WOOL PRODUCTS SOURCING GUIDE

VIETNAM 2020

4th edition
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VIETNAM

TEXTILE INDUSTRY BACKGROUND

Vietnam’s economy is in transition from a centrally planned to a market-based economy and is being integrated into the global economy. Almost all Vietnamese enterprises are small and medium in size. The Vietnamese dong is pegged to the US dollar at an exchange rate of one USD equivalent to 22,71 Vietnamese dong (June 2017).1

The textile industry in Vietnam employs more than 2.7 million people (25 per cent of the industrial workforce) and it is the second largest export earner in the manufacturing sector.

Of the 6000 textile enterprises, more than 59 per cent are privately owned, 40 per cent are owned through foreign direct investment and less than one per cent are state owned. 70 per cent of the enterprises are engaged in garment making with 60 per cent of exports being Cut Make Trim (CMT).2

In the top 5 of apparel exporting nations, Vietnam accounted for 17 per cent of world apparel exports in 2017.3 Textile exports have steadily grown to USD31.1bn in 2017 from a modest USD1.35bn in 1998. The major markets in 2017 were the USA (39.3%), the EU (19.5%), Japan (15.5%), Korea (10.4%) and China (7.5%), with other countries totalling 7.8%. Apparel exports rose by 10.23 per cent in 2017 and are expected to maintain a growth rate of more than 13 per cent for 2018.

Vietnamese Apparel Exports

Source: Vietnam Chamber of Commerce and Industry and the Vietnam Textile and Garment Association

1 The State Bank of Vietnam forex rate as on June 2017
2 VITAS
3 Global Sourcing Snapshots, just style
Vietnam’s major strengths, which make it a viable sourcing destination for textiles and garments, are:

- Political and social stability
- Large well-established textile manufacturing industry and infrastructure
- Large skilled and low-cost workforce
- Trade access: FTAs with Japan, Korea, China, India, Australia, New Zealand, ASEAN and Eurasian Economic Union (EEU).
- The Comprehensive and Progressive Trans Pacific Partnership (CPTPP) and the FTA with the European Union (EU), which will be approved soon, will present added market access.
- Abundant water supply and electric power.

The Vietnamese industry relies on imports of woollen raw materials, i.e. yarns, fabrics, chemicals and finishes. With the ‘yarn forward rule’ expected to be implemented as a result of the CPTPP, large foreign companies are seeking investment opportunities to establish joint venture companies for production of raw materials and textiles.

**WOOLMARK AND VIETNAM**

The Woolmark Company first started to make inroads into the Vietnam market in 2012. Since then, The Woolmark Company has been working closely with partners throughout the supply chain. Today The Woolmark Company collaborates with more than 90 partners including flat bed knitters, circular knitters and garment making companies. They have transferred technical knowhow about the manufacturing of wool products, disseminated information about sources of raw materials, chemicals and machines, and organised international trade missions to connect our project partners with buyers.

The Woolmark Company has additionally established strategic partnerships with the Hanoi University of Technology, Textile Research Institute and VINATEX to provide a resource for education, testing and research and industry networking, cooperation and leadership.
SUPPLIER LISTING - CIRCULAR KNIT APPAREL

DONG PHUONG KNITTING CO (DOPIMEX)

YEAR ESTABLISHED: 1972
SPECIALISES IN: CIRCULAR KNITTED FABRIC MAKING
ADDRESS: XUYEN A INDUSTRIAL ZONE, 3 STREET, TRAM LAC GRANGE, MY HANH BAC, DUC HOA, LONG AN PROVINCE, VIETNAM
TELEPHONE NO.: +84 72 3751 801
FAX NO.: +84 72 3751 802
COMPANY EMAIL: DUCCUONG@DOPIMEX.NET
WEBSITE: DONGPHUONG.COM.VN
CHIEF EXECUTIVE OFFICER (CEO): MR. HOANG CUONG
DEALING PERSON: MR. NGUYEN DUC CUONG
EMAIL ADDRESS: DUCCUONG@DOPIMEX.NET
CELL PHONE NO.: +84 90331 3511
PRODUCTION PROCESS: YARN > CIRCULAR KNITTING > DYEING > FINISHING > CUTTING & MAKING
MACHINE GAUGES AND QUANTITY: 24G, 28G FOR SINGLE JERSEY, 18G, 20G FOR RIB, 24G FOR INTERLOCK
PRODUCTION CAPACITY (tons/yr; pieces/yr): 3,000 TONS
MINIMUM ORDER (MOQ): 1,000 PCS
LEAD TIME: 60-90 DAYS
MARKETS ALREADY BEING EXPORTED TO: JAPAN, US, EU
NAME OF MAJOR BRANDS, RETAILERS: GUNZE, ISACO

DONG XUAN KNITTING CO (DOXIMEX)

YEAR ESTABLISHED: 1959
SPECIALISES IN: MANUFACTURES, EXPORT AND TRADE OF KNIT PRODUCTS
ADDRESS: 524 MINH KHAI STR., HAI BA TRUNG DISTRICT, HA NOI, S.R. VIETNAM
TELEPHONE NO.: +84 4 3633 6726
FAX NO.: +84 4 3633 6717
COMPANY EMAIL: DOXIMEX@HN.VN.VN
WEBSITE: DOXIMEX.VN
CHIEF EXECUTIVE OFFICER (CEO): TRUONG THI THANH HA
DEALING PERSON: PHAM NGOC DIEP – DEPUTY GENERAL DIRECTOR OF BUSINESS
EMAIL ADDRESS: DIEPPN@DOXIMEX.VN
CELL PHONE NO.: +84 91208 3706
PRODUCTION PROCESS: KNITTING > DYEING & FINISHING > CUTTING & MAKING > PACKING
PRODUCTION CAPACITY (tons/yr, pieces/yr): 14,500,000 PCS/ YEAR
MINIMUM ORDER (MOQ): 5000 PCS/COLOUR/STYLE
LEAD TIME: 50 DAYS FOR GARMENTS, 30 DAYS FOR FABRICS
MARKETS ALREADY BEING EXPORTED TO: JAPAN
NAME OF MAJOR BRANDS, RETAILERS: KATAKURA (AEON, CECIL), KAFULAS, ITOCHU

HUE TEXTILE & GARMENT JOINT STOCK CO (HUEGATEX)

YEAR ESTABLISHED: 1988
SPECIALISES IN: SPINNING, CIRCULAR KNITTED FABRIC & GARMENT MAKING
ADDRESS: THUY DUONG WARD, HUONG THUY TOWN, HUE CITY, THUA THIEN HUE PROVINCE, VIETNAM
TELEPHONE NO.: +84 5 4386 4326
FAX NO.: +84 5 4386 4338
COMPANY EMAIL: CONTACT@HUEGATEX.COM.VN
WEBSITE: HUEGATEX.COM.VN
CHIEF EXECUTIVE OFFICER (CEO): MR. NGUYEN BA QUANG
DEALING PERSON: MR. THANH TY
EMAIL ADDRESS: THANHTY@HUEGATEX.COM.VN
CELL PHONE NO.: +84 91349 5550
PRODUCTION PROCESS: YARN > CIRCULAR KNITTING > DYEING > FINISHING > CUTTING & MAKING
PRODUCTION CAPACITY (tons/yr, pieces/yr): 1,500 TONS OF FABRICS, 9,000,000 PCS OF GARMENTS
MINIMUM ORDER (MOQ): 5,000 PCS/COLOUR
LEAD TIME: 60-75 DAYS
MARKETS ALREADY BEING EXPORTED TO: USA, EU, JAPAN, KOREA
NAME OF MAJOR BRANDS, RETAILERS: PERRY ELLIS, SEARS, HANSAE, LI&FUNG, JC PENNY, KOHL’S, VALLEY VIEW, REGATTA
**SUPPLIER LISTING - FLAT BED KNITWEAR**

**APEX DA LAT LTD**

- **Year Established:** 1994
- **Specializes in:** 12GG Ladies & Uniform Sweaters
- **Address:** 21 DANG THAI THAN STREET, WARD 3, DALAT CITY, VIET NAM
- **Telephone No.:** +84 63 824024
- **Fax No.:** +84 63 3823892
- **Company Email:** MARKCHONG@APEXDALAT.COM
- **Chief Executive Officer (CEO):** MR. CHONG CHEE YONG
- **Dealing Person:** MRS. NGUYEN THI TAN PHUC
- **Email Address:** MARKCHONG@APEXDALAT.COM
- **Cell Phone No.:** +84 913933338
- **Production Process:** Knitting > Linking > Washing > Steam Ironing > Packing
- **Machine Gauges and Quantity:** 12GG x 121
- **Production Capacity (tens/yr, pieces/yr):** 700,000 PCS/YR
- **Minimum Order (MOQ):** 500PCS/COLOUR/STYLE/ORDER
- **Lead Time:** 90 days for initial and 70 days for repeat
- **Markets Already Being Exported To:** Germany, UK, France, Belgium, Australia, New Zealand, Canada, Spain, Brazil, America, Japan, Korea
- **Name of Major Brands, Retailers:** Otto Group, Klingel, Damart International, BlueMax, Cal Coup

**ASIATEX CO LTD**

- **Year Established:** 2009
- **Specializes in:** Production, Import & Export Sweaters & Accessories
- **Address:** NO. 8B ALLEY 262A NGUYEN TRAI ST., THANH XUAN DIST., HANOI, VIETNAM
- **Telephone No.:** +84 4 2321 3921
- **Company Email:** QUOCHOANGNGUYEN76@GMAIL.COM
- **Chief Executive Officer (CEO):** MR. NGUYEN QUOC HOANG
- **Dealing Person:** MR. NGUYEN QUOC HOANG
- **Telephone No.:** +84 91208 0227, +84 96945 3373
- **Email Address:** QUOCHOANGNGUYEN76@GMAIL.COM
- **Cell Phone No.:** +84 4 2321 3921
- **Production Process:** Flat-bed knitting > linking > finishing > hydro-extractor > tumble dry > steam ironing > lighting inspection > poly-bagging > metal detector > packing in cartons
- **Machine Gauges and Quantity:** 30, 50, 70, 100, 125, 140
- **Production Capacity (tens/yr, pieces/yr):** 300,000 PCS
- **Minimum Order (MOQ):** 1,000 PCS
- **Lead Time:** 40-60 Days
- **Markets Already Being Exported To:** Europe, Japan, Korea
- **Major Brands, Retailers:** Kim’s Club, MDF, Naval, Apply, Alto, J.VIM

**AU CO WOOL KNITTING COOPERATIVE**

- **Year Established:** 1976
- **Specializes in:** Flat-bed knitting & Crochet for Sweaters
- **Address:** 150 KY CON, NGUYEN THAI BINH WARD, DIST. 1, HCMC, VIETNAM
- **Telephone No.:** +84 8 3829 8007
- **Fax No.:** +84 8 3914 4103
- **Company Email:** AUCOCOOP@VNN.VN
- **Chief Executive Officer (CEO):** MRS. NGUYEN THI TAN PHUC
- **Dealing Person:** MRS. NGUYEN THI TAN PHUC
- **Email Address:** AUCOCOOP@VNN.VN
- **Cell Phone No.:** +84 91545 2173
- **Production Process:** Knitting > Linking > Washing > Steam Ironing > Folding
- **Machine Gauges and Quantity:** 6.5G, 7G, 12G
- **Production Capacity (tens/yr, pieces/yr):** 50,000 PCS/YR
- **Minimum Order (MOQ):** AS PER BUYER REQUEST
- **Lead Time:** 30-45 Days
- **Markets Already Being Exported To:** Japan, France
- **Major Brands, Retailers:** Otto Group, Klingel, Damart International, BlueMax, Cal Coup

**COMO CO LTD**

- **Year Established:** 2004
- **Specializes in:** Sweaters & Padding Winter Jackets, Knitted Sweaters, Coats, Shirts, Ladies Blouses, Jeans, Fancy Yarns for Sweaters, Shirting & Suiting Fabric, Denim and Knitted Fabric
- **Address:** 324 LE VAN SY STR., WARD 14, DISTRICT 3, HO CHI MINH CITY, VIETNAM
- **Telephone No.:** +84 8 393 11 597, +84 8 393 11 598
- **Website:** COMO.SALES@COMOLIMITED.COM
- **Chief Executive Officer (CEO):** MR. NGUYEN HUU PHUC
- **Dealing Person:** MRS. PHAM THI NGOC QUYEN
- **Email Address:** PHUC@COMOLIMITED.COM, QUYEN@COMOLIMITED.COM
- **Cell Phone No.:** +84 938 012 775 - MR. NGUYEN HUU PHUC, +84 908 890 309 - MRS. PHAM THI NGOC QUYEN
- **Production Process:** Associated Factories with Process: Yarn > Flat-bed knitting > Linking > Washing > Hydro-extractor > Tumble Dry > Steam Ironing > Folding
- **Machine Gauges and Quantity:** From Gauge 5 to 14
- **Production Capacity (tens/yr, pieces/yr):** Sweater: 50,000PCS/YR, Jacket (Down & Padding): 100,000PCS/YR, Coat: 70,000PCS/YR, Shirt: 150,000PCS/YR, Dress/Blouse: 60,000/PCS/YR, Jeans: 100,000/PCS/YR
- **Minimum Order (MOQ):** 60 Days for Fabric/Trimming, 30-45 Days for Garment Production
- **Lead Time:** 60 Days for Fabric/Trimming Production, 30-45 Days for Garment Production
- **Markets Already Being Exported To:** Japan, Europe, Australia
- **Major Brands, Retailers:** Rin International, AmbiDEX, FatMoose, Raindeer, Popshop, Surgamist, Kronstadt, RB-Sellers, Denim Project, Kaye Jones, GINIA
## Supplier Listing - Flat Bed Knitwear

### Dalat Trading Joint Stock Co

**Year Established:** 1998  
**Specialises In:** Production, import and export sweaters & accessories  
**Address:** Km2.5, Phung Hung Road, Kien Hung Ward, Ha Dong Dist., Hanoi, Vietnam  
**Telephone No.:** +84 4 3688 1346  
**Fax No.:** +84 4 3688 1411  
**Company Email:** VUTRAN.DALAT@GMAIL.COM  
**Website:** DALATSWEATER.VN  
**Chief Executive Officer (CEO):** Mr. Tran Anh Vu  
**Dealing Person:** Mr. Tran Anh Vu  
**Email Address:** VUTRAN.DALAT@GMAIL.COM  
**Cell Phone No.:** +84 9 1555 2244  
**Production Process:** Flat-Bed Knitting > Linking > Finishing > Hydro-Extractor > Tumble Dry > Steam Ironing > Folding > Packing  
**Machine Gauges and Quantity:** 3G, 5G, 7G, 12G, 14G  
**Production Capacity:** 500,000 pcs  
**Minimum Order (MOQ):** 1,000 pcs  
**Lead Time:** 60-90 days  
**Markets Already Being Exported To:** Europe, Japan, Korea  
**Major Brands, Retailers:** Baty, Mind Bridge, Shesmiss, Crocodile, Arnold Palmer, Jack & Jill, etc.

### Fatex Co LTD (Fatex)

**Year Established:** 2002  
**Specialises In:** Production, import and export sweaters & accessories (hats, scarves, gloves, etc.)  
**Address:** No. 10 Alley 252, Ngoc Thuy St., Long Bien Dist., Hanoi, Vietnam  
**Telephone No.:** +84 4 3871 2377  
**Fax No.:** +84 4 3871 4666  
**Company Email:** FATEXWOOLEN@GMAIL.COM  
**Chief Executive Officer (CEO):** Mrs. Pham Thi Kim Thoa  
**Dealing Person:** Mrs. Le The Chinh  
**Email Address:** THECHINH.ND@GMAIL.COM  
**Cell Phone No.:** +84 92819 6826  
**Production Process:** Flat-Bed Knitting > Linking > Finishing > Hydro-Extractor > Tumble Dry > Steam Ironing > Folding  
**Machine Gauges and Quantity:** 3G, 5G, 7G, 12G, 14G  
**Production Capacity:** 300 tons/year  
**Minimum Order (MOQ):** 100 pcs  
**Lead Time:** Depend on the volume of order and materials  
**Markets Already Being Exported To:** United Colors of Benetton, Relished, Canifa  
**Name of Major Brands & Retailers:** YAMAKEN, HANA

### Dan Phuong Co LTD

**Year Established:** 1994  
**Specialises In:** Flat-Bed Knitting for sweaters  
**Address:** 13/9C, KP5, Tan Thoi Nhut Ward, Dist. 12, HCMC, Vietnam  
**Telephone No.:** +84 8 3719 1472  
**Fax No.:** +84 8 3719 1473  
**Company Email:** LOANDANPHUONG@YAHOO.COM  
**Chief Executive Officer (CEO):** Mrs. Nguyen Thi Loan  
**Dealing Person:** Mrs. Nguyen Thi Loan  
**Email Address:** LOANDANPHUONG@YAHOO.COM  
**Cell Phone No.:** +84 91366 1417  
**Production Process:** Linking > Finishing > Hydro-Extractor > Tumble Dry > Steam Ironing > Folding > Packing  
**Machine Gauges and Quantity:** 56, 76, 96, 126, 146  
**Production Capacity:** 60,000 pcs  
**Minimum Order (MOQ):** 1,000 pcs/style  
**Lead Time:** 60 days for local yarns, 90 days for imported yarns  
**Markets Already Being Exported To:** Korea, Japan  
**Name of Major Brands, Retailers:** Batty, Mind Bridge, Shesmiss, Crocodile, Arnold Palmer, Jack & Jill, etc.

### Ha Noi Knitting Fashion Ltd Co

**Year Established:** 2014  
**Specialises In:** Flat-Bed Knitting Fashion  
**Address:** Chuong Tong, La Phu Ward, Hoai Duc Dist., Ha Noi, Vietnam  
**Telephone No.:** +84 4 3321 6588  
**Fax No.:** +84 4 3321 6588  
**Company Email:** HANOI.TOPFASHION@GMAIL.COM  
**Website:** HANOIKNITWEAR.COM  
**Chief Executive Officer (CEO):** Mr. Le Tran Quang  
**Dealing Person:** Mr. Le Tran Quang  
**Email Address:** HANOI.TOPFASHION@GMAIL.COM  
**Cell Phone No.:** +84 90457 8568  
**Production Process:** Yarn > Flat-Bed Knitting > Linking > Washing > Hydro-Extractor > Tumble Dry > Steam Ironing > Folding  
**Machine Gauges and Quantity:** 36, 56, 76, 126, 146  
**Production Capacity:** 500,000 pcs/year  
**Minimum Order (MOQ):** 500 pcs/order  
**Lead Time:** 20 days  
**Markets Already Being Exported To:** ASEAN, Eastern Europe
**SUPPLIER LISTING - FLAT BED KNITWEAR**

### HOANG DUONG CO LTD

**YEAR ESTABLISHED:** 2001  
**SPECIALISES IN:** PRODUCTION, IMPORT & EXPORT SWEATERS & ACCESSORIES  
**ADDRESS:** KM21+800, HIGHWAY NO.5A, BAN YEN NHAN TOWN, MY HAD DIST., HUNG YEN PROVINCE, VIETNAM  
**TELEPHONE NO.:** +84 3 21394 2234  
**FAX NO.:** +84 3 21394 2235  
**COMPANY EMAIL:** SALES@HOANGDUONG.COM  
**CHIEF EXECUTIVE OFFICER (CEO):** MR. NGUYEN THANH TUNG  
**DEALING PERSON:** MR. NGUYEN THANH TUNG  
**EMAIL ADDRESS:** TUNGNT@HOANGDUONG.COM  
**CELL PHONE NO.:** +84 1 66781 2345, +84 9 6244 2335  
**PRODUCTION PROCESS:** FLAT-BED KNITTING > LINKING > FINISHING > HYDRO-EXTRACTOR > TUMBLE DRY > STEAM IRONING > FOLDING > PACKING  
**MACHINE GAUGES AND QUANTITY:** 3G, 7G, 12G, 14G  
**PRODUCTION CAPACITY (tons/yr, pieces/yr):** 720,000 PCS/YEAR  
**MINIMUM ORDER (MOQ):** 3,000 PCS/STYLE/ORDER, 800-1,000 PCS/COLOUR  
**LEAD TIME:** 60 DAYS  
**MARKETS ALREADY BEING EXPORTED TO:** JAPAN, KOREA, EUROPE  
**NAME OF MAJOR BRANDS, RETAILERS:** BACK NUMBER, PARICI, ARNOLD PALMER TIMELESS, SHESMISS, LIST, ARNALDO BASSINI

### HONG THAI PRIVATE ENTERPRISE

**YEAR ESTABLISHED:** 2005  
**SPECIALISES IN:** FLAT-BED KNITTING FOR SWEATERS  
**ADDRESS:** 41 LAM SON, PHUOC HOA, NHA TRANG CITY, VIETNAM  
**TELEPHONE NO.:** +84 58 3875 950  
**FAX NO.:** +84 58 3880 508  
**COMPANY EMAIL:** DNTNHONGTHAI@VNN.VN  
**CHIEF EXECUTIVE OFFICER (CEO):** MR. TRAN QUOC THAI  
**DEALING PERSON:** MR. TRAN QUOC THAI  
**EMAIL ADDRESS:** DNTNHONGTHAI@VNN.VN  
**CELL PHONE NO.:** +84 97768 3388  
**PRODUCTION PROCESS:** FLAT-BED KNITTING > LINKING > HYDRO-EXTRACTOR > TUMBLE DRY > STEAM IRONING > FOLDING > PACKING  
**MACHINE GAUGES AND QUANTITY:** 7G, 12G  
**PRODUCTION CAPACITY (tons/yr, pieces/yr):** 300,000 PCS/YEAR  
**MINIMUM ORDER (MOQ):** 1,000 PCS/STYLE  
**LEAD TIME:** 30–45 DAYS  
**MARKETS ALREADY BEING EXPORTED TO:** APAN, EU, USA  
**NAME OF MAJOR BRANDS, RETAILERS:** YAMAKEN

### KTG VIETNAM

**YEAR ESTABLISHED:** 2008  
**SPECIALISES IN:** SPINNING & FLAT-BED KNITTING FOR SWEATERS  
**ADDRESS:** LOT DH-5, PHU BAI INDUSTRIAL PARK, HUONG THUY DIST., THUA THIEN HUE PROVINCE, VIETNAM  
**TELEPHONE NO.:** +84 54 3951 222  
**FAX NO.:** +84 54 3951 296  
**COMPANY EMAIL:** INFO@VIETNAMKNITTED.COM  
**WEBSITE:** KTVIETNAM.COM  
**DEALING PERSON:** MR. GORGI Todorov, SALES MANAGER  
**EMAIL ADDRESS:** GORGI.TODOROV@VIETNAMKNITTED.COM  
**CELL PHONE NO.:** +84 93520 9099  
**PRODUCTION PROCESS:** SPINNING YARN > FLAT-BED KNITTING > LINKING > FINISHING > HYDRO-EXTRACTOR > TUMBLE DRY > STEAM IRONING > FOLDING > PACKING  
**MACHINE GAUGES AND QUANTITY:** 3G, 5G, 7G, 12G  
**PRODUCTION CAPACITY (tons/yr, pieces/yr):** 300,000 PCS/YEAR  
**MINIMUM ORDER (MOQ):** 1,000 PCS/STYLE  
**LEAD TIME:** 30 DAYS  
**MARKETS ALREADY BEING EXPORTED TO:** EUROPE, USA  
**NAME OF MAJOR BRANDS, RETAILERS:** VIA BROKER AGENT

### LAN VIET SWEATERS CO LTD

**YEAR ESTABLISHED:** 1997  
**SPECIALISES IN:** PRODUCTION, IMPORT & EXPORT SWEATERS & ACCESSORIES  
**ADDRESS:** KM21+800, HIGHWAY NO.5A, BAN YEN NHAN TOWN, MY HAD DIST., HUNG YEN PROVINCE, VIETNAM  
**TELEPHONE NO.:** +84 4 3384 5462  
**FAX NO.:** +84 4 3384 5462  
**COMPANY EMAIL:** SALES@HOANGDUONG.COM  
**WEBSITE:** LANVIETSWEATERS@gmail.COM  
**DEALING PERSON:** MR. NGUYEN THANH TUNG  
**EMAIL ADDRESS:** TUNGNT@HOANGDUONG.COM  
**CELL PHONE NO.:** +84 1 66781 2345, +84 9 6244 2335  
**PRODUCTION PROCESS:** FLAT-BED KNITTING > LINKING > HYDRO-EXTRACTOR > TUMBLE DRY > STEAM IRONING > FOLDING > PACKING  
**MACHINE GAUGES AND QUANTITY:** 3G, 7G, 12G, 14G  
**PRODUCTION CAPACITY (tons/yr, pieces/yr):** 720,000 PCS/YEAR  
**MINIMUM ORDER (MOQ):** 500 PCS  
**LEAD TIME:** 30 DAYS  
**MARKETS ALREADY BEING EXPORTED TO:** EUROPE, KOREA, USA  
**NAME OF MAJOR BRANDS, RETAILERS:** H&M, VF (WRANGLER, LEE), EL COTRE INGLES, HENRY COTTONS, CERRUTI, RESERVED, LPP S.A., BIEDRONKA
SUPPLIER LISTING - FLAT BED KNITWEAR

SAIGON WOOL COMPANY (LS GROUP)

YEAR ESTABLISHED: 1976
SPECIALISES IN: FLAT-BED KNITTING FOR SWEATERS
ADDRESS: 255 HOANG VAN THU ST., WARD 2, TAN BINH DIST., HCMC, VIETNAM
TELEPHONE NO.: +84 8 3844 3226
FAX NO.: +84 8 3844 5899
COMPANY EMAIL: SAIGONWOOL@LSC.COM.VN
WEBSITE: LSG.COM.VN
CHIEF EXECUTIVE OFFICER (CEO): MRS. VU THANH THUY
DEALING PERSON: NGUYEN DUY LOC
EMAIL ADDRESS: MINHLOCWOOLGMAIL.COM
CELL PHONE NO.: +84 94645 8888
PRODUCTION PROCESS: FLAT-BED KNITTING > LINKING > FINISHING > HYDRO-EXTRACTOR > TUMBLE DRY > STEAM IRONING > FOLDING > PACKING
MACHINE GAUGES AND QUANTITY: 3G, 5G, 7G, 12G, 14G, 16G
PRODUCTION CAPACITY (tons/yr; pieces/yr): 500,000 pcs
MINIMUM ORDER (MOQ): 500 - 1,000 PCS/STYLE
LEAD TIME: 60–90 DAYS
MARKETS ALREADY BEING EXPORTED TO: FRANCE, JAPAN, NEW ZEALAND
NAME OF MAJOR BRANDS, RETAILERS: JONH HENRY, FRED, FILTEX, TMC

MINH LOC LTD CO

YEAR ESTABLISHED: 2004
SPECIALISES IN: PRODUCTION AND BUSINESS: SWEATER, SCARF, HAT
ADDRESS: TRUONG AN INDUSTRIAL ZONE, AN KHANH WARD, HOAI DUC DIST., HA NOI, VIETNAM
TELEPHONE NO.: +84 4 3365 6668
FAX NO.: +84 4 3365 6669
COMPANY EMAIL: MINHLOCWOOL@GMAIL.COM
WEBSITE: MINHLCOLOM.COM
CHIEF EXECUTIVE OFFICER (CEO): NGUYEN DUY SINH
DEALING PERSON: NGUYEN DUY LOC
EMAIL ADDRESS: MINHLOCWOOLGMAIL.COM
CELL PHONE NO.: +84 91305 9666
PRODUCTION PROCESS: YARN > CIRCULAR KNITTING > DYEING > FINISHING > CUTTING & MAKING YARN > FLAT-BED KNITTING > LINKING > WASHING > HYDRO-EXTRACTOR > TUMBLE DRY > STEAM IRONING > FOLDING
MACHINE GAUGES AND QUANTITY: 3G, 5G, 7G, 12G
PRODUCTION CAPACITY 2,000,000 PCS/YR
MINIMUM ORDER (MOQ): 200 PCS/COLOUR, 400 PCS/ORDER
LEAD TIME: 15 DAYS
MARKETS ALREADY BEING EXPORTED TO: US, JAPAN, EU
NAME OF MAJOR BRANDS, RETAILERS: PURE LAKE, CAP DIRECT

MINH PHUONG CO LTD

YEAR ESTABLISHED: 1996
SPECIALISES IN: FLAT-BED KNITTING
ADDRESS: LA PHU, HOAI DUC, HANOI, VIETNAM
TELEPHONE NO.: +84 4 3384 5938
FAX NO.: +84 4 3384 5939
COMPANY EMAIL: MINHPUONGHT.COM.VN
CHIEF EXECUTIVE OFFICER (CEO): MR. TA TUONG HUYNH
DEALING PERSON: MR. TA TUONG TRUNG, ASSISTANT TO DIRECTOR
EMAIL ADDRESS: TRUNGLKL@YAHOO.COM, BRIGHTFUTURE80@GMAIL.COM
CELL PHONE NO.: +84 94645 8888
PRODUCTION PROCESS: FLAT-BED KNITTING > LINKING > FINISHING > HYDRO-EXTRACTOR > TUMBLE DRY > STEAM IRONING > FOLDING
MACHINE GAUGES AND QUANTITY: 3G, 5G, 7G, 12G
PRODUCTION CAPACITY (tons/yr; pieces/yr): 300,000 pcs
MINIMUM ORDER (MOQ): 1,000 PCS/ORDER
LEAD TIME: 10 DAYS FOR LOCAL YARNS, 30 DAYS FOR IMPORTED YARNS
MARKETS ALREADY BEING EXPORTED TO: GERMANY, CZECH, HUNGARY, TAIWAN
NAME OF MAJOR BRANDS, RETAILERS: J&Y, KEVO, BUFFALO

MUA DONG TEXTILE JOINT STOCK CORP

YEAR ESTABLISHED: 1960
SPECIALISES IN: SPINNING & FLAT-BED KNITTING
ADDRESS: 47 NGUYEN TUAN ST., THANH XUAN DIST., HANOI, VIETNAM
TELEPHONE NO.: +84 4 3858 4517
FAX NO.: +84 4 3858 2061
COMPANY EMAIL: BRIGHTFUTURE80@GMAIL.COM
WEBSITE: MUADONG.COM.VN
CHIEF EXECUTIVE OFFICER (CEO): MR. TA TUONG HUYNH
DEALING PERSON: MR. TA TUONG TRUNG, ASSISTANT TO DIRECTOR
EMAIL ADDRESS: TRUNGLKL@YAHOO.COM, BRIGHTFUTURE80@GMAIL.COM
CELL PHONE NO.: +84 98301 7268
PRODUCTION PROCESS: SPINNING YARN > FLAT-BED KNITTING > LINKING > FINISHING > HYDRO-EXTRACTOR > TUMBLE DRY > STEAM IRONING > PACKING
MACHINE GAUGES AND QUANTITY: 3G, 5G, 7G, 12G
PRODUCTION CAPACITY (tons/yr; pieces/yr): 150,000 – 200,000 DOZEN/YEAR (DEPENDING ON STYLE)
MINIMUM ORDER (MOQ): 1,000 PCS/ORDER
LEAD TIME: 90 DAYS FOR LOCAL YARN, 120 DAYS FOR IMPORTED YARN
MARKETS ALREADY BEING EXPORTED TO: EU, DENMARK
NAME OF MAJOR BRANDS, RETAILERS: MAINLY FOR DOMESTIC MARKET
NAKATO LIMITED CO

YEAR ESTABLISHED: 2013
SPECIALISES IN: SWEATER, SCARF, HAT
ADDRESS: TRUONG MINH CUONG
TELEPHONE NO.: +84 91335 4095
FAX NO.: COMPANY EMAIL:
CHIEF EXECUTIVE OFFICER (CEO): TRUONG MINH CUONG
DEALING PERSON: TRUONG MINH CUONG
EMAIL ADDRESS: TRUONGMINHCUONG@GMAIL.COM
CELL PHONE NO.: +84 91335 4095
PRODUCTION PROCESS: FLAT-BED KNITTING > LINKING > WASHING > HYDRO-EXTRACTOR > TUMBLE DRY > STEAM IRONING > FOLDING
MACHINE GAUGES AND QUANTITY: 2G, 3.5G, 5G, 14G
PRODUCTION CAPACITY: 250,000 PCS/YR
MINIMUM ORDER (MOQ): 1000 PCS/ORDER
LEAD TIME: 90 DAY FOR LOCAL YARN, 120 DAY FOR IMPORT YARN
MARKETS ALREADY BEING EXPORTED TO: ITALY, HUNGARY, US, GERMANY, KOREA, AUSTRALIA, SPAIN, JAPAN
NAME OF MAJOR BRANDS, RETAILERS: US, HUNGARY, JAPAN

NAM THANH KNIT & GARMENT JOINT STOCK CO (NATACO)

YEAR ESTABLISHED: 1993
SPECIALISES IN: FLAT-BED KNITTING FOR SWEATER
ADDRESS: 54 NGUYEN KHUYEN ST., BAO LOC TOWN, LAM DONG PROVINCE, VIETNAM
TELEPHONE NO.: +84 63 3717 595
FAX NO.: COMPANY EMAIL:
CHIEF EXECUTIVE OFFICER (CEO): MR. VU VAN NGOC
DEALING PERSON: MR. VU VAN NGOC, DIRECTOR
EMAIL ADDRESS: NAPHUMEX@GMAIL.COM
CELL PHONE NO.: +84 91393 4156
PRODUCTION PROCESS: FLAT-BED KNITTING > LINKING > WASHING > HYDRO-EXTRACTOR > TUMBLE DRY > STEAM IRONING > FOLDING
MACHINE GAUGES AND QUANTITY: 2G, 3.5G, 5G, 6.5G, 7G, 12G
PRODUCTION CAPACITY (tons/yr; pieces/yr): 100,000 - 150,000 DOZENS
MINIMUM ORDER (MOQ): 500 PCS/ORDER
LEAD TIME: 30-60 DAYS
MARKETS ALREADY BEING EXPORTED TO: JAPAN, EU, SOUTH AMERICA
NAME OF MAJOR BRANDS, RETAILERS: A&C, ERICA, JCP, KOHL, NINE, JONES, DRESSBAND

NAM PHUONG MANUFACTURING & TRADING EXPORT CO LTD (NAPHUMEX)

YEAR ESTABLISHED: 1993
SPECIALISES IN: FLAT-BED KNITTING FOR SWEATERS
ADDRESS: 54 NGUYEN KHUYEN ST., BAO LOC TOWN, LAM DONG PROVINCE, VIETNAM
TELEPHONE NO.: +84 63 3717 595
FAX NO.: COMPANY EMAIL:
CHIEF EXECUTIVE OFFICER (CEO): MR. VU VAN NGOC
DEALING PERSON: MR. VU VAN NGOC, DIRECTOR
EMAIL ADDRESS: NAPHUMEX@GMAIL.COM
CELL PHONE NO.: +84 91393 4156
PRODUCTION PROCESS: FLAT-BED KNITTING > LINKING > WASHING > HYDRO-EXTRACTOR > TUMBLE DRY > STEAM IRONING > FOLDING
MACHINE GAUGES AND QUANTITY: 2G, 3.5G, 5G, 6.5G, 7G, 12G
PRODUCTION CAPACITY (tons/yr; pieces/yr): 100,000 - 150,000 DOZENS
MINIMUM ORDER (MOQ): 500 PCS/ORDER
LEAD TIME: 30-60 DAYS
MARKETS ALREADY BEING EXPORTED TO: JAPAN, EU, SOUTH AMERICA
NAME OF MAJOR BRANDS, RETAILERS: A&C, ERICA, JCP, KOHL, NINE, JONES, DRESSBAND

NINH THU CO LTD

YEAR ESTABLISHED: 2000
SPECIALISES IN: FLAT-BED KNITTING
ADDRESS: 55 PHU LONG ST., NAM DINH CITY, VIETNAM
TELEPHONE NO.: +84 350 3644 669
FAX NO.: COMPANY EMAIL:
CHIEF EXECUTIVE OFFICER (CEO): MR. NGUYEN VAN NINH
DEALING PERSON: MR. NGUYEN VAN NINH, DIRECTOR
EMAIL ADDRESS: LENTHINHOANH@GMAIL.COM
CELL PHONE NO.: +84 90325 5383
PRODUCTION PROCESS: FLAT-BED KNITTING > LINKING > WASHING > HYDRO-EXTRACTOR > TUMBLE DRY > STEAM IRONING > FOLDING
MACHINE GAUGES AND QUANTITY: 5G, 6G, 7G, 9G, 10G, 12G
PRODUCTION CAPACITY (tons/yr; pieces/yr): 250,000 PCS
MINIMUM ORDER (MOQ): 100 DOZENS/STYLE
LEAD TIME: 30-60 DAYS
MARKETS ALREADY BEING EXPORTED TO: JAPAN, EU, USA, SOUTH AMERICA
NAME OF MAJOR BRANDS, RETAILERS: A&C, ERICA, JCP, KOHL, NINE, JONES, DRESSBAND

SMART SUPPLIER LISTING - FLAT BED KNITWEAR
SUPPLIER LISTING - FLAT BED KNITWEAR

SOUTHERN KNITTING JOINT STOCK CO

YEAR ESTABLISHED: 1978
SPECIALISES IN: FLAT-BED KNITTING FOR SWEATERS
ADDRESS: THANH MY CHANH INDUSTRIAL ZONE, WARD 9, MY THO CITY, TIEN GIANG PROVINCE, VIETNAM
TELEPHONE NO.: +84 73 3958 368
FAX NO.: +84 73 3958 367
COMPANY EMAIL: DLPN2009@YAHOO.COM.VN
CHIEF EXECUTIVE OFFICER (CEO): MRS. DANG NGOC DUNG
DEALING PERSON: MRS. DANG NGOC DUNG, DIRECTOR
EMAIL ADDRESS: DLPN2009@yahoo.com.vn
CELL PHONE NO.: +84 913 65 2326
PRODUCTION PROCESS: FLAT-BED KNITTING > LINKING > FINISHING > HYDRO-EXTRACTOR > TUMBLE DRY > STEAM IRONING > FOLDING > PACKING
MACHINE GAUGES AND QUANTITY: 3G, 5G, 7G, 10G, 12G, 14G
PRODUCTION CAPACITY (tons/yr, pieces/yr): 500,000 PCS
MINIMUM ORDER (MOQ): 500 PCS/ORDER
LEAD TIME: 30–45 DAYS
MARKETS ALREADY BEING EXPORTED TO: KOREA, JAPAN
NAME OF MAJOR BRANDS, RETAILERS: HANA, YAMAKEN

THANH NGHIA CO LTD

YEAR ESTABLISHED: 2003
SPECIALISES IN: FLAT-BED KNITTING
ADDRESS: TRUONG AN INDUSTRIAL AREA, AN KHANH COMMUNE, HOAI DAC DIST., HANOI, VIETNAM
TELEPHONE NO.: +84 4 336 6529
FAX NO.: +84 24 336 6529
COMPANY EMAIL: THANHNGHIA959@YAHOO.COM
CHIEF EXECUTIVE OFFICER (CEO): MS. TRUONG THI QUYNH NGA
DEALING PERSON: MR. NGUYEN QUANG NGHIA
EMAIL ADDRESS: NGHIAWOOL@gmail.com
CELL PHONE NO.: +84 904 357 411
PRODUCTION PROCESS: FLAT-BED KNITTING > LINKING > FINISHING > HYDRO-EXTRACTOR > TUMBLE DRY > STEAM IRONING > FOLDING
MACHINE GAUGES AND QUANTITY: 3G, 5G, 7G, 10G, 12G, 14G
PRODUCTION CAPACITY (tons/yr, pieces/yr): 500,000 PCS
MINIMUM ORDER (MOQ): 500 PCS/ORDER
LEAD TIME: 45–60 DAYS
MARKETS ALREADY BEING EXPORTED TO: ITALY, HUNGARY, USA, GERMANY, BRAZIL, KOREA, JAPAN, SPAIN

THINH OANH WOOLEN KNITTING CO

YEAR ESTABLISHED: 2010
SPECIALISES IN: FLAT-BED KNITTING
ADDRESS: 67 TRAN HUY LIEU ST., NAM DINH CITY, VIETNAM
TELEPHONE NO.: +84 350 3846 609
FAX NO.: +84 350 3846 609
COMPANY EMAIL: LENTHINHOANH@GMAIL.COM
CHIEF EXECUTIVE OFFICER (CEO): MR. BUI VAN THINH
DEALING PERSON: MR. BUI VAN THINH
EMAIL ADDRESS: LENTHINHOANH@GMAIL.COM
CELL PHONE NO.: +84 904 12 4111
PRODUCTION PROCESS: FLAT-BED KNITTING > LINKING > FINISHING > HYDRO-EXTRACTOR > TUMBLE DRY > STEAM IRONING > FOLDING > PACKING
MACHINE GAUGES AND QUANTITY: 7G, 12G
PRODUCTION CAPACITY (tons/yr, pieces/yr): 150,000 PCS
MINIMUM ORDER (MOQ): 500 PCS/ORDER
LEAD TIME: 20 DAYS FOR LOCAL YARNS, 45 DAYS FOR IMPORTED YARNS
MARKETS ALREADY BEING EXPORTED TO: EAST EUROPE
NAME OF MAJOR BRANDS, RETAILERS: CZECH, POLAND, HUNGARY

VIEBA CO LTD

YEAR ESTABLISHED: 2000
SPECIALISES IN: PRODUCE, IMPORT - EXPORT GARMENT AND KNIT PRODUCTS
ADDRESS: DI SU, MY HAO, HUNG YEN, VIETNAM
TELEPHONE NO.: +84 321 394 4055
FAX NO.: +84 321 394 4124
COMPANY EMAIL: CONM@VIEBA.COM
CHIEF EXECUTIVE OFFICER (CEO): TRAN TRONG THANH
DEALING PERSON: TRAN TRONG THANH
EMAIL ADDRESS: CEO@VIEBA.COM
CELL PHONE NO.: +84 904 357 411
PRODUCTION PROCESS: FLAT-BED KNITTING > LINKING > FINISHING > HYDRO-EXTRACTOR > TUMBLE DRY > STEAM IRONING > FOLDING
MACHINE GAUGES AND QUANTITY: 1.5G, 3.5G, 5G, 7G, 10G, 12G, 14G
PRODUCTION CAPACITY (tons/yr, pieces/yr): 4,000,000 PCS OTHER/YEAR
MINIMUM ORDER (MOQ): 3000 PCS/ORDER
LEAD TIME: 45–60 DAYS
MARKETS ALREADY BEING EXPORTED TO: JAPAN, KOREA, VIETNAM
NAME OF MAJOR BRANDS, RETAILERS: N, JOURNAL STANDARD, ELAND, JUNIOR, ABRAMS, RHODE ISLAND, BEXLEYS, ZARA BASIC, LOWE ALPINE, CREMEUX, INDIGO, POLO, GIORDANO, DICKIES, IVY MODA, EMIGO, CASWAYS
VIETNAM WOOL JOINT STOCK CO (LENVIET)

YEAR ESTABLISHED: 1999
SPECIALISES IN: SPINNING AND FLAT-BED KNITTING FOR SWEATERS
ADDRESS: 63 HO BA PHAN ST., PHUOC LONG A WARD, DIST. 9, HCMC, VIETNAM
TELEPHONE NO.: +84 8 3731 3218
FAX NO.: +84 8 3731 3139
COMPANY EMAIL: PHAMVAN_TAN@YAHOO.COM
WEBSITE: LENVIET.COM.VN
CHIEF EXECUTIVE OFFICER (CEO): MR. PHAM VAN TAN
DEALING PERSON: MR. PHAM VAN TAN, GENERAL DIRECTOR
EMAIL ADDRESS: PHAMVAN_TAN@YAHOO.COM
CELL PHONE NO.: +84 90382 8542
PRODUCTION PROCESS: FLAT-BED KNITTING > LINKING > FINISHING > HYDRO-EXTRACTOR > TUMBLE DRY > STEAM IRONING > FOLDING > PACKING
MACHINE GAUGES AND QUANTITY: 3G, 5G, 7G, 12G, 16G, 20G
PRODUCTION CAPACITY (tons/yr; pieces/yr): 600,000 PCS
MINIMUM ORDER (MOQ): 5,000 PCS
LEAD TIME: 30 DAYS
MARKETS ALREADY BEING EXPORTED TO: FRANCE, JAPAN, HOLLAND, HONG KONG, CANADA, EU
NAME OF MAJOR BRANDS, RETAILERS: JONH HENRY, FRED, FILTEX, UNIQLO

VIANELN CO LTD

YEAR ESTABLISHED: 2009
SPECIALISES IN: FLAT-BED KNITTING
ADDRESS: INDUSTRIAL ZONE 1, LA PHU WARD, HOAI DUC DIST. HA NOI, VIETNAM
TELEPHONE NO.: +84 433845999
FAX NO.: +84 433845888
COMPANY EMAIL: VINALEN1@YAHOO.COM.VN
CHIEF EXECUTIVE OFFICER (CEO): NGUYEN VIET PHU
DEALING PERSON: NGUYEN VIET PHU
EMAIL ADDRESS: VINALEN1@YAHOO.COM.VN
CELL PHONE NO.: +84 942213369
PRODUCTION PROCESS: FLAT-BED KNITTING > LINKING > FINISHING > HYDRO-EXTRACTOR > TUMBLE DRY > STEAM IRONING > FOLDING > PACKING
MACHINE GAUGES AND QUANTITY: 3G, 5G, 7G, 12G
PRODUCTION CAPACITY (tons/yr; pieces/yr): 250,000 PCS/YEAR
MINIMUM ORDER (MOQ): 500 PCS/5 COLOURS/1 STYLE
LEAD TIME: 15 DAYS
MARKETS ALREADY BEING EXPORTED TO: HUNGARY, POLAND, CZECH, BULGARI
NAME OF MAJOR BRANDS, RETAILERS: HUN LEN, LINKA
SUPPLIER LISTING - KNITTED AND WOVEN ACCESSORIES

BOBI CRAFT CO LTD

YEAR ESTABLISHED: 2011
SPECIALISES IN: WOOL CRAFT, CROCHET TOYS, GIFTS, HANDMADE BABY ACCESSORIES, HOME DECOR PRODUCTS
ADDRESS: 226A HUYNH VAN BANH ST, WARD 11, PHU NHUAN DISTRICT, HO CHI MINH CITY
TELEPHONE NO.: +84 3602 5680
COMPANY EMAIL: INFO@BOBICRAFT.COM
WEBSITE: BOBICRAFT.COM
CHIEF EXECUTIVE OFFICER (CEO): MR. NGUYEN NGOC TUAN
DEALING PERSON: MR. NGUYEN NGOC TUAN
EMAIL ADDRESS: TOM.N@BOBICRAFT.COM
CELL PHONE NO.: +84 945 148 581
PRODUCTION PROCESS: HANDMADE KNITTING AND CROCHET
PRODUCTION CAPACITY [tons/yr, pieces/yr] 10,000 PCS/MTH
MINIMUM ORDER (MOQ): 1000 PCS/ORDER
LEAD TIME: 15-30 days
MARKETS ALREADY BEING EXPORTED TO: UK, USA, SINGAPORE, INDONESIA, NETHERLAND, JAPAN, AUSTRALIA, GERMANY, ITALY, CHINA

LEN KIM CO LTD

YEAR ESTABLISHED: 1998
SPECIALISES IN: GARMENT INDUSTRIAL WITH KNITTING HAT, SCARF, GLOVES, SWEATERS
ADDRESS: 11/5 HAMLET 2, XUAN THOI THUONG VILLAGE, HOC MON DISTRICT, HO CHI MINH CITY
TELEPHONE NO.: +84 3502 5977
FAX NO.: +84 3502 5979
COMPANY EMAIL: WOOL@LENKIMS-KNITTHAT.COM
WEBSITE: LENKIMS-KNITTHAT.COM
CHIEF EXECUTIVE OFFICER (CEO): PHAM BA DUC
DEALING PERSON: LE THI THU HA
EMAIL ADDRESS: WOOL@LENKIMS-KNITTHAT.COM
CELL PHONE NO.: +84 98337 003
PRODUCTION PROCESS: WINDING > KNITTING > OUTSOURCING (LINKING, EMBROIDERY) > SEWING > WASHING > STEAM IRONING > QC > FINISHING
MACHINE GAUGES AND QUANTITY: 30, 50, 70, 146, 120
PRODUCTION CAPACITY [tons/yr, pieces/yr] 4,000,000PCS/YR
MINIMUM ORDER (MOQ): 1200PCS/COLOR/ITEM
LEAD TIME: 20-45 DAYS DEPENDING ON QUANTITY
MARKETS ALREADY BEING EXPORTED TO: JAPAN, CANADA, USA, EUROPE, KOREA, THAILAND
NAME OF MAJOR BRANDS, RETAILERS: AJM, ROAD, DUNLOP, STANLEY, EMART, YUMARK, VARIAS, VANS

NAM DINH BLANKET TEXTILE JSC

YEAR ESTABLISHED: 2010
SPECIALISES IN: SPINNING YARNS, PRODUCTION BLANKET AND PRODUCT TEXTILES
ADDRESS: NO. 2, DINH BO LINH STREET, NANG TINH WARD, NAM DINH CITY, VIETNAM
TELEPHONE NO.: +84 3503845627, +84 3502210625
FAX NO.: +84 3503861386
COMPANY EMAIL: CHANLENND@GMAIL.COM
WEBSITE: CHANLEN.COM.VN
CHIEF EXECUTIVE OFFICER (CEO): MR. PHAM HAI TUyen
DEALING PERSON: MR. PHAM HAI TUyen
EMAIL ADDRESS: PHAMHAI TUyen64@GMAIL.COM
CELL PHONE NO.: +84 912975593
PRODUCTION PROCESS: TOP > GILLING > ROVING > SPINNING > WINDING > ASSEMBLING > TWISTING > HANGING > STEAMING > REWINDING > PACKING
MACHINES: GILLING, ROVING, SPINNING, WINDING, ASSEMBLING, TWISTING, HANGING, STEAMING MACHINES
PRODUCTION CAPACITY 400 TONS/YR
MINIMUM ORDER (MOQ): 200 KG
LEAD TIME: 10 DAYS
MARKETS ALREADY BEING EXPORTED TO: RUSSIA

PRIEURE VIETNAM LTD

YEAR ESTABLISHED: 2006
SPECIALISES IN: GARMENT & ACCESSORIES
ADDRESS: NO 13, ALLEY 560/3, NGUYEN VAN CU STR., LONG BIEN DISTR., HANOI, VIETNAM
TELEPHONE NO.: +84 4 3776 5977
FAX NO.: +84 4 3776 5979
COMPANY EMAIL: OPERATIONS@PRIEURE.COM.VN
WEBSITE: PRIEURE.COM.VN
CHIEF EXECUTIVE OFFICER (CEO): MS. PHAM THI THU HANG
DEALING PERSON: MS. NGUYEN HONG PHUONG
EMAIL ADDRESS: SALES@PRIEURE.COM.VN
CELL PHONE NO.: +84 98337 003
PRODUCTION PROCESS: SOURCING FABRIC> CUT> SEW > FINISH
PRODUCTION CAPACITY [tons/yr, pieces/yr] 120,000PCS – 480,000PCS
MINIMUM ORDER (MOQ): 100PCS/COLOR/STYLE
LEAD TIME: 30-90 DAYS
MARKETS ALREADY BEING EXPORTED TO: AUSTRALIA, ITALY, UK, US, JAPAN
NAME OF MAJOR BRANDS, RETAILERS: THINGS OF SUBSTANCE, CONTRABAND
<table>
<thead>
<tr>
<th>Company Name</th>
<th>Year Established</th>
<th>Specialises In</th>
<th>Address</th>
<th>Telephone No.</th>
<th>Company Email</th>
<th>Website</th>
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<tbody>
<tr>
<td>THAI HOA FASHION TEXTILE CO LTD</td>
<td>2013</td>
<td>TEXTILE AND FASHION</td>
<td>NO.6, LANE 245/129 DINH CONG STREET, HANOI, VIETNAM</td>
<td>+84 94565 4336</td>
<td><a href="mailto:INFO@THAIHOASILK.COM">INFO@THAIHOASILK.COM</a></td>
<td>MAYDETKIM.COM.VN</td>
</tr>
<tr>
<td>TNTEX CO LTD</td>
<td>2011</td>
<td>MANUFACTURER KNIT GLOVE, HAT, SCARF, SOCKS</td>
<td>16/83 CU CHINH LAN STREET, TRAN TE XUONG WARD, NAM DINH CITY, VIET NAM</td>
<td>+84 94658 6538</td>
<td><a href="mailto:TNTEX.6666@GMAIL.COM">TNTEX.6666@GMAIL.COM</a></td>
<td>---</td>
</tr>
</tbody>
</table>

**Production Process**

**THAI HOA FASHION TEXTILE CO LTD**

- YARN > WEAVING > DYEING > FINISHING > CUTTING & MAKING > FOLDING

**TNTEX CO LTD**

- KNITTING > SEWING > SETTING > CHECKING > PACKING

**Machine Gauges and Quantity**

**THAI HOA FASHION TEXTILE CO LTD**

- Glove Knitting Machine: 10G X 3 SETS

**TNTEX CO LTD**

- Glove Knitting Machine: 100 X 3 SETS

**Production Capacity (tons/yr, pieces/yr)**

**THAI HOA FASHION TEXTILE CO LTD**

- 100,000 PCS/YEAR

**TNTEX CO LTD**

- 130,000 PAIRS/YR

**Minimum Order (MOQ)**

**THAI HOA FASHION TEXTILE CO LTD**

- 50/COLOUR/STYLE

**TNTEX CO LTD**

- 1,000 PCS

**Lead Time**

**THAI HOA FASHION TEXTILE CO LTD**

- 45 DAYS

**TNTEX CO LTD**

- 7-10 DAYS FOR COLOURING YARN, 2-3 DAYS FOR GLOVES

**Markets Already Being Exported To**

**THAI HOA FASHION TEXTILE CO LTD**

- ITALY

**TNTEX CO LTD**

- USA

**Name of Major Brands, Retailers**

**THAI HOA FASHION TEXTILE CO LTD**

- LUA

**TNTEX CO LTD**

- VIET GLOVES, CANIFA
HANOI KNITTING JOINT STOCK CO (HKC)

YEAR ESTABLISHED: 1996
SPECIALISES IN: SOCK MAKING
ADDRESS: LOT 2, CN5, TU LIEM INDUSTRIAL AREA, TU LIEM DIST., HANOI, VIETNAM
TELEPHONE NO.: +84 4 3836 4042
FAX NO.: +84 4 3836 4042
COMPANY EMAIL: info@hkcn.vn, hkc@detkimhanoi.com
WEBSITE: detkimhanoi.com
CHIEF EXECUTIVE OFFICER (CEO): MR. BUI TAN ANH
DEALING PERSON: MR. BUI TAN ANH
EMAIL ADDRESS: tananh.hkc@gmail.com
CELL PHONE NO.: +84 91330 0778
PRODUCTION PROCESS: YARN > KNITTING > LINKING > DYEING & FINISHING > PACKING
MACHINE GAUGES AND QUANTITY: 132N, 144N, 168N SINGLE & DOUBLE CYLINDER
PRODUCTION CAPACITY (tons/yr; pieces/yr): 5,000,000 PAIRS
MINIMUM ORDER (MOQ): 5,000 PAIRS/COLOUR
LEAD TIME: 30-45 DAYS
MARKETS ALREADY BEING EXPORTED TO: USA, JAPAN
NAME OF MAJOR BRANDS, RETAILERS: MAINLY FOR JAPANESE BUYERS

SUPERTEX TEXTILE JOINT STOCK CO

YEAR ESTABLISHED: 2010
SPECIALISES IN: SOCKS PRODUCTION, YARN SUPPLIER & BUSINESS
ADDRESS: THANH OAI INDUSTRIAL ZONE, BICH HOA COMMUNE, THANH OAI DIST., HANOI, VIETNAM
TELEPHONE NO.: +84 4 3353 0852
FAX NO.: +84 4 3353 4898
COMPANY EMAIL: info@supertex.com.vn
WEBSITE: supertex.com.vn
CHIEF EXECUTIVE OFFICER (CEO): DONG THI THANH HA
DEALING PERSON: DONG THI THANH HA
EMAIL ADDRESS: ha.dong@supertex.com.vn
CELL PHONE NO.: +84 91330 0778
PRODUCTION PROCESS: KNITTING SOCKS > LINKING SOCKS > INSPECTION > SETTING > PAIRING SOCKS > PACKING SOCKS
MACHINE GAUGES AND QUANTITY: 154 SINGLE CYLINDER KNITTING MACHINES
PRODUCTION CAPACITY (tons/yr; pieces/yr): 7,500,000 PAIRS/YEAR
MINIMUM ORDER (MOQ): 1 CONTAINER 20 FEET (MINIMUM 200 DECA FOR 1 COLOUR 1 SIZE, TOTAL ORDER IS 6000 DECAS)
LEAD TIME: 2 MONTHS AFTER FINALISING THE SAMPLES AND ORDER
MARKETS ALREADY BEING EXPORTED TO: JAPAN, US, CANADA
NAME OF MAJOR BRANDS, RETAILERS: UNGILO, GU, DAISO, GUNZE, WORKMAN, PRINCE

PHU VINH HUNG KNITTING CO LTD (VIPCO)

YEAR ESTABLISHED: 2004
SPECIALISES IN: SOCK MAKING
ADDRESS: TRUONG AN INDUSTRIAL ZONE, AN KHANH, HOAI DUC DIST., HANOI, VIETNAM
TELEPHONE NO.: +84 4 3365 1244
FAX NO.: +84 4 3365 0853
COMPANY EMAIL: btamphv@yahoo.com
WEBSITE: phuvinhung.com
CHIEF EXECUTIVE OFFICER (CEO): MR. NGUYEN VIET TUNG
DEALING PERSON: MS. BUI THI TAM
EMAIL ADDRESS: btamphv@yahoo.com
CELL PHONE NO.: +84 97437 2369
PRODUCTION PROCESS: YARN > KNITTING > FINISHING > PACKING
MACHINE GAUGES AND QUANTITY: 146N, 144N, 120N SINGLE, 144N, 168N DOUBLE CYLINDER, 200N PLAIN SOCKS
PRODUCTION CAPACITY (tons/yr; pieces/yr): 8,000,000 PAIRS/YEAR
MINIMUM ORDER (MOQ): 1,000 PAIRS
LEAD TIME: 15 DAYS FOR LOCAL YARNS, 30 DAYS FOR IMPORTED YARNS
MARKETS ALREADY BEING EXPORTED TO: CUBA, MEXICO, USA, EU
NAME OF MAJOR BRANDS, RETAILERS: MAINLY FOR CUBA & MEXICO BUYERS

CACTIGREEN CO LTD

YEAR ESTABLISHED: 2005
SPECIALISES IN: PRODUCTION TEXTILE AND GARMENT, MAIN PRODUCT: SOCK, UNDERWEAR
ADDRESS: A00/2 CC 41 BIS DIEN BIEN PHU, WARD 29, BINH THANH, HO CHI MINH, VIETNAM
TELEPHONE NO.: +84 8 5445 8565
FAX NO.: +84 8 3512 3137
COMPANY EMAIL: onoff@onoff.vn
WEBSITE: onoff.vn
CHIEF EXECUTIVE OFFICER (CEO): TRAN VIET DUNG
DEALING PERSON: TU VIET DUNG, DO MANH DUC
EMAIL ADDRESS: dung.vw@onoff.vn, duc.dm@onoff.vn
CELL PHONE NO.: +84 90206 0515, +84 98953 9895
PRODUCTION PROCESS: KNITTING > LINKING > KCS > WASHING > FORMING > FOLDING > PACKING
MACHINE GAUGES AND QUANTITY: 200 N ONE CYLINDER, 132 N ONE CYLINDER, 168 N TWO CYLINDER
PRODUCTION CAPACITY (tons/yr; pieces/yr): 1,450,000 PAIRS/YEAR
MINIMUM ORDER (MOQ): 1,000 PAIRS/COLOUR/STYLE
LEAD TIME: 1,000 PAIRS/10 DAYS
NAME OF MAJOR BRANDS, RETAILERS: ONOFF, CANIFA

SUPPLIER LISTING - SOCKS
### 28 CORPORATION (AGTEX)

- **Year Established:** 1975
- **Specialises In:** Spinning, Weaving, Dyeing, Finishing & garment making for suits, veston, shirts, trouser, uniform
- **Address:** 03 NGUYEN DANS ST., WARD 10, GO VAP DIST., HCMC, VIETNAM
- **Telephone No.:** +84 8 3894 2388
- **Fax No.:** +84 8 3894 3503
- **Company Email:** 28@AGTEX.COM.VN
- **Chief Executive Officer (CEO):** MR. NGUYEN VAN HUNG
- **Dealing Person:** MR. NGUYEN VAN HUNG
- **Email Address:** DAOPHUONG58@GMAIL.COM
- **Cell Phone No.:** +84 913 299 006
- **Production Process:** Yarn > Weaving > Dyeing and Finishing > Cutting and Making > Packing
- **Production Capacity:** 15 million meters of fabrics per year
- **Minimum Order (MOQ):** AS per buyer request
- **Lead Time:** 30-45 days
- **Markets Already Being Exported To:** Japan, US, EU, Sweden
- **Name of Major Brands, Retailers:** ITCHU, LI & FUNG, MARUBENI, HUGO BOSS, ESQUEL, MITSUBISHI, TIGER

### HUYNH LE TRADING CO

- **Year Established:** 2013
- **Specialises In:** Textile & garment, printing, pattern & marker design
- **Address:** 934 QUANG TRUNG STREET, WARD 8, GO VAP DISTRICT, HCMC, VIETNAM
- **Telephone No.:** +84 8 3872 2833
- **Fax No.:** +84 8 3872 9937
- **Company Email:** INFO@HUYNHLE.COM
- **Chief Executive Officer (CEO):** LE THUC DUC
- **Dealing Person:** LE THUC HAI
- **Email Address:** SHEVALE@MOTIVESVN.COM
- **Cell Phone No.:** +84 912 641488
- **Production Process:** Sampling & Design Facility for Suits & Women Garments
- **Lead Time:** For men suits: 2 days
- **Markets Already Being Exported To:** US, Canada, UK, Italy
- **Name of Major Brands, Retailers:** NEXT, TOPMAN, TOPSHOP, MATALAN, MANGO, CK, MARC ANTHONY, GEORGE, DRESS BARN, LANE RYAN, ORIGINAL MARINE

### NAM DINH SILK TEXTILE JSC (NASILKMEX)

- **Year Established:** 1920
- **Specialises In:** Spinning, Weaving, Dyeing, finishing for suits, veston, shirts, trouser, uniform
- **Address:** NO. 4 HA HUY TAP STREET, NAM DINH CITY, VIETNAM
- **Telephone No.:** +84 350 384 9622
- **Fax No.:** +84 350 384 9652
- **Company Email:** KDNASILKMEX@GMAIL.COM
- **Chief Executive Officer (CEO):** DAO VAN PHUONG
- **Dealing Person:** DAO VAN PHUONG
- **Email Address:** DAOPHUONG58@GMAIL.COM
- **Cell Phone No.:** +84 913 299 006
- **Production Process:** Top dye > Gilling > Combing > Gilling > Roving > Spinning > Winding > Assembling > Twisting > Re-Winding > Weaving > Dyeing > Finishing > Packing
- **Production Capacity:** 8 million meters of fabric per year
- **Minimum Order (MOQ):** AS per buyer request
- **Lead Time:** 30-45 days
- **Markets Already Being Exported To:** Japan
- **Name of Major Brands, Retailers:** ITCHU, MITSUI, ZARA, MARKS & SPENCER, DECATHLON, TOMMY HILFIGER

### NHA BE CORPORATION (NBC)

- **Year Established:** 1975
- **Specialises In:** Suits and all kinds of garment making
- **Address:** 04 BEN NGHE ST, TAN THUAN DONG WARD, DIST. 7, HCMC, VIETNAM
- **Telephone No.:** +84 8 3872 2833
- **Fax No.:** +84 8 3872 9937
- **Company Email:** INFO@NHABE.COM.VN
- **Website:** NHABE.COM.VN
- **Chief Executive Officer (CEO):** MR. NGUYEN NGOC LAN, VICE GENERAL DIRECTOR
- **Dealing Person:** MR. NGUYEN NGOC LAN
- **Email Address:** NLAN@NHABE.COM.VN
- **Cell Phone No.:** +84 90392 1144
- **Production Process:** Yarn > Woven Weaving > Dyeing and Finishing > Cutting and Making > Parking
- **Production Capacity:** 200,000 men suits; 300,000 women suits; 500,000 men & women shirts; 600,000 men & women trousers; 150,000 men & women blazers; 150,000 dresses; 250,000 casual pants & denim; 100,000 seam seal & casual jackets; 1,200,000 knitwear
- **Minimum Order (MOQ):** TO BE NEGOTIATED
- **Lead Time:** 60-90 days
- **Markets Already Being Exported To:** Japan, US, EU
- **Name of Major Brands, Retailers:** MITSUI, JC PENNY, ZARA, MARKS & SPENCER, DECATHLON, TOMMY HILFIGER