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VIETNAM

TEXTILE INDUSTRY BACKGROUND

Vietnam’s economy is in transition from a centrally planned to a market-based economy and is being integrated into the global economy. Almost all Vietnamese enterprises are small and medium in size. The Vietnamese dong is pegged to the US dollar at an exchange rate of one USD equivalent to 22,71 Vietnamese dong (June 2017).1

The textile industry in Vietnam employs more than 2.7 million people (25 per cent of the industrial workforce) and it is the second largest export earner in the manufacturing sector.

Of the 6000 textile enterprises, more than 59 per cent are privately owned, 40 per cent are owned through foreign direct investment and less than one per cent are state owned. 70 per cent of the enterprises are engaged in garment making with 60 per cent of exports being Cut Make Trim (CMT)2.

In the top 5 of apparel exporting nations, Vietnam accounted for 17 per cent of world apparel exports in 20173. Textile exports have steadily grown to USD31.1bn in 2017 from a modest USD1.35bn in 1998. The major markets in 2017 were the USA (39.3%), the EU (19.5%), Japan (15.5%), Korea (10.4%) and China (7.5%), with other countries totalling 7.8%. Apparel exports rose by 10.23 per cent in 2017 and are expected to maintain a growth rate of more than 13 per cent for 2018.

Vietnamese Apparel Exports

Source: Vietnam Chamber of Commerce and Industry and the Vietnam Textile and Garment Association

1 The State Bank of Vietnam forex rate as on June 2017
2 VITAS
3 Global Sourcing Snapshots, just style
Vietnam’s major strengths, which make it a viable sourcing destination for textiles and garments, are:

- Political and social stability
- Large well-established textile manufacturing industry and infrastructure
- Large skilled and low-cost workforce
- Trade access: FTAs with Japan, Korea, China, India, Australia, New Zealand, ASEAN and Eurasian Economic Union (EEU).
- The Comprehensive and Progressive Trans Pacific Partnership (CPTPP) and the FTA with the European Union (EU), which will be approved soon, will present added market access.
- Abundant water supply and electric power.

The Vietnamese industry relies on imports of woollen raw materials, i.e. yarns, fabrics, chemicals and finishes. With the ‘yarn forward rule’ expected to be implemented as a result of the CPTPP, large foreign companies are seeking investment opportunities to establish joint venture companies for production of raw materials and textiles.

**WOOLMARK AND VIETNAM**

The Woolmark Company first started to make inroads into the Vietnam market in 2012. Since then, The Woolmark Company has been working closely with partners throughout the supply chain. Today The Woolmark Company collaborates with more than 90 partners including flat bed knitters, circular knitters and garment making companies. They have transferred technical knowhow about the manufacturing of wool products, disseminated information about sources of raw materials, chemicals and machines, and organised international trade missions to connect our project partners with buyers.

The Woolmark Company has additionally established strategic partnerships with the Hanoi University of Technology, Textile Research Institute and VINATEX to provide a resource for education, testing and research and industry networking, cooperation and leadership.
**SUPPLIER LISTING - CIRCULAR KNIT APPAREL**

### DONG PHUONG KNITTING CO (DOPIMEX)

**YEAR ESTABLISHED:** 1972  
**SPECIALISES IN:** CIRCULAR KNITTED FABRIC MAKING  
**ADDRESS:** XUYEN A INDUSTRIAL ZONE, 3 STREET, TRAM LAC ORANGE, MY HANH BAC, DUC HOA, LONG AN PROVINCE, VIETNAM  
**TELEPHONE NO.:** +84 72 3751 801  
**FAX NO.:** +84 72 3751 802  
**COMPANY EMAIL:** DUCCUONG@DOPIMEX.NET  
**WEBSITE:** DONGPHUONG.COM.VN  
**CHIEF EXECUTIVE OFFICER (CEO):** MR. HOANG CUONG  
**DEALING PERSON:** MR. NGUYEN DUC CUONG  
**EMAIL ADDRESS:** DUCCUONG@DOPIMEX.NET  
**CELL PHONE NO.:** +84 90331 3511  
**PRODUCTION PROCESS:** YARN > CIRCULAR KNITTING > DYEING > FINISHING > CUTTING & MAKING  
**MACHINE GAUGES AND QUANTITY:**  24G, 28G FOR SINGLE  
**PRODUCTION CAPACITY (tons/yr; pieces/yr):** 1,500 TONS OF FABRICS, 9,000,000 PCS OF GARMENTS  
**MINIMUM ORDER (MOQ):** 5,000 PCS/COLOUR  
**LEAD TIME:** 60-75 DAYS  
**MARKETS ALREADY BEING EXPORTED TO:** USA, EU, KOREA  
**NAME OF MAJOR BRANDS, RETAILERS:** GUNZE, ISACO

### DONG XUAN KNITTING CO (DOXIMEX)

**YEAR ESTABLISHED:** 1959  
**SPECIALISES IN:** MANUFACTURES, EXPORT AND TRADE OF KNIT PRODUCTS  
**ADDRESS:** 524 MINH KHAI STR., HAI BA TRUNG DISTRICT, HA NOI. S.R. VIETNAM  
**TELEPHONE NO.:** +84 4 3633 6726  
**FAX NO.:** +84 4 3633 6717  
**COMPANY EMAIL:** DOXIMEX@HN.VNN.VN  
**WEBSITE:** DOXIMEX.VN  
**CHIEF EXECUTIVE OFFICER (CEO):** TRUONG THI THANH HA  
**DEALING PERSON:** PHAM NGOC DIEP – DEPUTY GENERAL DIRECTOR OF BUSINESS  
**EMAIL ADDRESS:** DIEPPN@DOXIMEX.VN  
**CELL PHONE NO.:** +84 91208 3706  
**PRODUCTION PROCESS:** KNITTING > DYEING & FINISHING > CUTTING & MAKING > PACKING  
**MACHINE GAUGES AND QUANTITY:**  20G, 24G, 28G FOR SINGLE  
**PRODUCTION CAPACITY (tons/yr; pieces/yr):** 14,500,000 PCS/YEAR  
**MINIMUM ORDER (MOQ):** 5000 PCS/COLOUR/STYLE  
**LEAD TIME:** 50 DAYS FOR GARMENTS, 30 DAYS FOR FABRICS  
**MARKETS ALREADY BEING EXPORTED TO:** JAPAN  
**NAME OF MAJOR BRANDS, RETAILERS:** KATAKURA (AEON, CECIL), KAFULAS, ITOCHU

### HUE TEXTILE & GARMENT JOINT STOCK CO (HUEGATEX)

**YEAR ESTABLISHED:** 1988  
**SPECIALISES IN:** SPINNING, CIRCULAR KNITTED FABRIC & GARMENT MAKING  
**ADDRESS:** THUY DUONG WARD, HUONG THUY TOWN, HUE CITY, THUA THIEN HUE PROVINCE, VIETNAM  
**TELEPHONE NO.:** +84 5 4386 4326  
**FAX NO.:** +84 5 4386 4338  
**COMPANY EMAIL:** CONTACT@HUEGATEX.COM.VN  
**WEBSITE:** HUEGATEX.COM.VN  
**CHIEF EXECUTIVE OFFICER (CEO):** MR. NGUYEN BA QUANG  
**DEALING PERSON:** MR. THANH TY  
**EMAIL ADDRESS:** THANHTY@HUEGATEX.COM.VN  
**CELL PHONE NO.:** +84 91349 5550  
**PRODUCTION PROCESS:** YARN > CIRCULAR KNITTING > DYEING > FINISHING > CUTTING & MAKING  
**MACHINE GAUGES AND QUANTITY:** 20G, 24G, 28G FOR SINGLE, 18G, 24G FOR RIB MACHINES, 21G FOR INTERLOCK MACHINES  
**PRODUCTION CAPACITY (tons/yr; pieces/yr):** 1,500 TONS OF FABRICS, 9,000,000 PCS OF GARMENTS  
**MINIMUM ORDER (MOQ):** 5,000 PCS/COLOUR  
**LEAD TIME:** 60-75 DAYS  
**MARKETS ALREADY BEING EXPORTED TO:** USA, EU, JAPAN, KOREA  
**NAME OF MAJOR BRANDS, RETAILERS:** PERRY ELLIS, SEARS, HANSAE, LI&FUNG, JC PENNY, KOHL’S, VALLEY VIEW, REGATTA
SUPPLIER LISTING - FLAT BED KNITWEAR

APEX DA LAT LTD

YEAR ESTABLISHED: 1994
SPECIALISES IN: FLAT-BED KNITTING & CROCHET FOR SWEATERS
ADDRESS: 21 DANG THAI THAN STREET, WARD 3, DALAT CITY, VIETNAM
TELEPHONE NO.: +84 63 824024
FAX NO.: +84 63 3823892
COMPANY EMAIL: MARKCHONG@APEXDALAT.COM
WEBSITE: APEXDALAT.COM
CHIEF EXECUTIVE OFFICER (CEO): MR. CHONG CHEE YONG
DEALING PERSON: MRS. NGUYEN THI TAN PHUH
EMAIL ADDRESS: SALES.HOAIY@APEXDALAT.COM
CELL PHONE NO.: +84 91545 2173
PRODUCTION PROCESS: KNITTING > LINKING > WASHING > STEAM IRONING > PACKING
MACHINE GAUGES AND QUANTITY: 6GG, 7G, 12G
PRODUCTION CAPACITY (tons/yr, pieces/yr): 50,000/PCS/YR
MINIMUM ORDER (MOQ): AS PER BUYER REQUEST
LEAD TIME: 30-45 DAYS
MARKETS ALREADY BEING EXPORTED TO: JAPAN, FRANCE
MAJOR BRANDS, RETAILERS: OTTO GROUP, KLINGEL, DAMART INTERNATIONAL, BLUE MAX, CAL C OUP

AU CO WOOL KNITTING COOPERATIVE

YEAR ESTABLISHED: 1976
SPECIALISES IN: FLAT-BED KNITTING & CROCHET FOR SWEATERS
ADDRESS: 150 KY CON, NGUYEN THAI BINH WARD, DIST. 1, HCMC, VIETNAM
TELEPHONE NO.: +84 8 3829 8007
FAX NO.: +84 8 3914 4103
COMPANY EMAIL: AUCOCOOP@VNN.VN
WEBSITE: APEXDALAT.COM
CHIEF EXECUTIVE OFFICER (CEO): MRS. NGUYEN THI TAN PHUH
DEALING PERSON: MRS. NGUYEN THI TAN PHUH
EMAIL ADDRESS: AUCOCOOP@VNN.VN
CELL PHONE NO.: +84 91545 2173
PRODUCTION PROCESS: KNITTING > LINKING > WASHING > STEAM IRONING > PACKING
MACHINE GAUGES AND QUANTITY: 6GG, 7G, 12G
PRODUCTION CAPACITY (tons/yr, pieces/yr): 700,000/PCS/YR
MINIMUM ORDER (MOQ): 500PCS/COLOUR/STYLE/ORDER
LEAD TIME: 90 DAYS FOR INITIAL AND 70 DAYS FOR REPEAT
MARKETS ALREADY BEING EXPORTED TO: GERMANY, UK, FRANCE, BELGIUM, AUSTRALIA, NEW ZEALAND, CANADA, SPAIN, BRAZIL, AMERICA, JAPAN, KOREA
NAME OF MAJOR BRANDS, RETAILERS: OTTO GROUP, KLINGEL, DAMART INTERNATIONAL, BLUE MAX, CAL COUP

ASIATEX CO LTD

YEAR ESTABLISHED: 2009
SPECIALISES IN: PRODUCTION, IMPORT & EXPORT SWEATERS & ACCESSORIES
ADDRESS: NO. 8B ALLEY 262A NGUYEN TRAI ST., THANH XUAN DIST., HANOI, VIETNAM
TELEPHONE NO.: +84 4 2321 3921
COMPANY EMAIL: QUOCHOANGNGUYEN76@GMAIL.COM
CHIEF EXECUTIVE OFFICER (CEO): MR. NGUYEN QUOC HOANG
DEALING PERSON: MR. NGUYEN QUOC HOANG
EMAIL ADDRESS: QUOCHOANGNGUYEN76@GMAIL.COM
CELL PHONE NO.: +84 91208 0227; +84 96945 3373
PRODUCTION PROCESS: FLAT-BED KNITTING > LINKING > FINISHING > HYDRO-EXTRACTOR > TUMBLE DRY > STEAM IRONING > LIGHTING INSPECTION > POLY-BAGGING > METAL DETECTOR > PACKING IN CARTONS
MACHINE GAUGES & QUANTITY: 30, 50, 70, 100, 120, 140
PRODUCTION CAPACITY (tons/yr, pieces/yr): 300,000 PCS
MINIMUM ORDER (MOQ): 1,000 PCS
LEAD TIME: 40-60 DAYS
MARKETS ALREADY BEING EXPORTED TO: EUROPE, JAPAN, KOREA
MAJOR BRANDS, RETAILERS: KIM’S CLUB, MDF, NAVAL, APPLY, ALTO, J.VIM,Everest, Anything, KRONSTADT, RB-SELLARS, DENIM PROJECT, KAYE JONES, GINIA

COMO CO LTD

YEAR ESTABLISHED: 2004
SPECIALISES IN: SWEATERS & PADDING WINTER JACKETS
ADDRESS: 324 LE VAN SY STR., WARD 14, DISTRICT 3, HO CHI MINH CITY, VIETNAM
TELEPHONE NO.: +84 8 393 11 598, +84 8 393 11 597
COMPANY EMAIL: COMO.SALES@COMOLIMITED.COM
WEBSITE: COMOLIMITED.COM
CHIEF EXECUTIVE OFFICER (CEO): MR. NGUYEN HUU PHUC
DEALING PERSON: MRS. PHAM THI NGOC QUYEN
EMAIL ADDRESS: PHUC@COMOLIMITED.COM
QUYEN@COMOLIMITED.COM
CELL PHONE NO.: +84 938 012 775 -MR. NGUYEN HUU PHUC
+84 908 890 309 - MRS. PHAM THI NGOC QUYEN
PRODUCTION PROCESS: ASSOCIATED FACTORIES WITH PROCESS: YARN > FLAT-BED KNITTING > LINKING > WASHING > STEAM IRONING > FOLDING > PACKING
MACHINE GAUGES AND QUANTITY: FROM GAUGE 5 TO 14
PRODUCTION CAPACITY (tons/yr, pieces/yr): SWEATER: 50,000PCS/YR, JACKET (DOWN & PADDING): 100,000PCS/YR, COAT: 70,000PCS/YR, SHIRT: 150,000PCS/YR, DRESS/BLOUSE: 60,000/YR, JEANS: 100,000/YR
MINIMUM ORDER (MOQ): 60 DAYS FOR FABRIC/TRIMMING PRODUCTION, 30-45 DAYS FOR GARMENT PRODUCTION
LEAD TIME: 60 DAYS FOR FABRIC/TRIMMING PRODUCTION, 30-45 DAYS FOR GARMENT PRODUCTION
MARKETS ALREADY BEING EXPORTED TO: JAPAN, EUROPE, AUSTRALIA
MAJOR BRANDS, RETAILERS: RIN INTERNATIONAL, AMBIDEX, FATMOOSE, RAINDEER, POPUPSHOP, SUGAMIST, KRONSTADT, RB-SELLARS, DENIM PROJECT, KAYE JONES, GINIA
**DA LAT TRADING JOINT STOCK CO**

**Year Established:** 1998  
**Specialises In:** Production, Import and Export Sweaters & Accessories  
**Address:** Km2.5, Phung Hung Road, Kiên Hung Ward, Hà Đông Dist., Hà Nội, Vietnam  
**Telephone No.:** +84 4 3688 1346  
**Fax No.:** +84 4 3688 1411  
**Company Email:** VUTRAN.DALAT@GMAIL.COM  
**Website:** Dalatsweater.vn  
**Chief Executive Officer (CEO):** Mr. Trần Anh Vư  
**Dealing Person:** Mr. Trần Anh Vư  
**Email Address:** VUTRAN.DALAT@GMAIL.COM  
**Cell Phone No.:** +84 91 555 2244  
**Production Process:** Flat-Bed Knitting > Linking > Finishing > Hydro-Extractor > Tumble Dry > Steam Ironing > Folding > Packing  
**Machine Gauges and Quantity:** 3G, 5G, 7G, 10G, 12G, 14G  
**Production Capacity (Tons/yr; Pieces/yr):** 500,000 Pieces  
**Minimum Order (MOQ):** 1,000 Pieces  
**Lead Time:** 60-90 Days  
**Markets Already Being Exported To:** Europe, Japan, Korea  
**Major Brands, Retailers:** BATY, MIND BRIDGE, SHESMISS, CROCODILE, ARNOLD PALMER, JACK & JILL, ETC.

**DAN PHUONG CO LTD**

**Year Established:** 1994  
**Specialises In:** Flat-Bed Knitting for Sweaters  
**Address:** 13/9C, KP5, Tân Thới Nhât Ward, Dist. 12, HCMC, Vietnam  
**Telephone No.:** +84 8 3719 1472  
**Fax No.:** +84 8 3719 1473  
**Company Email:** loandanphuong@yahoo.com  
**Chief Executive Officer (CEO):** Mrs. Nguyễn Thị Loan  
**Dealing Person:** Mrs. Nguyễn Thị Loan  
**Email Address:** loandanphuong@yahoo.com  
**Cell Phone No.:** +84 91366 1417  
**Production Process:** Yarn > Flat-Bed Knitting > Linking > Finishing > Hydro-Extractor > Tumble Dry > Steam Ironing > Folding > Packing  
**Machine Gauges and Quantity:** 5G, 7G, 9G, 12G, 14G  
**Production Capacity (Tons/yr; Pieces/yr):** 600,000 Pieces  
**Minimum Order (MOQ):** 1000 Pieces/Style  
**Lead Time:** 60 Days for Local Yarns, 90 Days for Imported Yarns  
**Markets Already Being Exported To:** Korea, Japan  
**Name of Major Brands, Retailers:** AMBALAN, MIND BRIDGE, SHESMISS.
**SUPPLIER LISTING - FLAT BED KNITWEAR**

### HOANG DUONG CO LTD

- **Year Established:** 2001
- **Specialises In:** Production, Import & Export Sweaters & Accessories
- **Address:** Km21+800, Highway No.5a, Ban Yen Nhan Town, My Hao Dist., Hung Yen Province, Vietnam
- **Telephone No.:** +84 3 21394 2234
- **Fax No.:** +84 3 21394 2235
- **Company Email:** sales@hoangduong.com
- **Chief Executive Officer (CEO):** Mr. Nguyen Thanh Tung
- **Dealing Person:** Mr. Nguyen Thanh Tung Ms. Nguyen Ngoc
- **Email Address:** tungnt@hoangduong.com
- **Cell Phone No.:** +84 1 66781 2345, +84 9 6244 2335
- **Production Process:** Flat-bed knitting > linking > finishing > hydro-extractor > tumble dry > steam ironing > folding > packing
- **Machine Gauges and Quantity:** 3G, 5G, 14G
- **Production Capacity (tons/yr, pieces/yr):** 720,000 PCS/YEAR
- **Minimum Order (MOQ):** 3,000 PCS/STYLE/OFFER, 800-1,000 PCS/COLOR
- **Lead Time:** 60 DAYS
- **Markets already being exported to:** Japan, Korea, Europe
- **Name of Major Brands, Retailers:** Back Number, Parici, Arnold Palmer Timeless, Shesmiss, List, Ar nalldo Bassini

### HONG THAI PRIVATE ENTERPRISE

- **Year Established:** 2005
- **Specialises In:** Flat-bed Knitting for Sweaters
- **Address:** 41 Lam Son, Phuoc Hoa, Nha Trang City, Vietnam
- **Telephone No.:** +84 58 3875 950
- **Fax No.:** +84 58 3880 508
- **Company Email:** dntnhongthai@vnn.vn
- **Chief Executive Officer (CEO):** Mr. Tran Quoc Thai
- **Dealing Person:** Mr. Tran Quoc Thai, Director
- **Email Address:** dtnnhongthai@vnn.vn
- **Cell Phone No.:** +84 97768 3388
- **Production Process:** Flat-bed knitting > linking > finishing > hydro-extractor > tumble dry > steam ironing > folding > packing
- **Machine Gauges and Quantity:** 7G, 12G
- **Production Capacity (tons/yr, pieces/yr):** 300,000 PCS
- **Minimum Order (MOQ):** 1,000 PCS
- **Lead Time:** 30–45 DAYS
- **Markets already being exported to:** Japan, Korea, USA
- **Name of Major Brands, Retailers:** Yamaken

### KTG VIETNAM

- **Year Established:** 2008
- **Specialises In:** Spinning & Flat-bed Knitting for Sweaters
- **Address:** Lot DH-5, Phu Bai Industrial Park, Huong Thuy Dist., Thua Thien Hue Province, Vietnam
- **Telephone No.:** +84 54 3951 222
- **Fax No.:** +84 54 3951 296
- **Company Email:** info@vietnamknitted.com
- **Dealing Person:** Mr. Georgi Todorov, Sales Manager
- **Email Address:** georgi.todorov@vietnamknitted.com
- **Cell Phone No.:** +84 93520 9099
- **Production Process:** Spinning yarn > flat-bed knitting > linking > finishing > hydro-extractor > tumble dry > steam ironing > folding > packing
- **Machine Gauges and Quantity:** 3G, 7G, 12G, 14G
- **Production Capacity (tons/yr, pieces/yr):** 1,200,000 PCS/YEAR
- **Minimum Order (MOQ):** 5,000 PCS
- **Lead Time:** 30 DAYS
- **Markets already being exported to:** Japan, Korea, USA
- **Name of Major Brands, Retailers:** H&M, VF (Wrangler, Lee), El Corte Ingles, Henry Cottons, Cerruti, Reserved, LPP S.A., Biedronka

### LAN VIET SWEATERS CO LTD

- **Year Established:** 1997
- **Specialises In:** Production, Import & Export Sweaters & Accessories
- **Address:** Km21+800, Highway No.5a, Ban Yen Nhan Town, My Hao Dist., Hung Yen Province, Vietnam
- **Telephone No.:** +84 4 3384 5462
- **Fax No.:** +84 4 3384 5462
- **Company Email:** sales@hoangduong.com
- **Chief Executive Officer (CEO):** Mr. Hung Than
- **Dealing Person:** Mr. Dung Than
- **Email Address:** sale@hoangduong.com
- **Cell Phone No.:** +84 98938 9888
- **Production Process:** Flat-bed knitting > linking > finishing > hydro-extractor > tumble dry > steam ironing > folding > packing
- **Machine Gauges and Quantity:** 5G, 12G
- **Production Capacity (tons/yr, pieces/yr):** 120,000 PCS/YEAR
- **Minimum Order (MOQ):** 500 PCS
- **Lead Time:** 30 DAYS
- **Markets already being exported to:** Eastern Europe, Korea, USA
- **Name of Major Brands, Retailers:** Via Broker Agent
**SAIGON WOOL COMPANY (LS GROUP)**

**YEAR ESTABLISHED:** 1976  
**SPECIALISES IN:** FLAT-BED KNITTING FOR SWEATERS  
**ADDRESS:** 255 HOANG VAN THU ST, WARD 2, TAN BINH DIST., HCMC, VIETNAM  
**TELEPHONE NO.:** +84 8 3844 3228  
**FAX NO.:** +84 8 3844 5899  
**COMPANY EMAIL:** SAIGONWOOL@LSC.COM.VN  
**WEBSITE:** LSC.COM.VN  
**CHIEF EXECUTIVE OFFICER (CEO):** MRS. VU THANH THUY  
**DEALING PERSON:** NGUYEN HUY VAN  
**EMAIL ADDRESS:** MINHPHUONG@GMAIL.COM  
**CELL PHONE NO.:** +84 94645 8888  
**PRODUCTION PROCESS:** FLAT-BED KNITTING > LINKING > FINISHING > HYDRO-EXTRACTOR > TUMBLE DRY > STEAM IRONING > PACKING  
**MACHINE GAUGES AND QUANTITY:** 3G, 5G, 7G, 12G  
**PRODUCTION CAPACITY (tons/yr; pieces/yr):** 500,000  
**MINIMUM ORDER (MOQ):** 500 pcs  
**LEAD TIME:** 60 – 90 DAYS  
**MARKETS ALREADY BEING EXPORTED TO:** FRANCE, JAPAN, NEW ZEALAND  
**NAME OF MAJOR BRANDS, RETAILERS:** JOHN HENRY, FRED, FITTEX, TMC

**MINH PHUONG CO LTD**

**YEAR ESTABLISHED:** 1996  
**SPECIALISES IN:** FLAT-BED KNITTING  
**ADDRESS:** 47 NGUYEN TUAN ST., THANH XUAN DIST., HANOI, VIETNAM  
**TELEPHONE NO.:** +84 4 3384 3593  
**FAX NO.:** +84 4 3384 3593  
**COMPANY EMAIL:** BRIGHTFUTURE80@GMAIL.COM  
**WEBSITE:** MINHPHUONG.COM.VN  
**CHIEF EXECUTIVE OFFICER (CEO):** MR. TA TUONG TRUNG  
**DEALING PERSON:** NGUYEN TUONG HUYNH  
**EMAIL ADDRESS:** TRUNGLKL@YAHOO.COM  
**CELL PHONE NO.:** +84 94445 8888  
**PRODUCTION PROCESS:** FLAT-BED KNITTING > LINKING > FINISHING > HYDRO-EXTRACTOR > TUMBLE DRY > STEAM IRONING > PACKING  
**MACHINE GAUGES AND QUANTITY:** 3G, 5G, 7G, 12G, 14G  
**PRODUCTION CAPACITY (tons/yr; pieces/yr):** 300,000  
**MINIMUM ORDER (MOQ):** 1,000 pcs  
**LEAD TIME:** 10 DAYS FOR LOCAL YARNS, 30 DAYS FOR IMPORTED YARNS  
**MARKETS ALREADY BEING EXPORTED TO:** GERMANY, CZECH, HUNGARY, TAIWAN  
**NAME OF MAJOR BRANDS, RETAILERS:** J&Y, KEVO, BUFFALO

**MINH LOC LTD CO**

**YEAR ESTABLISHED:** 2004  
**SPECIALISES IN:** PRODUCTION AND BUSINESS: SWEATER, SCARF, HAT  
**ADDRESS:** TRUONG AN INDUSTRIAL ZONE, AN KHANH WARD, HOAI DUC DIST., HANOI, VIETNAM  
**TELEPHONE NO.:** +84 4 3365 6668  
**FAX NO.:** +84 4 3365 6669  
**COMPANY EMAIL:** MINHLOCWOOL@GMAIL.COM  
**WEBSITE:** MINHLOCWOOL.COM  
**CHIEF EXECUTIVE OFFICER (CEO):** NGUYEN DUY SINH  
**DEALING PERSON:** NGUYEN DUY LOC  
**EMAIL ADDRESS:** MINHLOCWOOL@GMAIL.COM  
**CELL PHONE NO.:** +84 91305 9666  
**PRODUCTION PROCESS:** YARN > CIRCULAR KNITTING > DYEING > FINISHING > CUTTING & MAKING  
YARN > FLAT-BED KNITTING > LINKING > WASHING > HYDRO-EXTRACTOR > TUMBLE DRY > STEAM IRONING > PACKING  
**MACHINE GAUGES AND QUANTITY:** 3G, 5G, 7G, 12G, 14G, 16G  
**PRODUCTION CAPACITY (tons/yr; pieces/yr):** 2,000,000  
**MINIMUM ORDER (MOQ):** 200 pcs/COLOUR, 600 pcs/ORDER  
**LEAD TIME:** 15 DAYS  
**MARKETS ALREADY BEING EXPORTED TO:** US, JAPAN, EU  
**NAME OF MAJOR BRANDS, RETAILERS:** PURE LAKE, CAP DIRECT

**MUA DONG TEXTILE JOINT STOCK CORP**

**YEAR ESTABLISHED:** 1960  
**SPECIALISES IN:** SPINNING & FLAT-BED KNITTING  
**ADDRESS:** 47 NGUYEN TUAN ST., THANH XUAN DIST., HANOI, VIETNAM  
**TELEPHONE NO.:** +84 4 3858 4517  
**FAX NO.:** +84 4 3858 5939  
**COMPANY EMAIL:** CONTACT@MUADONG.COM.VN  
**WEBSITE:** MUADONG.COM.VN  
**CHIEF EXECUTIVE OFFICER (CEO):** MR. NGUYEN HOAI DUC  
**DEALING PERSON:** MR. DOAN TRUNG SON, DEPUTY GENERAL DIRECTOR  
**EMAIL ADDRESS:** TRUNGSON@MUADONG.COM.VN, THU@MUADONG.COM.VN  
**CELL PHONE NO.:** +84 9301 7268  
**PRODUCTION PROCESS:** SPINNING YARN > FLAT-BED KNITTING > LINKING > FINISHING > HYDRO-EXTRACTOR > TUMBLE DRY > STEAM IRONING > PACKING  
**MACHINE GAUGES AND QUANTITY:** 3G, 5G, 7G, 12G  
**PRODUCTION CAPACITY (tons/yr; pieces/yr):** 150,000 – 200,000, DEOZEN YEAR (DEPENDING ON STYLE)  
**MINIMUM ORDER (MOQ):** 1,000 pcs/ORDER  
**LEAD TIME:** 90 DAYS FOR LOCAL YARN, 120 DAYS FOR IMPORTED YARN  
**MARKETS ALREADY BEING EXPORTED TO:** EU, DENMARK  
**NAME OF MAJOR BRANDS, RETAILERS:** MAINLY FOR DOMESTIC MARKET
NAKATO LIMITED CO

- **Year Established:** 2013
- **Specialises In:** Sweater, Scarf, Hat
- **Address:** Truong An Industrial Zone, An Khanh Ward, Hoai Duc Dist., Ha Noi, Vietnam
- **Telephone No.:** +84 3945 6425
- **Company Email:** NAKATO.CO@HCM.VNN.VN
- **Chief Executive Officer (CEO):** Truong Minh Cuong
- **Dealing Person:** Truong Minh Cuong
- **Cell Phone No.:** +84 91393 4156
- **Production Process:** Yarn > Flat-Bed Knitting > Linking > Washing > Hydro-Extractor > Tumble Dry > Steam Ironing > Folding
- **Machine Gauges and Quantity:** 2G, 3G, 3.5G, 5G, 6.5G, 7G, 12G
- **Production Capacity:** 100,000 - 150,000 dozens
- **Minimum Order (MOQ):** 1000 PCS/ORDER
- **Lead Time:** 30-60 Days
- **Markets Already Being Exported To:** Japan, EU, USA, South America
- **Name of Major Brands, Retailers:** A&C, ERICA, JCP, KOHL, NINE, JONES, DRESSBAND

NAM PHUONG MANUFACTURING & TRADING EXPORT CO LTD (NAPHUMEX)

- **Year Established:** 1993
- **Specialises In:** Flat-Bed Knitting for Sweaters
- **Address:** 54 Nguyen Khuyen St., Bao Loc Town, Lam Dong Province, Vietnam
- **Telephone No.:** +84 321 3727 908
- **Fax No.:** +84 321 3727 909
- **Company Email:** NAPUMEX@HCM.VNN.VN
- **Chief Executive Officer (CEO):** Mr. Vu Van Ngoc
- **Dealing Person:** Mr. Vu Van Ngoc, Director
- **Cell Phone No.:** +84 91393 4156
- **Production Process:** Flat-Bed Knitting > Linking > Finishing > Hydro-Extractor > Tumble Dry > Steam Ironing > Folding > Packing
- **Machine Gauges and Quantity:** 2G, 3G, 3.5G, 5G, 6.5G, 7G, 12G
- **Production Capacity (tons/yr; pieces/yr):** 100,000 - 150,000 dozens
- **Minimum Order (MOQ):** 100 dozen/style
- **Lead Time:** 30-40 Days
- **Markets Already Being Exported To:** Japan, EU, USA, South America
- **Name of Major Brands, Retailers:** A&C, ERICA, JCP, KOHL, NINE, JONES, DRESSBAND

NAM THANH KNIT & GARMENT JOINT STOCK CO (NATACO)

- **Year Established:** 1993
- **Specialises In:** Flat-Bed Knitting
- **Address:** Ba Khe Village, Tan Tien Commune, Van Giang Dist., Hung Yen Province, Vietnam
- **Telephone No.:** +84 321 3727 908
- **Fax No.:** +84 321 3727 909
- **Company Email:** NAMTHANH.CO@GMAIL.COM
- **Chief Executive Officer (CEO):** Vu Thi Thanh
- **Dealing Person:** Tran Duong Minh, Vice Director
- **Cell Phone No.:** +84 91335 4095
- **Production Process:** Yarn > Flat-Bed Knitting > Linking > Washing > Hydro-Extractor > Tumble Dry > Steam Ironing > Folding > Packing
- **Machine Gauges and Quantity:** 2G, 3G, 3.5G, 5G, 6.5G, 7G, 12G
- **Production Capacity:** 250,000 PCS/YR
- **Minimum Order (MOQ):** 1000 PCS/ORDER
- **Lead Time:** 90 days for local yarn, 120 days for import yarn
- **Markets Already Being Exported To:** Italy, Hungary, US, Germany, Korea, Australia, Spain, Japan
- **Name of Major Brands, Retailers:** US, Hungary, Japan

NINH THU CO LTD

- **Year Established:** 2000
- **Specialises In:** Flat-Bed Knitting
- **Address:** 55 Phu Long St., Nam Dinh City, Vietnam
- **Telephone No.:** +84 350 3644 669
- **Fax No.:** +84 350 3647 559
- **Company Email:** LENTHINHOANH@GMAIL.COM
- **Chief Executive Officer (CEO):** Mr. Nguyen Van Ninh
- **Dealing Person:** Mr. Nguyen Van Ninh, Director
- **Cell Phone No.:** +84 90325 5383
- **Production Process:** Flat-Bed Knitting > Linking > Finishing > Hydro-Extractor > Tumble Dry > Steam Ironing > Folding > Packing
- **Machine Gauges and Quantity:** 5G, 6G, 7G, 10G, 12G
- **Production Capacity (tons/yr; pieces/yr):** 250,000 PCS
- **Minimum Order (MOQ):** 500 PCS/ORDER
- **Lead Time:** 20 days for local yarn, 45 days for imported yarns
- **Markets Already Being Exported To:** East Europe
- **Name of Major Brands, Retailers:** Mainly for Czech, Poland, Hungary
SOUTHERN KNITTING JOINT STOCK CO

YEAR ESTABLISHED: 1978
SPECIALISES IN: FLAT-BED KNITTING FOR SWEATERS
ADDRESS: THANH MY CHANH INDUSTRIAL ZONE, WARD 9, MY THO CITY, TIEN GIANG PROVINCE, VIETNAM
TELEPHONE NO.: +84 73 3958 388
FAX NO.: +84 73 3958 387
COMPANY EMAIL: DLPN2009@YAHOO.COM.VN
CHIEF EXECUTIVE OFFICER (CEO): MRS. DANG NGOC DUNG
DEALING PERSON: MRS. DANG NGOC DUNG, DIRECTOR
EMAIL ADDRESS: DLPN2009@YAHOO.COM.VN
CELL PHONE NO.: +84 9136 2012
PRODUCTION PROCESS: FLAT-BED KNITTING > LINKING > FINISHING > HYDRO-EXTRACTOR > TUMBLE DRY > STEAM IRONING > FOLDING > PACKING
MACHINE GAUGES AND QUANTITY: 7G, 12G
PRODUCTION CAPACITY (tons/yr, pieces/yr): 500,000 PCS
MINIMUM ORDER (MOQ): 500PCS/ORDER
LEAD TIME: 45-60 DAYS
MARKETS ALREADY BEING EXPORTED TO: KOREA, JAPAN
NAME OF MAJOR BRANDS, RETAILERS: HANA, YAMAKEN

THANH NGHIA CO LTD

YEAR ESTABLISHED: 2003
SPECIALISES IN: FLAT-BED KNITTING
ADDRESS: TRUONG AN INDUSTRIAL AREA, AN KHANH COMMUNE, HOAI DUC DIST., HANOI, VIETNAM
TELEPHONE NO.: +84 4 3365 0959
FAX NO.: +84 4 3365 6529
COMPANY EMAIL: THANHNGHIA959@YAHOO.COM, NGHIAWOOL@GMAIL.COM
CHIEF EXECUTIVE OFFICER (CEO): MS. TRUONG THI QUYNH NGA
DEALING PERSON: MR. NGUYEN QUANG NGHIA
EMAIL ADDRESS: NGHIAWOOL@GMAIL.COM
CELL PHONE NO.: +84 904357411
PRODUCTION PROCESS: FLAT-BED KNITTING > LINKING > FINISHING > HYDRO-EXTRACTOR > TUMBLE DRY > STEAM IRONING > FOLDING
MACHINE GAUGES AND QUANTITY: 7G, 12G
PRODUCTION CAPACITY (tons/yr, pieces/yr): 400,000 PCS SWEATERS/YEAR, 4,000,000 PCS OTHER/YEAR
MINIMUM ORDER (MOQ): 500 PCS/COLOUR, 1000 PCS/STYLE, 3000 PCS/ORDER
LEAD TIME: 45-60 DAYS
MARKETS ALREADY BEING EXPORTED TO: ITALY, HUNGARY, USA, GERMANY, BRAZIL, KOREA, JAPAN, SPAIN

THINH OANH WOOLEN KNITTING CO

YEAR ESTABLISHED: 2010
SPECIALISES IN: FLAT-BED KNITTING
ADDRESS: 67 TRAN HUY LIEU ST., NAM DINH CITY, VIETNAM
TELEPHONE NO.: +84 350 3846 609
FAX NO.: +84 350 3846 609
COMPANY EMAIL: LENTHINHOANH@GMAIL.COM
CHIEF EXECUTIVE OFFICER (CEO): MR. BUI VAN THINH
DEALING PERSON: MR. BUI VAN THINH
EMAIL ADDRESS: LENTHINHOANH@GMAIL.COM
CELL PHONE NO.: +84 904 12 4111
PRODUCTION PROCESS: FLAT-BED KNITTING > LINKING > FINISHING > HYDRO-EXTRACTOR > TUMBLE DRY > STEAM IRONING > FOLDING
MACHINE GAUGES AND QUANTITY: 7G, 12G
PRODUCTION CAPACITY (tons/yr, pieces/yr): 150,000 PCS
MINIMUM ORDER (MOQ): 500PCS/ORDER
LEAD TIME: 30–45 DAYS
MARKETS ALREADY BEING EXPORTED TO: KOREA, JAPAN
NAME OF MAJOR BRANDS, RETAILERS: HANA, YAMAKEN

VIEBA CO LTD

YEAR ESTABLISHED: 2000
SPECIALISES IN: PRODUCE, IMPORT - EXPORT GARMENT AND KNIT PRODUCTS
ADDRESS: DI SU, MY HAO, HUNG YEN, VIETNAM
TELEPHONE NO.: +84 321 394 4055
FAX NO.: +84 321 394 4124
COMPANY EMAIL: CONTACT@VIEBA.COM
WEBSITE: VIEBA.COM
CHIEF EXECUTIVE OFFICER (CEO): TRAN TRONG THANH
DEALING PERSON: TRAN TRONG THANH
EMAIL ADDRESS: CEO@VIEBA.COM
CELL PHONE NO.: +84 904 12 3083
PRODUCTION PROCESS: YARN/FABRIC > KNIT/CUT > LINKING > SEWING > WASHING > IRONING > FOLDING
MACHINE GAUGES AND QUANTITY: 15G, 35G, 5G, 7G, 10G, 12G, 14G
PRODUCTION CAPACITY (tons/yr, pieces/yr): SWEATERS: 50 TONS/YR, 450,000 PCS/YR
MINIMUM ORDER (MOQ): 500 PCS/2 COLOURS * 4 SIZES
LEAD TIME: FOB: 60-90 DAYS, CMPT: 45-60 DAYS
MARKETS ALREADY BEING EXPORTED TO: JAPAN, KOREA, VIETNAM
NAME OF MAJOR BRANDS, RETAILERS: N, JOURNAL STANDARD, ELAND JUNIOR, ABRAMS, RHODE ISLAND, BEXLEYS, ZARA BASIC, LOWE ALPINE, CREMEUX, INDIGO, POLO, GIORDANO, DICKIES, IVY MODA, EMGO, CASWAYS
VIETNAM WOOL JOINT STOCK CO (LENVIET)

YEAR ESTABLISHED: 1999
SPECIALISES IN: SPINNING AND FLAT-BED KNITTING FOR SWEATERS
ADDRESS: 63 HO BA PHAN ST., PHUOC LONG A WARD, DIST. 9, HCMC, VIETNAM
TELEPHONE NO.: +84 8 3731 3218
FAX NO.: +84 8 3731 3139
COMPANY EMAIL: PHAMVAN_TAN@YAHOO.COM
WEBSITE: LENVIET.COM.VN
CHIEF EXECUTIVE OFFICER (CEO): MR. PHAM VAN TAN
DEALING PERSON: MR. PHAM VAN TAN, GENERAL DIRECTOR
EMAIL ADDRESS: PHAMVAN_TAN@YAHOO.COM
CELL PHONE NO.: +84 9038 85 42
PRODUCTION PROCESS: FLAT-BED > KNITTING > LINKING > FINISHING > HYDRO-EXTRACTOR > TUMBLE DRY > STEAM IRONING > FOLDING > PACKING
MACHINE GAUGES AND QUANTITY: 3G, 5G, 7G, 12G, 16G, 20G
PRODUCTION CAPACITY (tons/yr; pieces/yr): 400,000 PCS
MINIMUM ORDER (MOQ): 5,000 PCS
LEAD TIME: 30 DAYS
MARKETS ALREADY BEING EXPORTED TO: FRANCE, JAPAN, HOLLAND, HONG KONG, CANADA, EU
NAME OF MAJOR BRANDS, RETAILERS: JONH HENRY, FRED, FILTEX, UNIQLO

VINALEN CO LTD

YEAR ESTABLISHED: 2009
SPECIALISES IN: FLAT-BED KNITTING
ADDRESS: INDUSTRIAL ZONE 1, LA PHU WARD, HOAI DUC DIST. HA NOI, VIETNAM
TELEPHONE NO.: +84 433845999
FAX NO.: +84 433845888
COMPANY EMAIL: VINALEN1@YAHOO.COM.VN
CHIEF EXECUTIVE OFFICER (CEO): NGUYEN VIET PHU
DEALING PERSON: NGUYEN VIET PHU
EMAIL ADDRESS: VINALEN1@YAHOO.COM.VN
CELL PHONE NO.: +84 9429 21369
PRODUCTION PROCESS: FLAT-BED > KNITTING > LINKING > FINISHING > HYDRO-EXTRACTOR > TUMBLE DRY > STEAM IRONING > FOLDING > PACKING
MACHINE GAUGES AND QUANTITY: 3G, 5G, 7G, 12G
PRODUCTION CAPACITY (tons/yr; pieces/yr): 250,000 PCS/YEAR
MINIMUM ORDER (MOQ): 500 PCS/5 COLOURS/1 STYLE
LEAD TIME: 15 DAYS
MARKETS ALREADY BEING EXPORTED TO: HUNGARY, POLAND, CZECH, BULGARI
NAME OF MAJOR BRANDS, RETAILERS: HUN LEN, LINKA
**SUPPLIER LISTING - KNITTED AND WOVEN ACCESSORIES**

**BOBI CRAFT CO LTD**

**YEAR ESTABLISHED:** 2011
**SPECIALISES IN:** WOOL CRAFT, CROCHET TOYS, GIFTS, HANDMADE BABY ACCESSORIES, HOME DECOR PRODUCTS
**ADDRESS:** 226A HUYNH VAN BANH ST, WARD 11, PHU NHUAN DISTRICT, HO CHI MINH CITY
**TELEPHONE NO.:** +84 3602 5680
**COMPANY EMAIL:** INFO@BOBICRAFT.COM
**WEBSITE:** BOBICRAFT.COM
**CHIEF EXECUTIVE OFFICER (CEO):** MR. NGUYEN NGOC TUAN
**DEALING PERSON:** MR. NGUYEN NGOC TUAN
**EMAIL ADDRESS:** T3M.Ng@BOBICRAFT.COM
**CELL PHONE NO.:** +84 945 148 581
**PRODUCTION PROCESS:** HANDMADE KNITTING AND CROCHET
**PRODUCTION CAPACITY (tons/yr, pieces/yr):** 10,000 PCS/MTH
**MINIMUM ORDER (MOQ):** 1000 PCS/ORDER
**LEAD TIME:** 15-30 days
**MARKETS ALREADY BEING EXPORTED TO:** UK, USA, SINGAPORE, INDONESIA, NETHERLAND, JAPAN, AUSTRALIA, GERMANY, ITALY, CHINA

**LEN KIM CO LTD**

**YEAR ESTABLISHED:** 1998
**SPECIALISES IN:** GARMENT INDUSTRIAL WITH KNITTING HAT, SCARF, GLOVES, SWEATERS
**ADDRESS:** 11/5 HAMLET 2, XUAN THOI THUONG VILLAGE, HOC MON DISTRICT, HO CHI MINH CITY
**TELEPHONE NO.:** +84 3990 1163
**COMPANY EMAIL:** WOOL@LENKIMS-KNITHAT.COM
**WEBSITE:** LENKIMS-KNITHAT.COM
**CHIEF EXECUTIVE OFFICER (CEO):** PHAM BA DUC
**DEALING PERSON:** LE THI THU HA
**EMAIL ADDRESS:** WOOL@LENKIMS-KNITHAT.COM
**CELL PHONE NO.:** +84 90832 6111
**PRODUCTION PROCESS:** WINDING > KNITTING > OUTSOURCING (LINKING, EMBROIDERY) > SEWING > WASHING > STEAM IRONING > QC > FINISHING
**MACHINE GAUGES AND QUANTITY:** 30, 50, 70, 146, 120
**PRODUCTION CAPACITY (tons/yr, pieces/yr):** 4,000,000PCS/YR
**MINIMUM ORDER (MOQ):** 1200PCS/COLOUR/ITEM
**LEAD TIME:** 20-45 DAYS DEPENDING ON QUANTITY
**MARKETS ALREADY BEING EXPORTED TO:** JAPAN, CANADA, USA, EUROPE, KOREA, THAILAND
**NAME OF MAJOR BRANDS, RETAILERS:** AJM, ROAD, DUNLOP, STANLEY, EMART, YUMARK, VARIAS, VANS

**NAM DINH BLANKET TEXTILE JSC**

**YEAR ESTABLISHED:** 2010
**SPECIALISES IN:** SPINNING YARNS, PRODUCTION BLANKET AND PRODUCT TEXTILES
**ADDRESS:** NO. 2, DINH BO LINH STREET, NANG TINH WARD, NAM DINH CITY, VIETNAM
**TELEPHONE NO.:** +84 3503845627, +84 3502210625
**FAX NO.:** +84 3503861386
**COMPANY EMAIL:** CHANLENND@GMAIL.COM
**WEBSITE:** CHANLEN.COM.VN
**CHIEF EXECUTIVE OFFICER (CEO):** MR. PHAM HAI TUEN
**DEALING PERSON:** MR. PHAM HAI TUEN
**EMAIL ADDRESS:** PHAMHAI958644@GMAIL.COM
**CELL PHONE NO.:** +84 912975593
**PRODUCTION PROCESS:** TOP > GILLING > ROVING > SPINNING > WINDING > ASSEMBLING > TWISTING > HANGING > STEAMING > REWINDING > PACKING
**MACHINES:** GILLING, ROVING, SPINNING, WINDING, ASSEMBLING, TWISTING, HANGING, STEAMING MACHINES
**PRODUCTION CAPACITY:** 400 TONS/YR
**MINIMUM ORDER (MOQ):** 200 KG
**LEAD TIME:** 10 DAYS
**MARKETS ALREADY BEING EXPORTED TO:** RUSSIA

**PRIEURE VIETNAM LTD**

**YEAR ESTABLISHED:** 2006
**SPECIALISES IN:** GARMENT & ACCESSORIES
**ADDRESS:** NO 13, ALLEY 560/3, NGUYEN VAN CU STR. , LONG BIEN DISTR., HANOI, VIETNAM
**TELEPHONE NO.:** +84 4 3776 5977
**FAX NO.:** +84 4 3776 5979
**COMPANY EMAIL:** OPERATIONS@PRIEURE.COM.VN
**WEBSITE:** PRIEURE.COM.VN
**CHIEF EXECUTIVE OFFICER (CEO):** MS. PHAN THI THU HANG
**DEALING PERSON:** MS. NGUYEN HONG PHUONG
**EMAIL ADDRESS:** SALES@PRIEURE.COM.VN
**CELL PHONE NO.:** +84 98337 0030
**PRODUCTION PROCESS:** SOURCING FABRIC> CUT> SEW > FINISH
**PRODUCTION CAPACITY (tons/yr, pieces/yr):** 120,000PCS – 480,000PCS
**MINIMUM ORDER (MOQ):** 100PCS/COLOUR/STYLE
**LEAD TIME:** 30-90 DAYS
**MARKETS ALREADY BEING EXPORTED TO:** AUSTRALIA, ITALY, UK, US, JAPAN
**NAME OF MAJOR BRANDS, RETAILERS:** THINGS OF SUBSTANCE, CONTRABAND
THAI HOA FASHION TEXTILE CO LTD

YEAR ESTABLISHED: 2013

SPECIALISES IN: TEXTILE AND FASHION

ADDRESS: NO.6, LANE 245/129 DINH CONG STREET, HANOI, VIETNAM

TELEPHONE NO.: +84 94565 4336

COMPANY EMAIL: INFO@THAIHOASILK.COM

CHIEF EXECUTIVE OFFICER (CEO): MR. NGUYEN TOAN THANG

DEALING PERSON: MR. NGUYEN TOAN THANG

EMAIL ADDRESS: NGUYEN@THAIHOASILK.COM

CELL PHONE NO.: +84 94565 4336

PRODUCTION PROCESS: YARN > WEAVING > DYEING > FINISHING > CUTTING & MAKING > FOLDING

MACHINE GAUGES AND QUANTITY: WEAVING

PRODUCTION CAPACITY (tons/yr, pieces/yr) 100,000 PCS/YEAR

MINIMUM ORDER (MOQ): 50/CLOTH/STYLE

LEAD TIME: 45 DAYS

MARKETS ALREADY BEING EXPORTED TO: ITALY

NAME OF MAJOR BRANDS, RETAILERS: LUA

TNTEX CO LTD

YEAR ESTABLISHED: 2011

SPECIALISES IN: MANUFACTURER KNIT GLOVE, HAT, SCARF, SOCKS

ADDRESS: 16/83 CU CHINH LAN STREET, TRAN TE XUONG WARD, NAM DINH CITY, VIET NAM

TELEPHONE NO.: +84 94658 6538

FAX NO.: +84 4 3542 0236

COMPANY EMAIL: TNTEX.6666@GMAIL.COM

WEBSITE: MAYDETkim.COM.VN

CHIEF EXECUTIVE OFFICER (CEO): TRAN DUOC TOAN, DIRECTOR

DEALING PERSON: TRAN DUOC TOAN, DIRECTOR

EMAIL ADDRESS: TNTEX.6666@GMAIL.COM

CELL PHONE NO.: +84 94658 6538

PRODUCTION PROCESS: KNITTING > SEWING > SETTING > CHECKING > PACKING

MACHINE GAUGES AND QUANTITY: GLOVE KNITTING MACHINE 100 X 3 SETS

PRODUCTION CAPACITY (tons/yr, pieces/yr) 130,000 PAIRS/YR

MINIMUM ORDER (MOQ): 1,000 PCS

LEAD TIME: 7-10 DAYS FOR COLOUR YARN, 2-3 DAYS FOR GLOVES

MARKETS ALREADY BEING EXPORTED TO: USA

NAME OF MAJOR BRANDS, RETAILERS: VIET GLOVES, CANIFA
HANOI KNITTING JOINT STOCK CO (HKC)

YEAR ESTABLISHED: 1996
SPECIALISES IN: SOCK MAKING
ADDRESS: LOT 2, C3S, TU LIEM INDUSTRIAL AREA, THANH OAI DIST., HANOI, VIETNAM
TELEPHONE NO.: +84 4 3836 6962
FAX NO.: +84 4 3836 4760
COMPANY EMAIL: DETKIMHANOI.COM
WEBSITE: DETKIMHANOI.COM
CHIEF EXECUTIVE OFFICER (CEO): MR. BUI TAN ANH
DEALING PERSON: MR. BUI TAN ANH
EMAIL ADDRESS: TANANH.HKC@GMAIL.COM
CELL PHONE NO.: +84 90344 9586
PRODUCTION PROCESS: YARN > KNITTING > LINKING > DYEING & FINISHING > PACKING
MACHINE GAUGES AND QUANTITY: 132N, 144N, 168N SINGLE & DOUBLE CYLINDER
PRODUCTION CAPACITY (tons/yr; pieces/yr): 5,000,000 PAIRS
MINIMUM ORDER (MOQ): 5,000 PAIRS/COLOUR
LEAD TIME: 30-45 DAYS
MARKETS ALREADY BEING EXPORTED TO: USA, JAPAN
NAME OF MAJOR BRANDS, RETAILERS: MAINLY FOR JAPANESE BUYERS

CACTIGREEN CO LTD

YEAR ESTABLISHED: 2005
SPECIALISES IN: PRODUCTION TEXTILE AND GARMENT, MAIN PRODUCT: SOCK, UNDERWEAR
ADDRESS: AOI/2 CC 41 BIS DIEN BIEN PHU, WARD 29, BINH THANH, HO CHI MINH, VIETNAM
TELEPHONE NO.: +84 8 5445 8565
FAX NO.: +84 8 3512 3137
COMPANY EMAIL: ONOFF@ONOFF.VN
WEBSITE: ONOFF.VN
CHIEF EXECUTIVE OFFICER (CEO): MR. NGUYEN VIET TUNG
DEALING PERSON: MS. BUI THI TAM
EMAIL ADDRESS: DUNG.VV@ONOFF.VN, DUC.DM@ONOFF.COM
CELL PHONE NO.: +84 902040515, +84 98953 9985
PRODUCTION PROCESS: YARN > KNITTING > LINKING > KCS > WASHING> FORMING > FOLDING > PACKING
MACHINE GAUGES AND QUANTITY: 200 N ONE CYLINDER
PRODUCTION CAPACITY (TIONS/YR, PIECES/YR): 1,450,000 PAIRS/YEAR
MINIMUM ORDER (MOQ): 1,000 PAIRS/ COLOUR/ STYLE
LEAD TIME: 1.000 PAIRS/10 DAYS
NAME OF MAJOR BRANDS, RETAILERS: ONOFF, CANIFA

SUPERTEX TEXTILE JOINT STOCK CO

YEAR ESTABLISHED: 2010
SPECIALISES IN: SOCKS PRODUCTION, YARN SUPPLIER & BUSINESS
ADDRESS: THANH OAI INDUSTRIAL ZONE, BICH HOA COMMUNE, THANH OAI DISTRICT, HA NOI, VIETNAM
TELEPHONE NO.: +84 4 3353 0852
FAX NO.: +84 4 3353 4898
COMPANY EMAIL: INFO@SUPERTEX.COM.VN
WEBSITE: SUPERTEX.COM.VN
CHIEF EXECUTIVE OFFICER (CEO): DONG THI THANH HA
DEALING PERSON: DONG THI THANH HA
EMAIL ADDRESS: TANANH.HKC@GMAIL.COM
CELL PHONE NO.: +84 90344 9586
PRODUCTION PROCESS: KNITTING SOCKS > LINKING SOCKS > INSPECTION > SETTING > PAIRING SOCKS > PACKING SOCKS
MACHINE GAUGES AND QUANTITY: 154 SINGLE CYLINDER KNITTING MACHINES
PRODUCTION CAPACITY (tons/yr; pieces/yr): 7,500,000 PAIRS/YEAR
MINIMUM ORDER (MOQ): 1 CONTAINER 20 FEET (MINIMUM 200 DECA FOR 1 COLOUR 1 SIZE, TOTAL ORDER IS 6000 DECAS)
LEAD TIME: 2 MONTHS AFTER FINALISING THE SAMPLES AND ORDER
MARKETS ALREADY BEING EXPORTED TO: JAPAN, US, CANADA
NAME OF MAJOR BRANDS, RETAILERS: UNIGLO, GU, DAISO, GUNZE, WORKMAN, PRINCE

PHU VINH HUNG KNITTING CO LTD (VIPCO)

YEAR ESTABLISHED: 2005
SPECIALISES IN: SOCKS PRODUCTION, YARN SUPPLIER & BUSINESS
ADDRESS: THANH OAI INDUSTRIAL ZONE, BICH HOA COMMUNE, THANH OAI DISTRICT, HA NOI, VIETNAM
TELEPHONE NO.: +84 4 3353 0852
FAX NO.: +84 4 3353 4898
COMPANY EMAIL: INFO@SUPERTEX.COM.VN
WEBSITE: SUPERTEX.COM.VN
CHIEF EXECUTIVE OFFICER (CEO): DONG THI THANH HA
DEALING PERSON: DONG THI THANH HA
EMAIL ADDRESS: TANANH.HKC@GMAIL.COM
CELL PHONE NO.: +84 90344 9586
PRODUCTION PROCESS: KNITTING SOCKS > LINKING SOCKS > INSPECTION > SETTING > PAIRING SOCKS > PACKING SOCKS
MACHINE GAUGES AND QUANTITY: 154 SINGLE CYLINDER KNITTING MACHINES
PRODUCTION CAPACITY (tons/yr; pieces/yr): 7,500,000 PAIRS/YEAR
MINIMUM ORDER (MOQ): 1 CONTAINER 20 FEET (MINIMUM 200 DECA FOR 1 COLOUR 1 SIZE, TOTAL ORDER IS 6000 DECAS)
LEAD TIME: 2 MONTHS AFTER FINALISING THE SAMPLES AND ORDER
MARKETS ALREADY BEING EXPORTED TO: JAPAN, US, CANADA
NAME OF MAJOR BRANDS, RETAILERS: UNIGLO, GU, DAISO, GUNZE, WORKMAN, PRINCE
SUPPLIER LISTING - SUITS

28 CORPORATION (AGTEX)

YEAR ESTABLISHED: 1975
SPECIALISES IN: SPINNING, WEAVING, DYEING, WEAVING, DYEING, FINISHING & GARMENT MAKING FOR SUITS, VESTON, SHIRTS, TROUSER, UNIFORM
ADDRESS: 03 NGUYEN DANH ST., WARD 10, GO VAP DIST., HCMC, VIETNAM
TELEPHONE NO.: +84 8 3894 2388
FAX NO.: +84 8 3894 3503
COMPANY EMAIL: 28@AGTEX.COM.VN
WEBSITE: AGTEX.COM.VN
CHIEF EXECUTIVE OFFICER (CEO): MR. NGUYEN VAN HUNG
DEALING PERSON: MR. NGUYEN VAN HUNG
EMAIL ADDRESS: DAO@AGTEX.COM.VN
CELL PHONE NO.: +84 903 910 060
PRODUCTION PROCESS: YARN > WEAVING > DYEING AND FINISHING > CUTTING AND MAKING > PACKING
PRODUCTION CAPACITY: 15 MILLION METERS OF FABRICS, 500,000 SUITS PER YEAR
MINIMUM ORDER (MOQ): AS PER BUYER REQUEST
LEAD TIME: 30-45 DAYS
MARKETS ALREADY BEING EXPORTED TO: JAPAN, US, EU, SWEDEN
NAME OF MAJOR BRANDS, RETAILERS: ITOCHU, LI & FUNG, MARUBENI, HUGO BOSS, ESQUEL, MITSUBISHI, TIGER

HUYNH LE TRADING CO

YEAR ESTABLISHED: 2013
SPECIALISES IN: TEXTILE & GARMENT, PRINTING, PATTERN & MARKER DESIGN
ADDRESS: 934 QUANG TRUNG STREET, WARD 8, GO VAP DISTRICT, HCMC, VIETNAM
TELEPHONE NO.: +84 8 3872 2833
FAX NO.: +84 8 3872 9937
COMPANY EMAIL: INFO@HUYNHLE.COM
CHIEF EXECUTIVE OFFICER (CEO): LE THUC DUC
DEALING PERSON: LE THUC HAI
EMAIL ADDRESS: SHEVALE@MOTIVESVN.COM
WEB SITE: HUYNHLE.COM.VN
CELL PHONE NO.: +84 92641488
PRODUCTION PROCESS: SAMPLING & DESIGN FACILITY FOR SUITS & WOMEN GARMENTS
LEAD TIME: FOR MEN SUITS: 2 DAYS
MARKETS ALREADY BEING EXPORTED TO: US, CANADA, UK, ITALY
NAME OF MAJOR BRANDS, RETAILERS: NEXT, TOPMAN, TOPSHOP, MATALAN, MANGO, CK, MARC ANTHONY, GEORGE, DRESS BARN, LANE RYAN, ORIGINAL MARINE

NAM DINH SILK TEXTILE JSC (NASILKMEX)

YEAR ESTABLISHED: 1920
SPECIALISES IN: SPINNING, WEAVING, DYEING, FINISHING FOR SUITS, VESTON, SHIRTS, TROUSER, UNIFORM
ADDRESS: NO. 4 HA HUY TAP STREET, NAM DINH CITY, VIETNAM
TELEPHONE NO.: +84 350 384 9622
FAX NO.: +84 350 384 9652
COMPANY EMAIL: KDNASILKMEX@GMAIL.COM
CHIEF EXECUTIVE OFFICER (CEO): DAO VAN PHuong
DEALING PERSON: DAO VAN PHuong
EMAIL ADDRESS: DAVP@AGTEX.COM.VN
CELL PHONE NO.: +84 913 299 006
PRODUCTION PROCESS: TOP DYE > GILLING > COMBING > GILLING > ROVING > SPINNING > WINDING > ASSEMBLING > TWISTING > RE-WINDING > WEAVING > DYEING > FINISHING > PACKING
PRODUCTION CAPACITY (TONS/YEAR, PIECES/YEAR): 8 MILLION METERS OF FABRIC PER YEAR
MINIMUM ORDER (MOQ): AS PER BUYER REQUEST
LEAD TIME: 30-45 DAYS
MARKETS ALREADY BEING EXPORTED TO: JAPAN
NAME OF MAJOR BRANDS, RETAILERS: ITOCHU, ITOCHU

NHA BE CORPORATION (NBC)

YEAR ESTABLISHED: 1975
SPECIALISES IN: SUITS AND ALL KINDS OF GARMENT MAKING
ADDRESS: 04 BEN NGHE ST., TAN THUAN DONG WARD, DIST. 7, HCMC, VIETNAM
TELEPHONE NO.: +84 8 3872 2833
FAX NO.: +84 8 3872 9937
COMPANY EMAIL: INFO@NHABE.COM.VN
WEBSITE: NHABE.COM.VN
CHIEF EXECUTIVE OFFICER (CEO): MR. NGUYEN NGOC LAN, VICE GENERAL DIRECTOR
EMAIL ADDRESS: NLAN@NHABE.COM.VN
CELL PHONE NO.: +84 90392 1144
PRODUCTION PROCESS: SAMPLING & DESIGN FACILITY FOR SUITS & WOMEN GARMENTS
LEAD TIME: FOR MEN SUITS: 2 DAYS
MARKETS ALREADY BEING EXPORTED TO: JAPAN, US, EU
NAME OF MAJOR BRANDS, RETAILERS: MITSUI, JC PENNY, ZARA, MARKS & SPENCER, DECATHLON, TOMMY HILFIGER