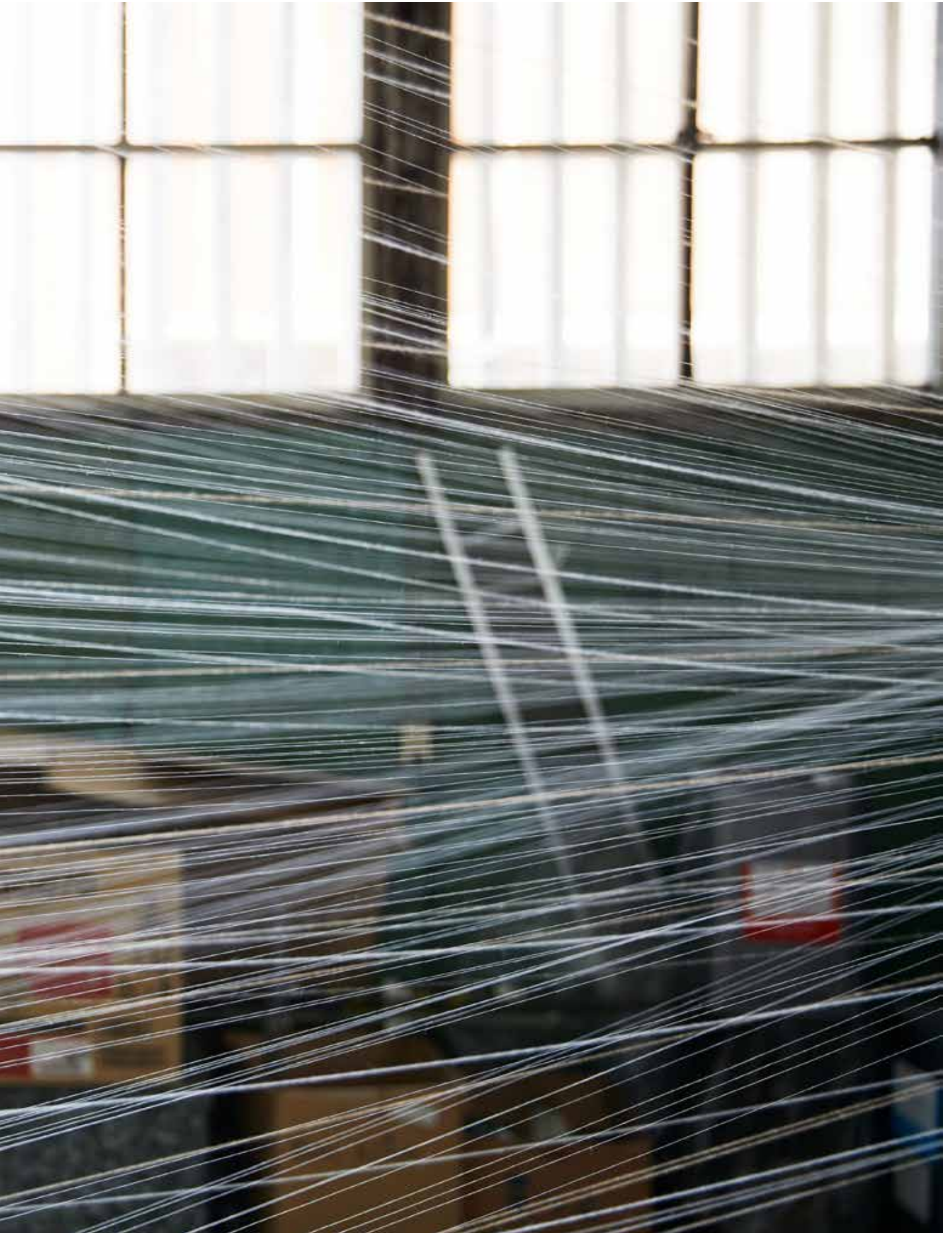
YEAR ESTABLISHED:	1993
SPECIALISES IN:	FLAT-BED KNITTING
ADDRESS:	BA KHE VILLAGE, TAN TIEN COMMUNE, VAN GIANG DIST., HUNG YEN PROVINCE, VIETNAM
TELEPHONE NO.:	+ 84 321 3727 908
FAX NO.:	+ 84 321 3727 909
COMPANY EMAIL:	NAMTHANH.CO@GMAIL.COM
WEBSITE:	NATACO.VN
CHIEF EXECUTIVE OFFICER (CEO):	VU THI THANH
DEALING PERSON:	MR. TRAN DUONG MINH, VICE DIRECTOR
EMAIL ADDRESS:	MINHTD@NATACO.VN
CELL PHONE NO.:	+84 91335 4095
PRODUCTION PROCESS:	FLAT-BED KNITTING > LINKING > FINISHING > HYDRO-EXTRACTOR > TUMBLE DRY > STEAM IRONING > FOLDING > PACKING
MACHINE GAUGES AND QUANTITY:	3G, 5G, 7G, 12G, 14G
PRODUCTION CAPACITY (tons/yr; pieces/yr):	300,000 PCS/YR
MINIMUM ORDER (MOQ):	2,000 - 5,000 PCS/ORDER
LEAD TIME:	40 DAYS FOR LOCAL YARN 70 DAYS FOR IMPORTED YARN
MARKETS ALREADY BEING EXPORTED TO:	GERMANY, HUNGARY, KOREA, TAIWAN
NAME OF MAJOR BRANDS, RETAILERS:	PARIAN, HANA, NATACO, GAZALLINI

### NINH THU CO LTD

YEAR ESTABLISHED:	2000
SPECIALISES IN:	FLAT-BED KNITTING
ADDRESS:	55 PHU LONG ST., NAM DINH CITY, VIETNAM
TELEPHONE NO.:	+84 350 3644 669
FAX NO.:	+84 350 3647 559
COMPANY EMAIL:	LENTHINHOANH@GMAIL.COM
CHIEF EXECUTIVE OFFICER (CEO):	MR. NGUYEN VAN NINH
DEALING PERSON:	MR. NGUYEN VAN NINH, DIRECTOR
EMAIL ADDRESS:	LENTHINHOANH@GMAIL.COM
CELL PHONE NO.:	+84 90325 5383
PRODUCTION PROCESS:	FLAT-BED KNITTING > LINKING > FINISHING > HYDRO-EXTRACTOR > TUMBLE DRY > STEAM IRONING > FOLDING > PACKING
MACHINE GAUGES AND QUANTITY:	5G, 6G, 7G, 9G, 10G, 12G
PRODUCTION CAPACITY (tons/yr; pieces/yr):	250,000 PCS
MINIMUM ORDER (MOQ):	500 PCS/ORDER
LEAD TIME:	20 DAYS FOR LOCAL YARNS 45 DAYS FOR IMPORTED YARNS
MARKETS ALREADY BEING EXPORTED TO:	EAST EUROPE
NAME OF MAJOR BRANDS, RETAILERS:	MAINLY FOR CZECH, POLAND, HUNGARY







## SUPPLIER LISTING - FLAT BED KNITWEAR

### SOUTHERN KNITTING JOINT STOCK CO

YEAR ESTABLISHED:	1978
SPECIALISES IN:	FALT-BED KNITTING FOR SWEATERS
ADDRESS:	THANH MY CHANH INDUSTRIAL ZONE, WARD 9, MY THO CITY, TIEN GIANG PROVINCE, VIETNAM
TELEPHONE NO.:	+84 73 3958 388
FAX NO.:	+84 73 3958 387
COMPANY EMAIL:	DLPN2009@YAHOO.COM.VN
CHIEF EXECUTIVE OFFICER (CEO):	MRS. DANG NGOC DUNG
DEALING PERSON:	MRS. DANG NGOC DUNG, DIRECTOR
EMAIL ADDRESS:	DLPN2009@YAHOO.COM.VN
CELL PHONE NO.:	+84 91365 2326
PRODUCTION PROCESS:	FLAT-BED KNITTING > LINKING > FINISHING > HYDRO-EXTRACTOR > TUMBLE DRY > STEAM IRONING > FOLDING > PACKING
MACHINE GAUGES AND QUANTITY:	3G, 5G, 7G, 10G, 12G, 14G
PRODUCTION CAPACITY (tons/yr; pieces/yr):	500,000 PCS
MINIMUM ORDER (MOQ):	1000 PCS/STYLE
LEAD TIME:	30-45 DAYS
MARKETS ALREADY BEING EXPORTED TO:	KOREA, JAPAN
NAME OF MAJOR BRANDS, RETAILERS:	HANA, YAMAKEN

### THANH NGHIA CO LTD

YEAR ESTABLISHED:	2003
SPECIALISES IN:	FLAT-BED KNITTING
ADDRESS:	TRUONG AN INDUSTRIAL AREA, AN KHANH COMMUNE, HOAI DUC DIST., HANOI, VIETNAM
TELEPHONE NO.:	+84 4 3365 0959
FAX NO.:	+84 4 3365 6529
COMPANY EMAIL:	THANHNGHIA959@YAHOO.COM, NGHIAWOOL@GMAIL.COM
CHIEF EXECUTIVE OFFICER (CEO):	MS. TRUONG THI QUYNH NGA
DEALING PERSON:	MR. NGUYEN QUANG NGHIA
EMAIL ADDRESS:	NGHIAWOOL@GMAIL.COM
CELL PHONE NO.:	+84 904357411
PRODUCTION PROCESS:	YARN > FLAT-BED KNITTING > LINKING > WASHING > HYDRO-EXTRACTOR > TUMBLE DRY > STEAM IRONING > FOLDING
MACHINE GAUGES AND QUANTITY:	3G, 5G, 7G, 12G, 14G
PRODUCTION CAPACITY (tons/yr, pieces/yr)	400,000 PCS SWEATERS/YEAR, 4,000,000 PCS OTHER/YEAR
MINIMUM ORDER (MOQ):	500 PCS/COLOUR, 1000 PCS/STYLE, 3000 PCS/ORDER
LEAD TIME:	45-60 DAYS
MARKETS ALREADY BEING EXPORTED TO:	ITALY , HUNGARY, USA , GERMANY , BRAZIL, KOREA , JAPAN , SPAIN

### THINH OANH WOOLEN KNITTING CO

YEAR ESTABLISHED:	2010
SPECIALISES IN:	FLAT-BED KNITTING
ADDRESS:	67 TRAN HUY LIEU ST., NAM DINH CITY, VIETNAM
TELEPHONE NO.:	+84 350 3846 609
FAX NO.:	+84 350 3846 609
COMPANY EMAIL:	LENTHINHOANH@GMAIL.COM
CHIEF EXECUTIVE OFFICER (CEO):	MR. BUI VAN THINH
DEALING PERSON:	MR. BUI VAN THINH
EMAIL ADDRESS:	LENTHINHOANH@GMAIL.COM
CELL PHONE NO.:	+84 90412 4111
PRODUCTION PROCESS:	FLAT-BED KNITTING > LINKING > FINISHING > HYDRO-EXTRACTOR > TUMBLE DRY > STEAM IRONING > FOLDING > PACKING
MACHINE GAUGES AND QUANTITY:	7G, 12G
PRODUCTION CAPACITY (tons/yr; pieces/yr):	150,000 PCS
MINIMUM ORDER (MOQ):	500 PCS/ORDER
LEAD TIME:	20 DAYS FOR LOCAL YARNS, 45 DAYS FOR IMPORTED YARNS
MARKETS ALREADY BEING EXPORTED TO:	EAST EUROPE
NAME OF MAJOR BRANDS, RETAILERS:	CZECH, POLAND, HUNGARY

### VIEBA CO LTD

YEAR ESTABLISHED:	2000
SPECIALISES IN:	PRODUCE, IMPORT - EXPORT GARMENT AND KNIT PRODUCTS
ADDRESS:	DI SU, MY HAO, HUNG YEN, VIETNAM
TELEPHONE NO.:	+84 321 394 4055
FAX NO.:	+84 321 394 4124
COMPANY EMAIL:	CONTACT@VIEBA.COM
WEBSITE:	VIEBA.COM
CHIEF EXECUTIVE OFFICER (CEO):	TRAN TRONG THANH
DEALING PERSON:	TRAN TRONG THANH
EMAIL ADDRESS:	CEO@VIEBA.COM
CELL PHONE NO.:	+84 912 390 783
PRODUCTION PROCESS:	YARN/FABRIC > KNIT/CUT > LINKING > SEWING > WASHING > IRONING > FOLDING
MACHINE GAUGES AND QUANTITY:	1.5G, 3.5G, 5G, 7G, 10G 12G, 14G
PRODUCTION CAPACITY (tons/yr, pieces/yr)	SWEATERS: 50 TONS/YR; 450,000 PCS/YR
GARMENTS PRODUCTS:	1,400,000 PCS/YEAR
MINIMUM ORDER (MOQ):	500 PCS /2 COLOURS * 4 SIZES
LEAD TIME:	FOB: 60-90 DAYS, CMPT: 45-60 DAYS
MARKETS ALREADY BEING EXPORTED TO:	JAPAN, KOREA, VIETNAM
NAME OF MAJOR BRANDS, RETAILERS:	N, JOURNAL STANDARD, ELAND JUNIOR, ABRAMS, RHODE ISLAND. BEXLEYS, ZARA BASIC, LOWE ALPINE, CREMIEUX, INDIGO, POLO, GIORDANO, DICKIES, IVY MODA, EMIGO, CASWAYS



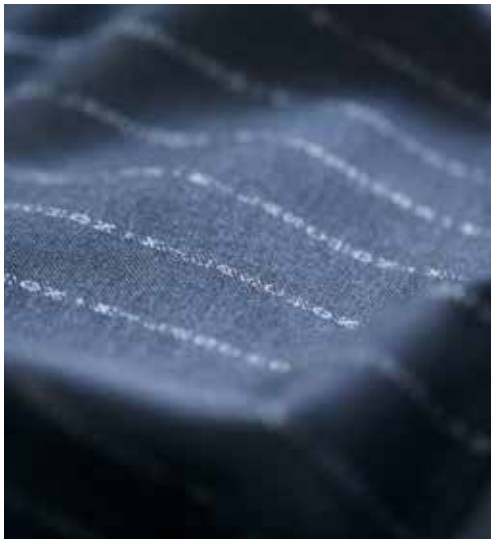
## SUPPLIER LISTING - FLAT BED KNITWEAR

### VIETNAM WOOL JOINT STOCK CO (LENVJET)

YEAR ESTABLISHED:	1999
SPECIALISES IN:	SPINNING AND FLAT-BED KNITTING FOR SWEATERS
ADDRESS:	63 HO BA PHAN ST., PHUOC LONG A WARD, DIST. 9, HCMC, VIETNAM
TELEPHONE NO.:	+84 8 3731 3218
FAX NO.:	+84 8 3731 3139
COMPANY EMAIL:	PHAMVAN_TAN@YAHOO.COM
WEBSITE:	LENVJET.COM.VN
CHIEF EXECUTIVE OFFICER (CEO):	MR. PHAM VAN TAN
DEALING PERSON:	MR. PHAM VAN TAN, GENERAL DIRECTOR
EMAIL ADDRESS:	PHAMVAN_TAN@YAHOO.COM HO.THUCUC@YAHOO.COM
CELL PHONE NO.:	+84 90382 8542
PRODUCTION PROCESS:	FLAT-BED KNITTING > LINKING > FINISHING > HYDRO-EXTRACTOR > TUMBLE DRY > STEAM IRONING > FOLDING > PACKING
MACHINE GAUGES AND QUANTITY:	3G, 5G, 7G, 12G, 16G, 20G
PRODUCTION CAPACITY (tons/yr; pieces/yr):	600,000 PCS
MINIMUM ORDER (MOQ):	5,000 PCS
LEAD TIME:	30 DAYS
MARKETS ALREADY BEING EXPORTED TO:	FRANCE, JAPAN, HOLLAND, HONG KONG, CANADA, EU
NAME OF MAJOR BRANDS, RETAILERS:	JONH HENRY, FRED, FILTEX, UNIQLO

### VINALEN CO LTD

YEAR ESTABLISHED:	2009
SPECIALISES IN:	FLAT- BED KNITTING
ADDRESS:	INDUSTRIAL ZONE 1, LA PHU WARD, HOAI DUC DIST. HA NOI, VIETNAM
TELEPHONE NO.:	+84 433845999
FAX NO.:	+84 433845888
COMPANY EMAIL:	VINALEN1@YAHOO.COM.VN
CHIEF EXECUTIVE OFFICER (CEO):	NGUYEN VIET PHU
DEALING PERSON:	NGUYEN VIET PHU
EMAIL ADDRESS:	VINALEN1@YAHOO.COM.VN
CELL PHONE NO.:	+84 942921369
PRODUCTION PROCESS:	FLAT-BED KNITTING > LINKING > FINISHING > HYDRO-EXTRACTOR > TUMBLE DRY > STEAM IRONING > FOLDING > PACKING
MACHINE GAUGES AND QUANTITY:	3G, 5G, 7G, 12G
PRODUCTION CAPACITY (tons/yr; pieces/yr):	250,000 PCS/YEAR
MINIMUM ORDER (MOQ):	500 PCS/5 COLOURS/1 STYLE
LEAD TIME:	15 DAYS
MARKETS ALREADY BEING EXPORTED TO:	HUNGARY, POLAND, CZECH, BULGARI
NAME OF MAJOR BRANDS, RETAILERS:	HUN LEN, LINKA



## SUPPLIER LISTING - KNITTED AND WOVEN ACCESSORIES

### BOBI CRAFT CO LTD

YEAR ESTABLISHED:	2011
SPECIALISES IN:	WOOL CRAFT, CROCHET TOYS, GIFTS, HANDMADE BABY ACCESSORIES, HOME DÉCOR PRODUCTS
ADDRESS:	226A HUYNH VAN BANH ST, WARD 11, PHU NHUAN DISTRICT, HO CHI MINH CITY
TELEPHONE NO.:	+84 3602 5680
COMPANY EMAIL:	INFO@BOBICRAFT.COM
WEBSITE:	BOBICRAFT.COM
CHIEF EXECUTIVE OFFICER (CEO):	MR. NGUYEN NGOC TUAN
DEALING PERSON:	MR. NGUYEN NGOC TUAN
EMAIL ADDRESS:	TOM.N@BOBICRAFT.COM
CELL PHONE NO.:	+84 945 148 581
PRODUCTION PROCESS:	HANDMADE KNITTING AND CROCHET
PRODUCTION CAPACITY (tons/yr, pieces/yr)	10,000 PCS/MTH
MINIMUM ORDER (MOQ):	1000 PCS/ORDER
LEAD TIME:	15-30 days
MARKETS ALREADY BEING EXPORTED TO:	UK, USA, SINGAPORE, INDONESIA, NETHERLAND, JAPAN, AUSTRALIA, GERMANY, ITALY, CHINA

### LEN KIM CO LTD

YEAR ESTABLISHED:	1998
SPECIALISES IN:	GARMENT INDUSTRIAL WITH KNITTING HAT, SCARF, GLOVES, SWEATERS
ADDRESS:	11/5 HAMLET 2, XUAN THOI THUONG VILLAGE, HOC MON DISTRICT, HO CHI MINH CITY
TELEPHONE NO.:	+84 8 6254 2732, +84 8 3590 1163
FAX NO.:	+84 8 6250 5519
COMPANY EMAIL:	WOOL@LENKIMS-KNITHAT.COM
WEBSITE:	LENKIMS-KNITHAT.COM
CHIEF EXECUTIVE OFFICER (CEO):	PHAM BA DUC
DEALING PERSON:	LE THI THU HA
EMAIL ADDRESS:	WOOL@LENKIMS-KNITHAT.COM
CELL PHONE NO.:	+84 90832 6111
PRODUCTION PROCESS:	WINDING > KNITTING > OUTSOURCING (LINKING, EMBROIDERY) > SEWING > WASHING > STEAM IRONING > QC > FINISHING
MACHINE GAUGES AND QUANTITY:	3G, 5G, 7G, 14G, 12G
PRODUCTION CAPACITY (tons/yr, pieces/yr)	4,000,000PCS/YR
MINIMUM ORDER (MOQ):	1200PCS/COLOUR/ITEM
LEAD TIME:	20-45 DAYS DEPENDING ON QUANTITY
MARKETS ALREADY BEING EXPORTED TO:	JAPAN, CANADA, USA, EUROPE, KOREA, THAILAND
NAME OF MAJOR BRANDS, RETAILERS:	AJM, ROAD, DUNLOP, STANLEY, EMART, YUMARK, VARIAS, VANS

### NAM DINH BLANKET TEXTILE JSC

YEAR ESTABLISHED:	2010
SPECIALISES IN:	SPINNING YARNS, PRODUCTION BLANKET AND PRODUCT TEXTILES
ADDRESS:	NO. 2, DINH BO LINH STREET, NANG TINH WARD, NAM DINH CITY, VIETNAM
TELEPHONE NO.:	+84 3503845627, +84 3502210625
FAX NO.:	+84 3503861386
COMPANY EMAIL:	CHANLENN@GMAIL.COM
WEBSITE:	CHANLEN.COM.VN
CHIEF EXECUTIVE OFFICER (CEO):	MR. PHAM HAI TUYEN
DEALING PERSON:	MR. PHAM HAI TUYEN
EMAIL ADDRESS:	PHAMHAITUYEN64@GMAIL.COM
CELL PHONE NO.:	+84 912975593
PRODUCTION PROCESS:	TOP > GILLING > ROVING > SPINNING > WINDING > ASSEMBLING > TWISTING > HANGING > STEAMING > REWINDING > PACKING
MACHINES:	GILLING, ROVING, SPINNING, WINDING, ASSEMBLING, TWISTING, HANGING, STEAMING MACHINES
PRODUCTION CAPACITY	400 TONS/YR
MINIMUM ORDER (MOQ):	200 KG
LEAD TIME:	10 DAYS
MARKETS ALREADY BEING EXPORTED TO:	RUSSIA

### PRIEURE VIETNAM LTD

YEAR ESTABLISHED:	2006
SPECIALISES IN:	GARMENT & ACCESSORIES
ADDRESS:	NO 13, ALLEY 560/3, NGUYEN VAN CU STR. , LONG BIEN DISTR., HANOI, VIETNAM
TELEPHONE NO.:	+84 4 3776 5977
FAX NO.:	+84 4 3776 5979
COMPANY EMAIL:	OPERATIONS@PRIEURE.COM.VN
WEBSITE:	PRIEURE.COM.VN
CHIEF EXECUTIVE OFFICER (CEO):	MS. PHAN THI THU HANG
DEALING PERSON:	MS. NGUYEN HONG PHUONG
EMAIL ADDRESS:	SALES@PRIEURE.COM.VN
CELL PHONE NO.:	+84 98337 0030
PRODUCTION PROCESS:	SOURCING FABRIC > CUT > SEW > FINISH
PRODUCTION CAPACITY (tons/yr, pieces/yr)	120,000PCS – 480,000PCS
MINIMUM ORDER (MOQ):	100PCS/COLOUR/STYLE
LEAD TIME:	30-90 DAYS
MARKETS ALREADY BEING EXPORTED TO:	AUSTRALIA, ITALY, UK, US, JAPAN
NAME OF MAJOR BRANDS, RETAILERS:	THINGS OF SUBSTANCE, CONTRABAND

## SUPPLIER LISTING - KNITTED AND WOVEN ACCESSORIES

### THAI HOA FASHION TEXTILE CO LTD

YEAR ESTABLISHED:	2013
SPECIALISES IN:	TEXTILE AND FASHION
ADDRESS:	NO.6, LANE 245/129 DINH CONG STREET, HANOI, VIETNAM
TELEPHONE NO.:	+84 4 3640 8757
COMPANY EMAIL:	INFOR@THAIHOASILK.COM
CHIEF EXECUTIVE OFFICER (CEO):	MR. NGUYEN TOAN THANG
DEALING PERSON:	MR. NGUYEN TOAN THANG
EMAIL ADDRESS:	NGUYENTOANTHANG@THAIHOASILK.COM
CELL PHONE NO.:	+84 94565 4336
PRODUCTION PROCESS:	YARN > WEAVING > DYEING > FINISHING > CUTTING & MAKING > FOLDING
MACHINE GAUGES AND QUANTITY:	WEAVING
PRODUCTION CAPACITY (tons/yr, pieces/yr)	100,000 PCS/YEAR
MINIMUM ORDER (MOQ):	50/COLOUR/STYLE
LEAD TIME:	45 DAYS
MARKETS ALREADY BEING EXPORTED TO:	ITALY
NAME OF MAJOR BRANDS, RETAILERS:	LUA

### TNTEX CO LTD

YEAR ESTABLISHED:	2011
SPECIALISES IN:	MANUFACTURER KNIT GLOVE, HAT, SCARF, SOCKS
ADDRESS:	16/83 CU CHINH LAN STREET, TRAN TE XUONG WARD, NAM DINH CITY, VIET NAM
TELEPHONE NO.:	+84 94658 6538
FAX NO.:	+84 4 3542 0236
COMPANY EMAIL:	TNTEX.6666@GMAIL.COM
WEBSITE:	MAYDETKIM.COM.VN
CHIEF EXECUTIVE OFFICER (CEO):	TRAN DUCTOAN, DIRECTOR
DEALING PERSON:	TRAN DUC TOAN, DIRECTOR
EMAIL ADDRESS:	TNTEX.6666@GMAIL.COM
CELL PHONE NO.:	+84 94658 6538
PRODUCTION PROCESS:	KNITTING > SEWING > SETTING > CHECKING > PACKING
MACHINE GAUGES AND QUANTITY:	GLOVE KNITTING MACHINE 10G X 3 SETS
PRODUCTION CAPACITY (tons/yr, pieces/yr)	130,000 PAIRS/YR
MINIMUM ORDER (MOQ):	1,000 PCS
LEAD TIME:	7-10 DAYS FOR COLOURING YARN, 2-3 DAYS FOR GLOVES
MARKETS ALREADY BEING EXPORTED TO:	USA
NAME OF MAJOR BRANDS, RETAILERS:	VIET GLOVES, CANIFA





## SUPPLIER LISTING - SOCKS

### HANOI KNITTING JOINT STOCK CO (HKC)

YEAR ESTABLISHED:	1996
SPECIALISES IN:	SOCK MAKING
ADDRESS:	LOT 2, CN5, TU LIEM INDUSTRIAL AREA, TU LIEM DIST., HANOI, VIETNAM
TELEPHONE NO.:	+84 4 3838 6062
FAX NO.:	+84 4 3836 2470
COMPANY EMAIL:	DKHN@HN.VNN.VN , HKC@DETKIMHANOI.COM
WEBSITE:	DETKIMHANOI.COM
CHIEF EXECUTIVE OFFICER (CEO):	MR. BUI TAN ANH
DEALING PERSON:	MR. BUI TAN ANH
EMAIL ADDRESS:	TANANH.HKC@GMAIL.COM
CELL PHONE NO.:	+84 90344 9586
PRODUCTION PROCESS:	YARN > KNITTING > LINKING > DYEING & FINISHING > PACKING
MACHINE GAUGES AND QUANTITY:	132N, 144N, 168N SINGLE & DOUBLE CYLINDER
PRODUCTION CAPACITY (tons/yr; pieces/yr):	5,000,000 PAIRS
MINIMUM ORDER (MOQ):	5,000 PAIRS/COLOUR
LEAD TIME:	30-45 DAYS
MARKETS ALREADY BEING EXPORTED TO:	USA, JAPAN
NAME OF MAJOR BRANDS, RETAILERS:	MAINLY FOR JAPANESE BUYERS

### CACTIGREEN CO LTD

YEAR ESTABLISHED:	2005
SPECIALISES IN:	PRODUCTION TEXTILE AND GARMENT, MAIN PRODUCT: SOCK, UNDERWEAR
ADDRESS:	A00/2 CC 41 BIS DIEN BIEN PHU, WARD 25, BINH THANH, HO CHI MINH, VIET NAM
TELEPHONE NO.:	+84 8 5445 8565
FAX NO.:	+84 8 3512 3137
COMPANY EMAIL:	ONOFF@ONOFF.VN
WEBSITE:	ONOFF.VN
CHIEF EXECUTIVE OFFICER (CEO):	TRAN VIET DUNG
DEALING PERSON:	VU VIET DUNG, DO MANH DUC
EMAIL ADDRESS:	DUNG.VV@ONOFF.VN, DUC.DM@ONOFF.VN
CELL PHONE NO.:	+84 90206 0515, +84 98953 9895
PRODUCTION PROCESS:	KNITTING > LINKING > KCS > WASHING > FORMING > FOLDING > PACKING
MACHINE GAUGES AND QUANTITY:	200 N ONE CYLINDER 132 N ONE CYLINDER, 168 N TWO CYLINDER
PRODUCTION CAPACITY (TONS/YR, PIECES/YR)	1,450,000 PAIRS/YEAR
MINIMUM ORDER (MOQ):	1.000 PAIRS/ COLOUR/ STYLE
LEAD TIME:	1.000 PAIRS/10 DAYS
NAME OF MAJOR BRANDS, RETAILERS:	ONOFF, CANIFA

### SUPERTEX TEXTILE JOINT STOCK CO

YEAR ESTABLISHED:	2010
SPECIALISES IN:	SOCKS PRODUCTION, YARN SUPPLIER & BUSINESS
ADDRESS:	THANH OAI INDUSTRIAL ZONE, BICH HOA COMMUNE, THANH OAI DISTRICT, HA NOI, VIETNAM
TELEPHONE NO.:	+84 4 3353 0852
FAX NO.:	+84 4 3353 4898
COMPANY EMAIL:	INFO@SUPERTEX.COM.VN
WEBSITE:	SUPERTEX.COM.VN
CHIEF EXECUTIVE OFFICER (CEO):	DONG THI THANH HA
DEALING PERSON:	DONG THI THANH HA
EMAIL ADDRESS:	HA.DONG@SUPERTEX.COM.VN
CELL PHONE NO.:	+84 91330 0778
PRODUCTION PROCESS:	KNITTING SOCKS > LINKING SOCKS > INSPECTION > SETTING > PAIRING SOCKS > PACKING SOCKS
MACHINE GAUGES AND QUANTITY:	154 SINGLE CYLINDER KNITTING MACHINES
PRODUCTION CAPACITY (tons/yr, pieces/yr)	7,500,000 PAIRS/YEAR
MINIMUM ORDER (MOQ):	1 CONTAINER 20 FEET (MINIMUM 200 DECA FOR 1 COLOUR 1 SIZE, TOTAL ORDER IS 6000 DECAS)
LEAD TIME:	2 MONTHS AFTER FINALISING THE SAMPLES AND ORDER
MARKETS ALREADY BEING EXPORTED TO:	JAPAN, US, CANADA
NAME OF MAJOR BRANDS, RETAILERS:	UNIQLO, GU, DAISO, GUNZE, WORKMAN, PRINCE

### PHU VINH HUNG KNITTING CO LTD (VIPCO)

YEAR ESTABLISHED:	2004
SPECIALISES IN:	SOCK MAKING
ADDRESS:	TRUONG AN INDUSTRIAL ZONE, AN KHANH, HOAI DUC DIST., HANOI, VIETNAM
TELEPHONE NO.:	+84 4 3365 1244
FAX NO.:	+84 4 3365 0853
WEBSITE:	PHUVINH HUNG.COM
CHIEF EXECUTIVE OFFICER (CEO):	MR. NGUYEN VIET TUNG
DEALING PERSON:	MS. BUI THI TAM
EMAIL ADDRESS:	BTAMPVH@YAHOO.COM
CELL PHONE NO.:	+84 97437 2369
PRODUCTION PROCESS:	YARN > LINKING > FINISHING > PACKING
MACHINE GAUGES AND QUANTITY:	168N, 144N, 120N SINGLE, 144N, 168N DOUBLE CYLINDER, 200N PLAIN SOCKS
PRODUCTION CAPACITY (tons/yr; pieces/yr):	8,000,000 PAIRS/ YEAR
MINIMUM ORDER (MOQ):	1,000 PAIRS
LEAD TIME:	15 DAYS FOR LOCAL YARNS, 30 DAYS FOR IMPORTED YARNS
MARKETS ALREADY BEING EXPORTED TO:	CUBA, MEXICO, USA, EU
NAME OF MAJOR BRANDS, RETAILERS:	MAINLY FOR CUBA & MEXICO BUYERS

## SUPPLIER LISTING - SUITS

### 28 CORPORATION (AGTEX)

YEAR ESTABLISHED:	1975
SPECIALISES IN:	SPINNING, WEAVING, DYEING WEAVING, DYEING, FINISHING & GARMENT MAKING FOR SUITS, VESTON, SHIRTS, TROUSER, UNIFORM
ADDRESS:	03 NGUYEN OANH ST., WARD 10, GO VAP DIST., HCMC, VIETNAM
TELEPHONE NO.:	+84 8 3894 2238
FAX NO.:	+84 8 3894 3503
COMPANY EMAIL:	28@AGTEX.COM.VN
WEBSITE:	AGTEX.COM.VN
CHIEF EXECUTIVE OFFICER (CEO):	MR. NGUYEN VAN HUNG
DEALING PERSON:	MR. NGUYEN VAN HUNG
EMAIL ADDRESS:	HUNGNV@AGTEX.COM.VN
CELL PHONE NO.:	+84 903 910 060
PRODUCTION PROCESS:	YARN > WEAVING > DYEING AND FINISHING > CUTTING AND MAKING > PACKING
PRODUCTION CAPACITY:	15 MILLION METERS OF FABRICS; 500,000 SUITS PER YEAR
MINIMUM ORDER (MOQ):	AS PER BUYER REQUEST
LEAD TIME:	30-45 DAYS
MARKETS ALREADY BEING EXPORTED TO:	JAPAN, US, EU, SWEDEN
NAME OF MAJOR BRANDS, RETAILERS:	ITOCHU, LI & FUNG, MARUBENI, HUGO BOSS, ESQUEL, MITSUBISHI, TIGER

### NAM DINH SILK TEXTILE JSC (NASILKMEX)

YEAR ESTABLISHED:	1920
SPECIALISES IN:	SPINNING, WEAVING, DYEING, FINISHING FOR SUITS, VESTON, SHIRTS, TROUSER, UNIFORM
ADDRESS:	NO. 4 HA HUY TAP STREET, NAM DINH CITY, VIETNAM
TELEPHONE NO.:	+84 350 384 9622
FAX NO.:	+84 350 384 9652
COMPANY EMAIL:	KDNASILKMEX@GMAIL.COM
CHIEF EXECUTIVE OFFICER (CEO):	DAO VAN PHUONG
DEALING PERSON:	DAO VAN PHUONG
EMAIL ADDRESS:	DAOPHUONG58@GMAIL.COM
CELL PHONE NO.:	+84 913 299 006
PRODUCTION PROCESS:	TOP DYE > GILLING > COMBING > GILLING > ROVING > SPINNING > WINDING > ASSEMBLING > TWISTING > RE-WINDING > WEAVING > DYEING > FINISHING > PACKING
PRODUCTION CAPACITY (TONS/YEAR, PIECES/YEAR)	8 MILLION METERS OF FABRIC PER YEAR
MINIMUM ORDER (MOQ):	AS PER BUYER REQUEST
LEAD TIME:	30-45 DAYS
MARKETS ALREADY BEING EXPORTED TO:	JAPAN
NAME OF MAJOR BRANDS, RETAILERS:	TOABO, ITOCHU

### HUYNH LE TRADING CO

YEAR ESTABLISHED:	2013
SPECIALISES IN:	TEXTILE & GARMENT, PRINTING, PATTERN & MARKER DESIGN
ADDRESS:	934 QUANG TRUNG STREET, WARD 8, GO VAP DISTRICT, HCMC
TELEPHONE NO.:	+84 8 7300 9990
FAX NO.:	+84 8 3589 5226
COMPANY EMAIL:	INFO@HUYNHLE.COM
CHIEF EXECUTIVE OFFICER (CEO):	LE THUC DUC
DEALING PERSON:	LE THUC HAI
EMAIL ADDRESS:	SHEVALE@MOTIVESVN.COM HAILE@HUYNHLE.COM
CELL PHONE NO.:	+84 902641488
PRODUCTION PROCESS:	SAMPLING & DESIGN FACILITY FOR SUITS & WOMEN GARMENTS
LEAD TIME:	FOR MEN SUITS: 2 DAYS
MARKETS ALREADY BEING EXPORTED TO:	US, CANADA, UK, ITALY
NAME OF MAJOR BRANDS, RETAILERS:	NEXT, TOPMAN, TOPSHOP, MATALAN, MANGO, CK, MARC ANTHONY, GEORGE, DRESS BARN, LANE RYAN, ORIGINAL MARINE

### NHA BE CORPORATION (NBC)

YEAR ESTABLISHED:	1975
SPECIALISES IN:	SUITS AND ALL KINDS OF GARMENT MAKING
ADDRESS:	04 BEN NGHE ST., TAN THUAN DONG WARD, DIST. 7, HCMC, VIETNAM
TELEPHONE NO.:	+84 8 3872 2833
FAX NO.:	+84 8 3872 9937
COMPANY EMAIL:	INFO@NHABE.COM.VN
WEBSITE:	NHABE.COM.VN
CHIEF EXECUTIVE OFFICER (CEO):	MR. PHAM PHU CUONG
DEALING PERSON:	MR. NGUYEN NGOC LAN, VICE GENERAL DIRECTOR
EMAIL ADDRESS:	NLAN@NHABE.COM.VN
CELL PHONE NO.:	+84 90392 1144
PRODUCTION PROCESS:	YARN > WOVEN WEAVING > DYEING AND FINISHING > CUTTING AND MAKING > PARKING
PRODUCTION CAPACITY (tons/year; pieces/year):	200,000 MEN SUITS; 300,000 WOMEN SUITS; 500,000 MEN & WOMEN SHIRTS; 600,000 MEN & WOMEN TROUSERS; 150,000 MEN & WOMEN WOOL COATS & JACKETS; 250,000 MEN & WOMEN BLAZERS; 150,000 DRESSES; 250,000 CASUAL PANTS & DENIM; 100,000 SEAM SEAL & CASUAL JACKETS; 1,200,000 KNITWEAR
MINIMUM ORDER (MOQ):	TO BE NEGOTIATED
LEAD TIME:	60-90 DAYS
MARKETS ALREADY BEING EXPORTED TO:	JAPAN, US, EU
NAME OF MAJOR BRANDS, RETAILERS:	MITSUMI, JC PENNY, ZARA, MARKS & SPENCER, DECATHLON, TOMMY HILFGER



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